

ASII Astra International Tbk.

COMPANY REPORT : JANUARY 2019

Main Board
 Industry Sector : Miscellaneous Industry (4)
 Industry Sub Sector : Automotive And Components (42)

7 | 342.1T | 4.61% | 41.23%
 5 | 75.8T | 3.65% | 24.61%

As of 31 January 2019

Individual Index : 6,042.750
 Listed Shares : 40,483,553,140
 Market Capitalization : 342,086,024,033,000

COMPANY HISTORY

Established Date : 20-Feb-1957
 Listing Date : 04-Apr-1990 (IPO Price: 14,850)
 Underwriter IPO :
 PT Danareksa Sekuritas
 Securities Administration Bureau :
 PT Raya Saham Registra

BOARD OF COMMISSIONERS

1. Budi Setiadharna
 2. Adrian Teng Wei Ann
 3. Anthony John Liddell Nightingale
 4. Benjamin William Keswick
 5. David Alexander Newbigging
 6. John Raymond Witt
 7. Mark Spencer Greenberg
 8. Muhamad Chatib Basri *)
 9. Sri Indrastuti Hadiputranto *)
 10. Takayuki Yoshitsugu *)
- *) Independent Commissioners

BOARD OF DIRECTORS

1. Prijono Sugiarto
2. Bambang Widjanarko Santoso
3. Chiew Sin Cheok
4. Djony Bunarto Tjondro
5. Gidion Hasan
6. Gita Tiffany Boer
7. Henry Tanoto
8. Johannes Loman
9. Santosa
10. Suparno Djasmin

AUDIT COMMITTEE

1. Muhamad Chatib Basri
2. Adrian Teng Wei Ann
3. Angky Utarya Tisnadisastra
4. Lindawati Gani

CORPORATE SECRETARY

Gita Tiffany Boer

HEAD OFFICE

Astra Building
 Jl. Jenderal Sudirman Kav 5-6
 Jakarta 10250
 Phone : (021) 5082-1997
 Fax : (021) 6530-4957
 Homepage : www.astragraphia.co.id
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 investor@ai.astra.co.id

SHAREHOLDERS (December 2018)

1. Jardine Cycle & Carriage Limited 20,288,255,040 : 50.11%
2. Public (<5%) 20,195,298,100 : 49.89%

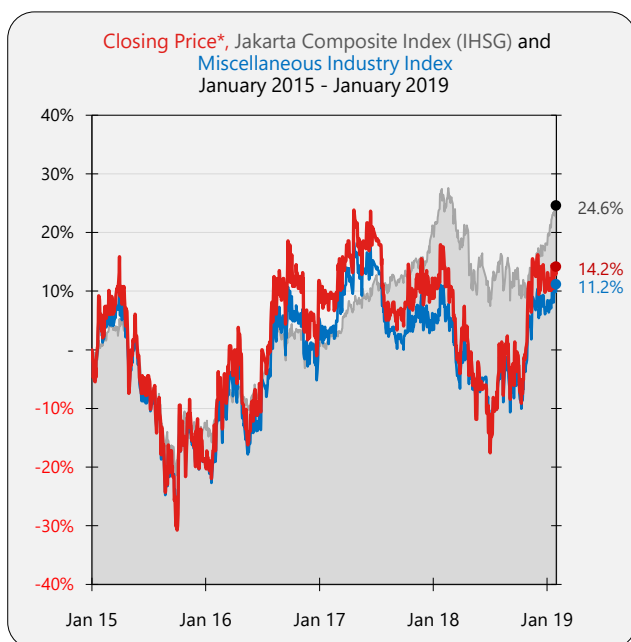
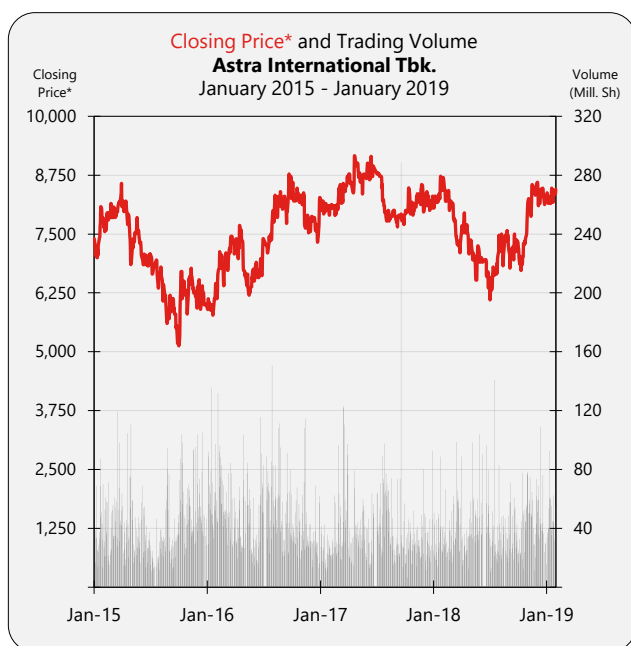
DIVIDEND ANNOUNCEMENT

| Year | Bonus Shares | Cash Dividend | Cum Date | Ex Date | Recording Date | Payment Date | F/I |
|------|--------------|---------------|-----------|-----------|----------------|--------------|-----|
| 1995 | | 90.00 | 25-Jun-96 | 26-Jun-96 | 4-Jul-96 | 31-Jul-96 | F |
| 1996 | | 120.00 | 30-Jun-97 | 1-Jul-97 | 9-Jul-97 | 29-Jul-97 | F |
| 2003 | | 50.00 | 1-Dec-03 | 2-Dec-03 | 4-Dec-03 | 18-Dec-03 | I |
| 2003 | | 170.00 | 28-Jun-04 | 29-Jun-04 | 1-Jul-04 | 14-Jul-04 | F |
| 2004 | | 100.00 | 1-Nov-04 | 2-Nov-04 | 4-Nov-04 | 12-Nov-04 | I |
| 2004 | | 270.00 | 16-Jun-05 | 17-Jun-05 | 21-Jun-05 | 4-Jul-05 | F |
| 2005 | | 100.00 | 9-Nov-05 | 10-Nov-05 | 14-Nov-05 | 24-Nov-05 | I |
| 2005 | | 340.00 | 15-Jun-06 | 16-Jun-06 | 20-Jun-06 | 4-Jul-06 | F |
| 2006 | | 150.00 | 20-Oct-06 | 30-Oct-06 | 1-Nov-06 | 15-Nov-06 | I |
| 2006 | | 290.00 | 14-Jun-07 | 15-Jun-07 | 19-Jun-07 | 3-Jul-07 | F |
| 2007 | | 160.00 | 29-Oct-07 | 30-Oct-07 | 1-Nov-07 | 15-Nov-07 | I |
| 2008 | | 300.00 | 28-Oct-08 | 29-Oct-08 | 31-Oct-08 | 14-Nov-08 | I |
| 2008 | | 570.00 | 17-Jun-09 | 18-Jun-09 | 22-Jun-09 | 3-Jul-09 | F |
| 2009 | | 830.00 | 16-Jun-10 | 17-Jun-10 | 21-Jun-10 | 5-Jul-10 | F |
| 2010 | | 470.00 | 27-Oct-10 | 28-Oct-10 | 1-Nov-10 | 15-Nov-10 | I |
| 2011 | | 600.00 | 26-Oct-11 | 27-Oct-11 | 31-Oct-11 | 14-Nov-11 | I |
| 2011 | | 1,380.00 | 16-May-12 | 21-May-12 | 23-May-12 | 6-Jun-12 | F |
| 2012 | | 66.00 | 18-Oct-12 | 19-Oct-12 | 23-Oct-12 | 7-Nov-12 | I |
| 2012 | | 150.00 | 20-May-13 | 21-May-13 | 23-May-13 | 7-Jun-13 | F |
| 2013 | | 64.00 | 10-Oct-13 | 11-Oct-13 | 17-Oct-13 | 31-Oct-13 | I |
| 2013 | | 152.00 | 22-May-14 | 23-May-14 | 28-May-14 | 12-Jun-14 | F |
| 2014 | | 64.00 | 14-Oct-14 | 15-Oct-14 | 17-Oct-14 | 31-Oct-14 | I |
| 2014 | | 152.00 | 6-May-15 | 7-May-15 | 11-May-15 | 29-May-15 | F |
| 2015 | | 64.00 | 25-Sep-15 | 28-Sep-15 | 30-Sep-15 | 21-Oct-15 | I |
| 2015 | | 113.00 | 4-May-16 | 9-May-16 | 11-May-16 | 27-May-16 | F |
| 2016 | | 55.00 | 26-Sep-16 | 27-Sep-16 | 29-Sep-16 | 21-Oct-16 | I |
| 2016 | | 113.00 | 28-Apr-17 | 2-May-17 | 4-May-17 | 19-May-17 | F |
| 2017 | | 55.00 | 2-Oct-17 | 3-Oct-17 | 5-Oct-17 | 27-Oct-17 | I |
| 2017 | | 130.00 | 3-May-18 | 4-May-18 | 8-May-18 | 25-May-18 | F |
| 2018 | | 60.00 | 4-Oct-18 | 5-Oct-18 | 9-Oct-18 | 31-Oct-18 | I |

ISSUED HISTORY

| No. | Type of Listing | Shares | Listing Date | Trading Date |
|-----|----------------------|----------------|--------------|--------------|
| 1. | First Issue | 30,000,000 | 4-Apr-90 | 4-Apr-90 |
| 2. | Partial Listing | 24,805,000 | T: 4-Apr-90 | 4-Oct-90 |
| 3. | Company Listing | 184,893,000 | T: 18-Dec-91 | 2-Jan-92 |
| 4. | Koperasi | 2,500,000 | T: 18-Dec-91 | 31-Dec-99 |
| 5. | Right Issue | 1,453,219,775 | T: 3-Jan-94 | 21-Jan-03 |
| 6. | Bonus Shares | 871,912,800 | 8-Sep-94 | 8-Sep-94 |
| 7. | CB Conversion | 280,837 | T: 12-Mar-97 | 7-Aug-97 |
| 8. | Stock Split | 37,598,029,063 | T: 1-Sep-97 | 5-Jun-12 |
| 9. | Right Conversion | 262,168,650 | T: 24-Apr-00 | 19-Jan-04 |
| 10. | Option I | 8,637,003 | T: 16-Oct-00 | 16-Feb-01 |
| 11. | Option I Conversion | 16,203,924 | T: 31-Jul-01 | 26-Apr-02 |
| 12. | Option II Conversion | 30,903,088 | T: 26-Apr-02 | 25-May-04 |

ASII Astra International Tbk.



| SHARES TRADED | 2015 | 2016 | 2017 | 2018 | Jan-19 |
|-----------------------|--------|--------|--------|--------|--------|
| Volume (Million Sh.) | 10,141 | 12,076 | 9,112 | 9,780 | 1,026 |
| Value (Billion Rp) | 69,907 | 88,029 | 73,478 | 73,689 | 8,476 |
| Frequency (Thou. X) | 1,011 | 1,131 | 885 | 1,090 | 146 |
| Days | 244 | 246 | 238 | 240 | 22 |
| Price (Rupiah) | | | | | |
| High | 8,575 | 8,875 | 9,350 | 8,775 | 8,550 |
| Low | 4,975 | 5,700 | 7,625 | 6,100 | 7,950 |
| Close | 6,000 | 8,275 | 8,300 | 8,225 | 8,450 |
| Close* | 6,000 | 8,275 | 8,300 | 8,225 | 8,450 |
| PER (X) | | | | | |
| PER (X) | 16.79 | 22.28 | 17.80 | 14.63 | 15.03 |
| PER Industry (X) | 0.95 | 13.86 | 4.78 | 16.15 | 17.64 |
| PBV (X) | 1.92 | 2.54 | 2.15 | 1.98 | 2.04 |

* Adjusted price after corporate action

TRADING ACTIVITIES

| Month | Closing Price | | | Freq. (X) | Volume (Thou. Sh.) | Value (Million Rp) | Day |
|--------|---------------|-------|-------|--------------|-----------------------|-----------------------|-----|
| | High | Low | Close | | | | |
| Jan-15 | 8,100 | 7,000 | 7,850 | 80,784 | 804,490 | 6,050,554 | 21 |
| Feb-15 | 8,175 | 7,450 | 7,850 | 72,728 | 692,429 | 5,401,520 | 19 |
| Mar-15 | 8,575 | 7,800 | 8,575 | 77,266 | 1,094,749 | 8,817,908 | 22 |
| Apr-15 | 8,575 | 6,700 | 6,850 | 81,463 | 962,611 | 7,475,288 | 21 |
| May-15 | 7,950 | 6,950 | 7,300 | 64,001 | 657,248 | 4,891,329 | 19 |
| Jun-15 | 7,350 | 6,550 | 7,075 | 79,359 | 735,267 | 5,126,440 | 21 |
| Jul-15 | 7,150 | 6,325 | 6,650 | 62,675 | 381,032 | 2,576,235 | 19 |
| Aug-15 | 6,875 | 5,450 | 5,925 | 83,564 | 881,000 | 5,385,567 | 20 |
| Sep-15 | 6,200 | 4,975 | 5,225 | 79,802 | 590,132 | 3,412,962 | 21 |
| Oct-15 | 6,875 | 5,075 | 5,900 | 120,523 | 1,170,631 | 7,099,297 | 21 |
| Nov-15 | 6,850 | 5,800 | 5,925 | 105,808 | 1,168,021 | 7,428,850 | 21 |
| Dec-15 | 6,600 | 5,800 | 6,000 | 102,962 | 1,002,948 | 6,241,308 | 19 |
| Jan-16 | 6,450 | 5,700 | 6,450 | 100,020 | 1,286,937 | 7,745,522 | 20 |
| Feb-16 | 7,150 | 6,050 | 6,800 | 114,269 | 1,323,536 | 8,865,281 | 20 |
| Mar-16 | 7,525 | 6,575 | 7,250 | 97,271 | 1,019,546 | 7,273,311 | 21 |
| Apr-16 | 7,850 | 6,600 | 6,725 | 85,928 | 904,645 | 6,505,517 | 21 |
| May-16 | 6,800 | 6,000 | 6,600 | 83,719 | 892,157 | 5,771,878 | 20 |
| Jun-16 | 7,400 | 6,500 | 7,400 | 95,059 | 976,858 | 6,664,491 | 22 |
| Jul-16 | 7,825 | 6,975 | 7,725 | 85,978 | 1,025,887 | 7,578,146 | 16 |
| Aug-16 | 8,650 | 7,650 | 8,150 | 107,608 | 1,328,778 | 10,777,443 | 22 |
| Sep-16 | 8,875 | 7,700 | 8,250 | 90,887 | 905,514 | 7,520,722 | 21 |
| Oct-16 | 8,600 | 8,075 | 8,225 | 83,200 | 790,440 | 6,572,517 | 21 |
| Nov-16 | 8,400 | 7,300 | 7,550 | 107,226 | 978,647 | 7,745,903 | 22 |
| Dec-16 | 8,275 | 7,325 | 8,275 | 80,062 | 643,082 | 5,007,909 | 20 |
| Jan-17 | 8,250 | 7,900 | 7,950 | 64,767 | 515,769 | 4,162,657 | 21 |
| Feb-17 | 8,425 | 7,850 | 8,200 | 69,729 | 619,361 | 5,009,369 | 19 |
| Mar-17 | 8,800 | 8,100 | 8,625 | 86,727 | 1,253,345 | 10,615,445 | 22 |
| Apr-17 | 9,350 | 8,350 | 8,950 | 70,794 | 583,383 | 5,095,422 | 17 |
| May-17 | 9,050 | 8,325 | 8,750 | 89,112 | 739,914 | 6,440,409 | 20 |
| Jun-17 | 9,150 | 8,650 | 8,925 | 51,178 | 501,548 | 4,444,226 | 15 |
| Jul-17 | 9,025 | 7,900 | 7,975 | 86,368 | 1,096,363 | 9,273,202 | 21 |
| Aug-17 | 8,050 | 7,650 | 7,875 | 86,524 | 939,312 | 7,395,704 | 22 |
| Sep-17 | 7,950 | 7,625 | 7,900 | 59,509 | 906,857 | 5,034,874 | 19 |
| Oct-17 | 8,525 | 7,800 | 8,000 | 78,494 | 622,576 | 5,029,083 | 22 |
| Nov-17 | 8,600 | 7,975 | 7,975 | 71,522 | 707,716 | 5,845,364 | 22 |
| Dec-17 | 8,475 | 7,975 | 8,300 | 70,522 | 625,556 | 5,132,392 | 18 |
| Jan-18 | 8,750 | 8,000 | 8,500 | 90,912 | 764,322 | 6,372,847 | 22 |
| Feb-18 | 8,750 | 8,000 | 8,075 | 71,003 | 633,775 | 5,271,947 | 19 |
| Mar-18 | 8,200 | 7,050 | 7,300 | 108,407 | 940,206 | 7,095,199 | 21 |
| Apr-18 | 7,975 | 7,050 | 7,150 | 70,582 | 666,391 | 4,990,119 | 21 |
| May-18 | 7,400 | 6,525 | 6,900 | 94,082 | 1,003,839 | 7,041,383 | 20 |
| Jun-18 | 7,100 | 6,275 | 6,600 | 67,440 | 726,895 | 4,915,951 | 13 |
| Jul-18 | 7,150 | 6,100 | 7,150 | 88,391 | 737,595 | 4,872,118 | 22 |
| Aug-18 | 7,600 | 6,600 | 7,250 | 99,659 | 740,476 | 5,384,531 | 21 |
| Sep-18 | 7,575 | 6,600 | 7,350 | 90,730 | 765,226 | 5,450,365 | 19 |
| Oct-18 | 7,900 | 6,700 | 7,900 | 89,656 | 874,023 | 6,304,318 | 23 |
| Nov-18 | 8,625 | 7,825 | 8,550 | 110,038 | 1,061,823 | 8,776,820 | 21 |
| Dec-18 | 8,775 | 8,050 | 8,225 | 109,043 | 865,763 | 7,213,257 | 18 |
| Jan-19 | 8,550 | 7,950 | 8,450 | 146,053 | 1,025,915 | 8,475,751 | 22 |

| BALANCE SHEET | Dec-14 | Dec-15 | Dec-16 | Dec-17 | Sep-18 |
|--|-------------|--------------|--------------|---------------|---------------|
| <i>(in Million Rp, except Par Value)</i> | | | | | |
| Cash & Cash Equivalents | 20,902,000 | 27,102,000 | 29,357,000 | 31,574,000 | 36,669,000 |
| Receivables | 54,759,000 | 53,005,000 | 55,063,000 | 61,949,000 | 36,061,000 |
| Inventories | 16,986,000 | 18,337,000 | 17,771,000 | 19,504,000 | 24,357,000 |
| Current Assets | 97,241,000 | 105,161,000 | 110,403,000 | 121,293,000 | 142,063,000 |
| Fixed Assets | 41,250,000 | 41,702,000 | 43,237,000 | 48,402,000 | 6,299,000 |
| Other Assets | 2,869,000 | 2,978,000 | 3,007,000 | 4,846,000 | 6,072,000 |
| Total Assets | 236,029,000 | 245,435,000 | 261,855,000 | 295,646,000 | 333,325,000 |
| Growth (%) | | 3.99% | 6.69% | 12.90% | 12.74% |

| | | | | | |
|-----------------------|-------------|--------------|--------------|---------------|---------------|
| Current Liabilities | 73,523,000 | 76,242,000 | 89,079,000 | 98,722,000 | 115,458,000 |
| Long Term Liabilities | 42,182,000 | 42,660,000 | 32,870,000 | 40,595,000 | 49,936,000 |
| Total Liabilities | 115,705,000 | 118,902,000 | 121,949,000 | 139,317,000 | 165,394,000 |
| Growth (%) | | 2.76% | 2.56% | 14.24% | 18.72% |

| | | | | | |
|--------------------------|-------------|--------------|---------------|---------------|--------------|
| Authorized Capital | 3,000,000 | 3,000,000 | 3,000,000 | 3,000,000 | 3,000,000 |
| Paid up Capital | 2,024,178 | 2,024,000 | 2,024,178 | 2,024,178 | 2,024,178 |
| Paid up Capital (Shares) | 40,484 | 40,480 | 40,484 | 40,484 | 40,484 |
| Par Value | 50 | 50 | 50 | 50 | 50 |
| Retained Earnings | 87,459,000 | 92,989,000 | 97,039,000 | 113,428,000 | 122,956,000 |
| Total Equity | 120,324,000 | 126,533,000 | 139,906,000 | 156,329,000 | 167,931,000 |
| Growth (%) | | 5.16% | 10.57% | 11.74% | 7.42% |

| INCOME STATEMENTS | Dec-14 | Dec-15 | Dec-16 | Dec-17 | Sep-18 |
|-------------------|-------------|---------------|---------------|---------------|-------------|
| Total Revenues | 201,701,000 | 184,196,000 | 181,084,000 | 206,057,000 | 174,881,000 |
| Growth (%) | | -8.68% | -1.69% | 13.79% | |

| | | | | | |
|-------------------|-------------|-------------|-------------|-------------|-------------|
| Cost of Revenues | 162,892,000 | 147,486,000 | 144,652,000 | 163,689,000 | 138,179,000 |
| Gross Profit | 38,809,000 | 36,710,000 | 36,432,000 | 42,368,000 | 36,702,000 |
| Expenses (Income) | 11,457,000 | 17,080,000 | 14,179,000 | 13,172,000 | 9,517,000 |
| Operating Profit | - | - | - | - | - |
| Growth (%) | | | | | |

| | | | | | |
|-------------------------|------------|----------------|---------------|---------------|------------|
| Other Income (Expenses) | - | - | - | - | - |
| Income before Tax | 27,352,000 | 19,630,000 | 22,253,000 | 29,196,000 | 27,185,000 |
| Tax | 5,227,000 | 4,017,000 | 3,951,000 | 6,031,000 | 5,668,000 |
| Profit for the period | 22,125,000 | 15,613,000 | 18,302,000 | 23,165,000 | 21,517,000 |
| Growth (%) | | -29.43% | 17.22% | 26.57% | |

| | | | | | |
|----------------------------|------------|------------|------------|------------|------------|
| Period Attributable | 19,181,000 | 14,464,000 | 15,156,000 | 18,881,000 | 17,073,000 |
| Comprehensive Income | 22,151,000 | 16,454,000 | 19,804,000 | 22,636,000 | 23,208,000 |
| Comprehensive Attributable | 18,867,000 | 15,276,000 | 16,626,000 | 22,636,000 | 18,156,000 |

| RATIOS | Dec-14 | Dec-15 | Dec-16 | Dec-17 | Sep-18 |
|-------------------|----------|----------|----------|----------|----------|
| Current Ratio (%) | 132.26 | 137.93 | 123.94 | 122.86 | 123.04 |
| Dividend (Rp) | 216.00 | 177.00 | 168.00 | 185.00 | 60.00 |
| EPS (Rp) | 473.80 | 357.31 | 374.37 | 466.39 | 421.73 |
| BV (Rp) | 2,972.17 | 3,125.82 | 3,455.87 | 3,861.54 | 4,148.13 |
| DAR (X) | 0.49 | 0.48 | 0.47 | 0.47 | 0.50 |
| DER(X) | 0.96 | 0.94 | 0.87 | 0.89 | 0.98 |
| ROA (%) | 9.37 | 6.36 | 6.99 | 7.84 | 6.46 |
| ROE (%) | 18.39 | 12.34 | 13.08 | 14.82 | 12.81 |
| GPM (%) | 19.24 | 19.93 | 20.12 | 20.56 | 20.99 |
| OPM (%) | - | - | - | - | - |
| NPM (%) | 10.97 | 8.48 | 10.11 | 11.24 | 12.30 |
| Payout Ratio (%) | 45.59 | 49.54 | 44.87 | 39.67 | 14.23 |
| Yield (%) | 2.91 | 2.95 | 2.03 | 2.23 | 0.82 |

| | | | | | |
|---------------------|--------|--------|--------|--------|--------|
| *US\$ Rate (BI), Rp | 12,436 | 13,794 | 13,436 | 13,548 | 14,929 |
|---------------------|--------|--------|--------|--------|--------|

