

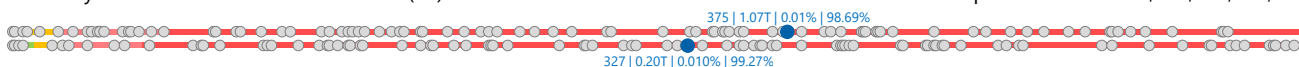
# BPFI Batavia Prosperindo Finance Tbk.

## COMPANY REPORT : JANUARY 2019

Development Board  
Industry Sector : Finance (8)  
Industry Sub Sector : Financial Institution (82)

## As of 31 January 2019

Individual Index : 639.863  
Listed Shares : 1,782,663,575  
Market Capitalization : 1,069,598,145,000



### COMPANY HISTORY

Established Date : 12-Dec-1994  
Listing Date : 01-Jun-2009 (IPO Price: 110)  
Under Writer IPO :  
PT Panin Sekuritas Tbk  
Securities Administration Bureau :  
PT Adimitra Jasa Korpora

### SHAREHOLDERS (December 2018)

|   |             |        |
|---|-------------|--------|
| 1. PT Batavia Prosperindo Makmur        | 659,767,280 | 37.01% |
| 2. PT Batavia Prosperindo Internasional | 639,271,300 | 35.86% |
| 3. Suzanna Tanojo                       | 132,431,000 | 7.43%  |
| 4. UOB Kay Hian Pte. Ltd.               | 106,159,419 | 5.96%  |
| 5. Public (<5%)                         | 245,034,576 | 13.75% |

### BOARD OF COMMISSIONERS

1. Irena Istary Iskandar
  2. Christopher Joseph Clower
  3. Desti Liliati \*)
- \*) *Independent Commissioners*

### BOARD OF DIRECTORS

1. Markus Dinarto Pranoto
2. Hady Sutiono
3. Indah Mulyawan
4. Jasin Hermawan

### AUDIT COMMITTEE

1. Desti Liliati
2. Emanuel Handoyo Pranadjaja
3. Jimmy Cakranegara

### CORPORATE SECRETARY

Indah Mulyawan

### HEAD OFFICE

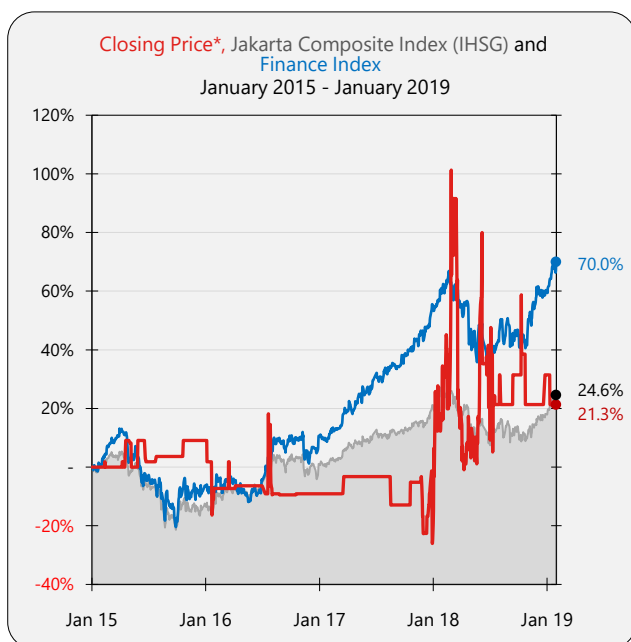
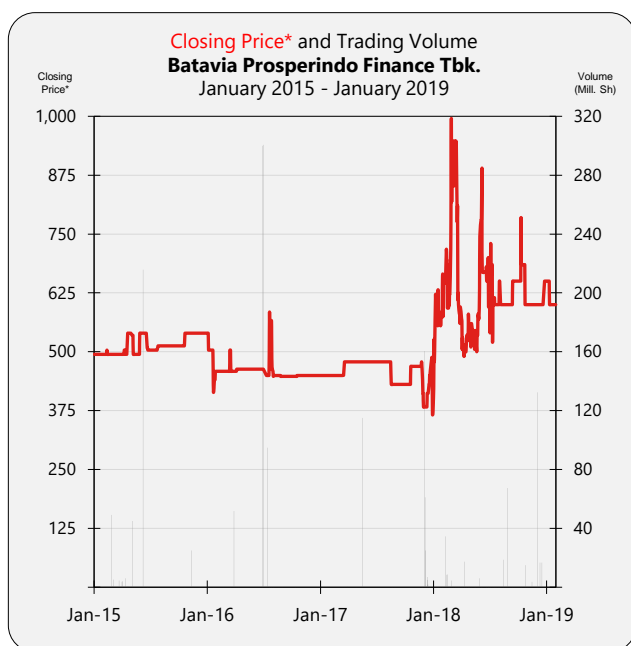
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Jl. Jend. Sudirman Kav. 21  
Jakarta  
Phone : (021) 520-0434  
Fax : (021) 520-9160  
Homepage : [www.bpfi.co.id](http://www.bpfi.co.id)  
Email : [indah@bpfi.co.id](mailto:indah@bpfi.co.id)

### DIVIDEND ANNOUNCEMENT

| Year | Bonus Shares | Cash Dividend | Cum Date  | Ex Date   | Recording Date | Payment Date | F/I |
|------|--------------|---------------|-----------|-----------|----------------|--------------|-----|
| 2009 |              | 1.00          | 7-Sep-10  | 15-Sep-10 | 17-Sep-10      | 1-Oct-10     | F   |
| 2011 |              | 5.00          | 21-May-12 | 22-May-12 | 24-May-12      | 30-May-12    | F   |
| 2012 |              | 5.00          | 17-May-13 | 20-May-13 | 22-May-13      | 5-Jun-13     | F   |
| 2013 |              | 5.00          | 14-May-14 | 16-May-14 | 20-May-14      | 30-May-14    | F   |
| 2015 |              | 22.05         | 11-Jul-16 | 12-Jul-16 | 14-Jul-16      | 26-Jul-16    | F   |

### ISSUED HISTORY

| No. | Type of Listing | Shares      | Listing Date | Trading Date |
|-----|-----------------|-------------|--------------|--------------|
| 1.  | First Issue     | 450,000,000 | 1-Jun-09     | 1-Jun-09     |
| 2.  | Company Listing | 550,000,000 | 1-Jun-09     | 1-Feb-10     |
| 3.  | Right Issue     | 10          | 22-Dec-14    | 22-Dec-14    |
| 4.  | Right Issue     | 100,027,040 | 23-Dec-14    | 23-Dec-14    |
| 5.  | Right Issue     | 160,100,050 | 24-Dec-14    | 24-Dec-14    |
| 6.  | Right Issue     | 100,500,000 | 2-Jan-15     | 2-Jan-15     |
| 7.  | Right Issue I   | 528,688     | 27-Mar-17    | 27-Mar-17    |
| 8.  | Right Issue I   | 144,108,575 | 30-Mar-17    | 30-Mar-17    |
| 9.  | Right Issue I   | 77,324,737  | 3-Apr-17     | 3-Apr-17     |
| 10. | Right Issue III | 255,596     | 2-Apr-18     | 2-Apr-18     |
| 11. | Right Issue III | 4,486,007   | 6-Apr-18     | 6-Apr-18     |
| 12. | Right Issue III | 424,771     | 11-Apr-18    | 11-Apr-18    |
| 13. | Right Issue III | 162,011,986 | 12-Apr-18    | 12-Apr-18    |
| 14. | Right Issue III | 32,896,115  | 16-Apr-18    | 16-Apr-18    |



| SHARES TRADED         | 2015  | 2016  | 2017  | 2018  | Jan-19 |
|-----------------------|-------|-------|-------|-------|--------|
| Volume (Million Sh.)  | 361   | 747   | 376   | 353   | 0.010  |
| Value (Billion Rp)    | 200   | 389   | 142   | 204   | 0.006  |
| Frequency (Thou. X)   | 0.2   | 0.08  | 0.1   | 1     | 0.009  |
| Days                  | 37    | 36    | 29    | 150   | 7      |
| <b>Price (Rupiah)</b> |       |       |       |       |        |
| High                  | 600   | 650   | 510   | 1,225 | 650    |
| Low                   | 550   | 460   | 384   | 384   | 600    |
| Close                 | 600   | 500   | 384   | 650   | 600    |
| Close*                | 539   | 450   | 368   | 650   | 600    |
| <b>PER (X)</b>        |       |       |       |       |        |
| PER (X)               | 19.71 | 18.70 | 12.79 | 15.22 | 14.05  |
| PER Industry (X)      | 25.09 | 20.71 | 19.10 | 25.63 | 24.30  |
| PBV (X)               | 1.63  | 1.37  | 1.06  | 1.49  | 1.38   |

\* Adjusted price after corporate action

| Month  | Closing Price |     |       | Freq. (X) | Volume (Thou. Sh.) | Value (Million Rp) | Day |
|--------|---------------|-----|-------|-----------|--------------------|--------------------|-----|
|        | High          | Low | Close |           |                    |                    |     |
| Jan-15 | 550           | 550 | 550   | 3         | 0.6                | 0.3                | 3   |
| Feb-15 | 560           | 550 | 550   | 6         | 49,103             | 27,007             | 5   |
| Mar-15 | 550           | 550 | 550   | 4         | 10,255             | 5,640              | 4   |
| Apr-15 | 600           | 550 | 600   | 139       | 14,860             | 8,216              | 7   |
| May-15 | 600           | 550 | 600   | 6         | 44,911             | 24,701             | 5   |
| Jun-15 | 600           | 560 | 560   | 5         | 215,923            | 118,763            | 5   |
| Jul-15 | 570           | 570 | 570   | 1         | 0.8                | 0.5                | 1   |
| Aug-15 | -             | -   | 570   | -         | -                  | -                  | -   |
| Sep-15 | -             | -   | 570   | -         | -                  | -                  | -   |
| Oct-15 | 600           | 570 | 600   | 12        | 14                 | 8                  | 3   |
| Nov-15 | -             | -   | 600   | 2         | 25,600             | 15,360             | 2   |
| Dec-15 | 600           | 600 | 600   | 2         | 0.1                | 0.1                | 2   |
| Jan-16 | 560           | 460 | 510   | 5         | 5                  | 3                  | 5   |
| Feb-16 | 510           | 465 | 510   | 2         | 1                  | 0.5                | 1   |
| Mar-16 | 560           | 510 | 510   | 5         | 51,802             | 31,081             | 3   |
| Apr-16 | 515           | 515 | 515   | 2         | 0.2                | 0.1                | 2   |
| May-16 | -             | -   | 515   | -         | -                  | -                  | -   |
| Jun-16 | 515           | 515 | 515   | 3         | 300,005            | 154,503            | 2   |
| Jul-16 | 650           | 500 | 520   | 42        | 395,475            | 203,670            | 11  |
| Aug-16 | 515           | 498 | 498   | 15        | 11                 | 6                  | 9   |
| Sep-16 | -             | -   | 498   | -         | -                  | -                  | -   |
| Oct-16 | 500           | 498 | 500   | 4         | 28                 | 14                 | 3   |
| Nov-16 | -             | -   | 500   | -         | -                  | -                  | -   |
| Dec-16 | -             | -   | 500   | -         | -                  | -                  | -   |
| Jan-17 | 500           | 500 | 500   | 1         | 0.1                | 0.1                | 1   |
| Feb-17 | -             | -   | 500   | 1         | 0.0                | 0.0                | 1   |
| Mar-17 | 500           | 470 | 500   | 4         | 436                | 167                | 3   |
| Apr-17 | 500           | 500 | 500   | 2         | 0.2                | 0.1                | 1   |
| May-17 | -             | -   | 500   | 1         | 115,000            | 59,800             | 1   |
| Jun-17 | -             | -   | 500   | -         | -                  | -                  | -   |
| Jul-17 | -             | -   | 500   | -         | -                  | -                  | -   |
| Aug-17 | 450           | 450 | 450   | 5         | 0.5                | 0.2                | 4   |
| Sep-17 | -             | -   | 450   | -         | -                  | -                  | -   |
| Oct-17 | 496           | 450 | 490   | 10        | 1                  | 0.6                | 3   |
| Nov-17 | 500           | 400 | 400   | 7         | 9                  | 4                  | 4   |
| Dec-17 | 510           | 384 | 384   | 103       | 260,562            | 81,604             | 11  |
| Jan-18 | 760           | 384 | 695   | 194       | 369                | 184                | 20  |
| Feb-18 | 1,085         | 580 | 1,040 | 134       | 51,798             | 30,179             | 14  |
| Mar-18 | 1,225         | 454 | 595   | 454       | 5,087              | 4,161              | 21  |
| Apr-18 | 610           | 490 | 550   | 231       | 17,747             | 10,352             | 19  |
| May-18 | 785           | 500 | 745   | 127       | 6,180              | 3,160              | 16  |
| Jun-18 | 950           | 515 | 595   | 127       | 109                | 68                 | 13  |
| Jul-18 | 750           | 520 | 600   | 95        | 299                | 180                | 19  |
| Aug-18 | 650           | 600 | 600   | 21        | 86,650             | 61,430             | 10  |
| Sep-18 | 650           | 600 | 650   | 4         | 2                  | 1                  | 4   |
| Oct-18 | 795           | 600 | 600   | 46        | 15,365             | 9,316              | 6   |
| Nov-18 | 600           | 600 | 600   | 2         | 3,576              | 2,163              | 2   |
| Dec-18 | 650           | 600 | 650   | 9         | 166,000            | 82,962             | 6   |
| Jan-19 | 650           | 600 | 600   | 9         | 10                 | 6                  | 7   |

# BPFI Batavia Prosperindo Finance Tbk.

## Financial Data and Ratios

Book End : December

Public Accountant : Kosasih, Nurdiyaman, Tjahjo & Partners

| BALANCE SHEET                            | Dec-14           | Dec-15         | Dec-16           | Dec-17           | Sep-18           |
|--|------------------|----------------|------------------|------------------|------------------|
| <i>(in Million Rp, except Par Value)</i> |                  |                |                  |                  |                  |
| Cash & Cash Equivalents                  | 174,214          | 13,868         | 15,164           | 32,792           | 109,261          |
| Other Receivables                        | 30,373           | 34,861         | 58,764           | 83,190           | 118,930          |
| Consumer Financing Receivables           | 510,043          | 600,792        | 610,434          | 1,157,589        | 1,148,227        |
| Prepaid Expenses and Deferred Tax        | 5,036            | 7,882          | 6,989            | 6,819            | 22,429           |
| Fixed Assets                             | 32,991           | 58,959         | 61,941           | 91,049           | 93,447           |
| Other Assets                             | 2,084            | 3,514          | 8,748            | 9,045            | 15,215           |
| <b>Total Assets</b>                      | <b>1,067,433</b> | <b>981,933</b> | <b>1,037,602</b> | <b>1,571,343</b> | <b>1,898,045</b> |
| <b>Growth (%)</b>                        |                  | <b>-8.01%</b>  | <b>5.67%</b>     | <b>51.44%</b>    | <b>20.79%</b>    |

|                          |                |                |                |                |                  |
|--------------------------|----------------|----------------|----------------|----------------|------------------|
| Fund Borrowings          | -              | -              | -              | -              | -                |
| Taxes Payable            | 4,168          | 4,208          | 2,434          | 4,279          | 8,823            |
| <b>Total Liabilities</b> | <b>632,296</b> | <b>482,504</b> | <b>533,797</b> | <b>949,598</b> | <b>1,120,716</b> |
| <b>Growth (%)</b>        |                | <b>-23.69%</b> | <b>10.63%</b>  | <b>77.90%</b>  | <b>18.02%</b>    |

|                             |                |                |                |                |                |
|-----------------------------|----------------|----------------|----------------|----------------|----------------|
| Authorized Capital (Shares) | 2,200          | 2,200          | 2,200          | 2,200          | 2,200          |
| Authorized Capital          | 220,000        | 220,000        | 220,000        | 220,000        | 220,000        |
| Paid up Capital             | 136,063        | 136,063        | 136,063        | 158,259        | 178,266        |
| Paid up Capital (Shares)    | 1,361          | 1,361          | 1,361          | 1,583          | 1,783          |
| Par Value                   | 100            | 100            | 100            | 100            | 100            |
| Retained Earnings           | 153,499        | 193,290        | 198,795        | 218,964        | 276,812        |
| <b>Total Equity</b>         | <b>435,136</b> | <b>499,428</b> | <b>503,805</b> | <b>621,745</b> | <b>777,329</b> |
| <b>Growth (%)</b>           |                | <b>14.78%</b>  | <b>0.88%</b>   | <b>23.41%</b>  | <b>25.02%</b>  |

| INCOME STATEMENTS     | Dec-14         | Dec-15         | Dec-16         | Dec-17         | Sep-18         |
|-----------------------|----------------|----------------|----------------|----------------|----------------|
| <b>Total Revenues</b> | <b>224,133</b> | <b>249,938</b> | <b>258,400</b> | <b>352,044</b> | <b>331,654</b> |
| <b>Growth (%)</b>     |                | <b>11.51%</b>  | <b>3.39%</b>   | <b>36.24%</b>  |                |
| Expenses              | -              | 194,212        | 216,659        | 292,857        | 257,535        |
| Other Income          | -981           | -595           | 2,387          | 3,007          | 503            |
| Earning Before Tax    | 53,788         | 55,132         | 44,129         | 62,194         | 74,622         |
| <b>Growth (%)</b>     |                | <b>2.50%</b>   | <b>-19.96%</b> | <b>40.94%</b>  |                |
| Net Tax               | 13,054         | 13,712         | 10,216         | 13,215         | 17,523         |
| Profit for the period | 40,734         | 41,420         | 33,913         | 48,979         | 57,100         |
| <b>Growth (%)</b>     |                | <b>1.69%</b>   | <b>-18.12%</b> | <b>44.43%</b>  |                |

|                            |        |        |        |        |        |
|----------------------------|--------|--------|--------|--------|--------|
| Period Attributable        | 40,734 | 41,420 | 33,913 | 48,979 | 57,100 |
| Comprehensive Income       | 40,477 | 64,292 | 34,588 | 86,295 | 57,100 |
| Comprehensive Attributable | 40,477 | 64,292 | 34,588 | 86,295 | 57,100 |

| RATIOS           | Dec-14 | Dec-15 | Dec-16 | Dec-17 | Sep-18 |
|------------------|--------|--------|--------|--------|--------|
| Dividend (Rp)    | -      | 22.05  | -      | -      | -      |
| EPS (Rp)         | 29.94  | 30.44  | 24.92  | 30.95  | 32.03  |
| BV (Rp)          | 319.81 | 367.06 | 370.27 | 392.87 | 436.05 |
| DAR (X)          | 0.59   | 0.49   | 0.51   | 0.60   | 0.59   |
| DER(X)           | 1.45   | 0.97   | 1.06   | 1.53   | 1.44   |
| ROA (%)          | 3.82   | 4.22   | 3.27   | 3.12   | 3.01   |
| ROE (%)          | 9.36   | 8.29   | 6.73   | 7.88   | 7.35   |
| OPM (%)          | 24.00  | 22.06  | 17.08  | 17.67  | 22.50  |
| NPM (%)          | 18.17  | 16.57  | 13.12  | 13.91  | 17.22  |
| Payout Ratio (%) | -      | 72.43  | -      | -      | -      |
| Yield (%)        | -      | 3.68   | -      | -      | -      |

|                    |        |        |        |        |        |
|--------------------|--------|--------|--------|--------|--------|
| *US\$ Rate (B), Rp | 12,436 | 13,794 | 13,436 | 13,548 | 14,929 |
|--------------------|--------|--------|--------|--------|--------|

