

HMSP H.M. Sampoerna Tbk.

COMPANY REPORT : JANUARY 2019

Main Board
 Industry Sector : Consumer Goods Industry (5)
 Industry Sub Sector : Tobacco Manufacturers (52)

As of 31 January 2019

Individual Index : 19,119,409
 Listed Shares : 116,318,076,900
 Market Capitalization : 445,498,234,527,000

3 | 445.5T | 6.01% | 21.62%
 21 | 25.9T | 1.25% | 52.47%

COMPANY HISTORY

Established Date : 1913
 Listing Date : 15-Aug-1990 (IPO Price: 12,600)
 Underwriter IPO :

PT Inter-Pacific Securities
 PT Jardine Fleming Nusantara
 PT Multicor
 PT PDFCI Securities
 PT Inter-Pacific
 PT PDFCI Securities
 PT Usaha Pembiayaan Pembangunan Indonesia
 Securities Administration Bureau :
 PT Sirca Datapro Perdana

BOARD OF COMMISSIONERS

1. John Gledhill
 2. Goh Kok Ho *)
 3. Niken Kristiawan Rachmad
 4. RB Permana Agung Dradjattun *)
 5. Wayan Mertasana Tantra
 6. Yos Adiguna Ginting
- *) *Independent Commissioners*

BOARD OF DIRECTORS

1. Mindaugas Trumpaitis
2. Elvira Lianita
3. Ingo Rose
4. Ivan Cahyadi
5. J. B. Wardhana
6. Michael Scharer
7. Troy J. Modlin
8. William Reilly Giff

AUDIT COMMITTEE

1. Goh Kok Ho
2. Hanafi Usman
3. RB Permana Agung Dradjattun

CORPORATE SECRETARY

Andy Revianto

HEAD OFFICE

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 Jl. Jend. Sudirman Kav. 52-53
 Jakarta 12190

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SHAREHOLDERS (December 2018)

1. PT Philip Morris Indonesia 107,594,221,125 : 92.50%
2. Public (<5%) 8,723,855,775 : 7.50%

DIVIDEND ANNOUNCEMENT

Year	Bonus Shares	Cash Dividend	Cum Date	Ex Date	Recording Date	Payment Date	F/I
2001		25.00	8-Aug-02	9-Aug-02	14-Aug-02	27-Aug-02	F
2002		50.00	7-Apr-03	8-Apr-03	10-Apr-03	17-Apr-03	I
2002		140.00	21-Jul-03	22-Jul-03	24-Jul-03	7-Aug-03	F
2003		120.00	18-May-04	19-May-04	24-May-04	31-May-04	F
2003		120.00	18-May-04	19-May-04	24-May-04	31-May-04	I
2003		120.00	26-Jul-04	27-Jul-04	29-Jul-04	9-Aug-04	F
2003		80.00	26-Jul-04	27-Jul-04	29-Jul-04	9-Aug-04	F
2003		175.00	23-Nov-04	24-Nov-04	26-Nov-04	9-Dec-04	F
2004		175.00	23-Nov-04	24-Nov-04	26-Nov-04	9-Dec-04	I
2004		275.00	21-Jul-05	22-Jul-05	26-Jul-05	9-Aug-05	F
2005		340.00	13-Oct-05	14-Oct-05	18-Oct-05	27-Oct-05	I
2005		200.00	30-Jun-06	3-Jul-06	5-Jul-06	19-Jul-06	F
2005		250.00	15-Sep-06	18-Sep-06	20-Sep-06	4-Oct-06	F
2006		100.00	23-Nov-06	24-Nov-06	28-Nov-06	12-Dec-06	I
2006		145.00	11-Jun-07	12-Jun-07	14-Jun-07	28-Jun-07	F
2007		150.00	31-Aug-07	3-Sep-07	5-Sep-07	21-Sep-07	I
2006		510.00	26-Feb-08	27-Feb-08	29-Feb-08	17-Mar-08	F
2007		280.00	10-Oct-08	13-Oct-08	15-Oct-08	29-Oct-08	I
2007		110.00	6-Mar-09	10-Mar-09	12-Mar-09	25-Mar-09	F
2008		110.00	2-Dec-09	3-Dec-09	7-Dec-09	22-Dec-09	F
2009		150.00	8-Feb-10	9-Feb-10	11-Feb-10	25-Feb-10	F
2009		615.00	7-Sep-10	15-Sep-10	17-Sep-10	29-Sep-10	F
2010		1,110.00	10-Jun-11	13-Jun-11	15-Jun-11	24-Jun-11	F
2010		270.00	12-Sep-11	13-Sep-11	15-Sep-11	29-Sep-11	F
2010		260.00	6-Dec-11	7-Dec-11	9-Dec-11	23-Dec-11	F
2011		200.00	6-Dec-11	7-Dec-11	9-Dec-11	23-Dec-11	I
2011		1,050.00	22-May-12	23-May-12	25-May-12	5-Jun-12	F
2011		500.00	6-Dec-12	7-Dec-12	11-Dec-12	27-Dec-12	F
2012		1,300.00	10-Jun-13	11-Jun-13	13-Jun-13	27-Jun-13	F
2013		969.00	2-Dec-13	3-Dec-13	6-Dec-13	18-Dec-13	I
2013		927.00	3-Jun-14	4-Jun-14	6-Jun-14	20-Jun-14	F
2013		360.00	11-Sep-14	12-Sep-14	16-Sep-14	30-Sep-14	F
2013		1,143.00	4-Dec-14	5-Dec-14	9-Dec-14	23-Dec-14	F
2014		975.00	5-May-15	6-May-15	8-May-15	28-May-15	F
2014		1,033.00	18-Aug-15	19-Aug-15	21-Aug-15	9-Sep-15	F
2015		2,225.00	4-May-16	9-May-16	11-May-16	27-May-16	F
2016		107.70	5-May-17	8-May-17	10-May-17	26-May-17	F
2017		107.30	7-May-18	8-May-18	11-May-18	25-May-18	F

ISSUED HISTORY

No.	Type of Listing	Shares	Listing Date	Trading Date
1.	First Issue	27,000,000	15-Aug-90	15-Aug-90
2.	Partial Listing	18,000,000	T: 15-Aug-90	: 15-Feb-91
3.	Company Listing	135,000,000	15-Jun-92	15-Jun-92
4.	Bonus Shares	270,000,000	28-Sep-94	28-Sep-94
5.	Stock Split	115,827,353,824	T: 18-Nov-96	: 14-Jun-16
6.	Additional Listing	28,000,000	18-Jun-99	18-Jun-99
7.	Buy Back	-257,000,000	T: 17-Oct-01	: 27-Sep-04
8.	Right Issue	269,723,076	T: 27-Oct-15	: 5-Nov-15



SHARES TRADED	2015	2016	2017	2018	Jan-19
Volume (Million Sh.)	357	2,985	5,043	6,517	680
Value (Billion Rp)	29,089	22,740	19,824	25,835	2,589
Frequency (Thou. X)	116	676	692	943	101
Days	234	246	238	240	22
Price (Rupiah)					
High	102,000	112,125	4,780	5,550	4,080
Low	64,900	3,560	3,350	3,230	3,660
Close	94,000	3,830	4,730	3,710	3,830
Close*	3,760	3,830	4,730	3,710	3,830
PER (X)					
PER (X)	42.20	36.79	43.42	33.40	34.48
PER Industry (X)	17.71	23.77	18.48	24.94	36.52
PBV (X)	13.66	14.51	16.13	13.74	14.18

* Adjusted price after corporate action

TRADING ACTIVITIES

Month	Closing Price			Freq. (X)	Volume (Thou. Sh.)	Value (Million Rp)	Day
	High	Low	Close				
Jan-15	68,650	66,250	67,200	294	99	6,683	21
Feb-15	66,900	64,900	65,200	269	1,889	121,465	19
Mar-15	73,850	64,900	73,475	562	440	29,284	21
Apr-15	75,375	71,750	73,500	273	99	7,369	19
May-15	73,750	71,000	72,500	156	203	7,970	17
Jun-15	72,500	70,500	72,000	149	64	4,562	16
Jul-15	90,050	70,500	83,450	1,318	584	47,679	19
Aug-15	84,850	71,000	76,000	633	291	22,329	20
Sep-15	77,250	74,250	75,975	588	288	21,750	21
Oct-15	99,000	76,000	91,975	37,998	287,642	22,430,794	21
Nov-15	101,900	91,900	101,900	51,731	54,195	5,310,744	21
Dec-15	102,000	91,025	94,000	21,935	11,202	1,078,449	19
Jan-16	109,800	89,000	103,500	36,158	24,636	2,430,871	20
Feb-16	112,125	99,400	109,950	36,736	17,453	1,853,483	20
Mar-16	111,875	95,050	98,400	54,403	26,004	2,648,824	21
Apr-16	102,850	92,500	99,875	50,409	24,529	2,391,750	21
May-16	99,975	95,000	95,000	35,839	14,736	1,429,239	20
Jun-16	100,100	3,560	3,800	68,602	344,650	2,049,175	22
Jul-16	4,070	3,630	3,630	65,162	498,828	1,917,070	16
Aug-16	4,100	3,770	3,980	76,242	451,888	1,790,344	22
Sep-16	4,250	3,760	3,950	53,596	529,459	2,103,398	21
Oct-16	4,240	3,950	3,950	57,637	262,366	1,069,604	21
Nov-16	4,100	3,680	3,800	86,379	478,176	1,846,862	22
Dec-16	4,050	3,620	3,830	54,880	312,401	1,208,891	20
Jan-17	4,020	3,750	3,850	63,603	265,560	1,042,308	21
Feb-17	4,000	3,800	3,870	48,665	263,177	1,023,576	19
Mar-17	4,150	3,830	3,900	76,777	829,211	3,320,768	22
Apr-17	4,030	3,820	3,820	39,258	268,009	1,047,348	17
May-17	4,000	3,760	3,930	81,391	607,522	2,346,984	20
Jun-17	3,900	3,770	3,840	46,422	303,374	1,167,097	15
Jul-17	3,870	3,550	3,550	54,271	318,070	1,194,273	21
Aug-17	3,770	3,350	3,640	76,016	494,045	1,743,689	22
Sep-17	3,950	3,550	3,860	46,154	305,382	1,165,007	19
Oct-17	4,060	3,760	3,980	47,188	483,631	1,888,289	22
Nov-17	4,390	3,870	4,100	57,050	478,796	1,980,465	22
Dec-17	4,780	4,200	4,730	55,250	426,241	1,903,758	18
Jan-18	5,550	4,530	4,900	80,107	502,618	2,512,091	22
Feb-18	4,970	4,550	4,820	69,261	549,982	2,658,291	19
Mar-18	4,850	3,940	3,980	84,126	755,076	3,272,923	21
Apr-18	4,220	3,500	3,540	67,241	553,852	2,200,752	21
May-18	3,930	3,230	3,790	100,455	710,811	2,549,413	20
Jun-18	3,830	3,350	3,580	58,295	336,721	1,210,968	13
Jul-18	3,970	3,560	3,840	63,174	403,828	1,522,203	22
Aug-18	3,950	3,470	3,830	69,228	398,000	1,477,578	21
Sep-18	3,910	3,620	3,850	49,570	266,703	1,012,984	19
Oct-18	3,980	3,620	3,730	53,101	379,154	1,448,003	23
Nov-18	3,940	3,240	3,680	186,761	1,296,595	4,602,481	21
Dec-18	3,920	3,590	3,710	61,969	363,440	1,367,711	18
Jan-19	4,080	3,660	3,830	100,969	679,941	2,589,041	22

BALANCE SHEET	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
<i>(in Million Rp, except Par Value)</i>					
Cash & Cash Equivalents	65,086	1,718,738	5,056,183	7,501,737	21,370,931
Receivables	1,097,937	4,726,827	4,996,420	3,780,990	2,799,072
Inventories	17,431,586	19,071,523	19,442,023	18,023,238	13,092,503
Current Assets	20,777,514	29,807,330	33,647,496	34,180,353	40,621,474
Fixed Assets	5,919,600	6,281,176	6,895,483	6,890,750	6,940,249
Other Assets	804,448	844,896	870,447	1,017,533	541,458
Total Assets	28,380,630	38,010,724	42,508,277	43,141,063	49,114,276
Growth (%)		33.93%	11.83%	1.49%	13.85%

Current Liabilities	13,600,230	4,538,674	6,428,478	6,482,969	15,236,730
Long Term Liabilities	1,282,286	1,455,990	1,904,785	2,545,109	2,469,564
Total Liabilities	14,882,516	5,994,664	8,333,263	9,028,078	17,706,294
Growth (%)		-59.72%	39.01%	8.34%	96.12%

Authorized Capital	630,000	630,000	630,000	630,000	630,000
Paid up Capital	438,300	465,272	465,272	465,272	465,272
Paid up Capital (Shares)	4,383	4,653	116,318	116,318	116,318
Par Value	100	100	4	4	4
Retained Earnings	12,343,869	10,448,143	12,625,625	12,581,976	9,791,343
Total Equity	13,498,114	32,016,060	34,175,014	34,112,985	31,407,982
Growth (%)		137.19%	6.74%	-0.18%	-7.93%

INCOME STATEMENTS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Total Revenues	80,690,139	89,069,306	95,466,657	99,091,484	77,534,836
Growth (%)		10.38%	7.18%	3.80%	

Cost of Revenues	60,190,077	67,304,917	71,611,981	74,875,642	59,226,764
Gross Profit	20,500,062	21,764,389	23,854,676	24,215,842	18,308,072
Expenses (Income)	6,781,763	7,831,745	6,843,229	7,321,036	5,475,965
Operating Profit	-	-	-	-	-
Growth (%)					

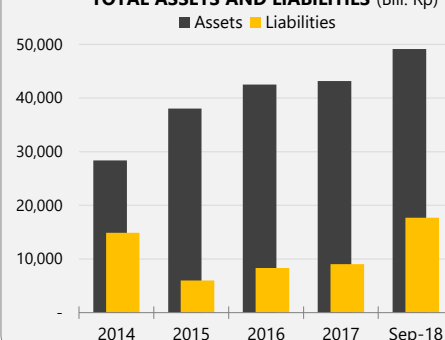
Other Income (Expenses)	-	-	-	-	-
Income before Tax	13,718,299	13,932,644	17,011,447	16,894,806	12,832,107
Tax	3,537,216	3,569,336	4,249,218	4,224,272	3,141,810
Profit for the period	10,181,083	10,363,308	12,762,229	12,670,534	9,690,297
Growth (%)		1.79%	23.15%	-0.72%	

Period Attributable	10,181,083	10,363,308	12,762,229	12,670,534	9,690,297
Comprehensive Income	10,014,995	10,355,007	12,530,201	12,483,134	9,689,725
Comprehensive Attributable	10,014,995	10,355,007	12,530,201	12,483,134	9,689,725

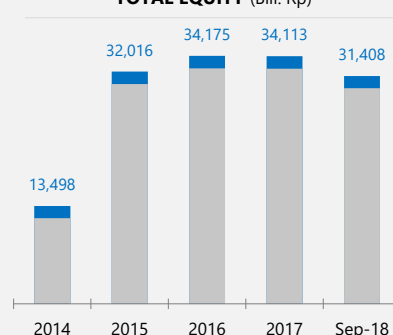
RATIOS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Current Ratio (%)	152.77	656.74	523.41	527.23	266.60
Dividend (Rp)	2,008.00	2,225.00	107.70	107.30	-
EPS (Rp)	2,322.86	2,227.36	109.72	108.93	83.31
BV (Rp)	3,079.65	6,881.14	293.81	293.27	270.02
DAR (X)	0.52	0.16	0.20	0.21	0.36
DER(X)	1.10	0.19	0.24	0.26	0.56
ROA (%)	35.87	27.26	30.02	29.37	19.73
ROE (%)	75.43	32.37	37.34	37.14	30.85
GPM (%)	25.41	24.44	24.99	24.44	23.61
OPM (%)	-	-	-	-	-
NPM (%)	12.62	11.64	13.37	12.79	12.50
Payout Ratio (%)	86.45	99.89	98.16	98.50	-
Yield (%)	2.92	2.37	2.81	2.27	-

*US\$ Rate (BI), Rp	12,436	13,794	13,436	13,548	14,929
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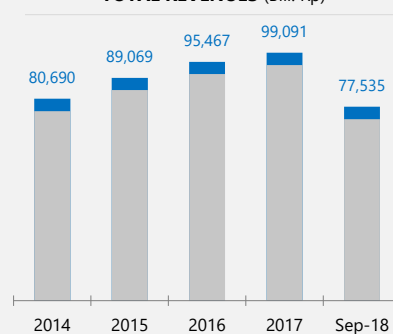
TOTAL ASSETS AND LIABILITIES (Bill. Rp)



TOTAL EQUITY (Bill. Rp)



TOTAL REVENUES (Bill. Rp)



PROFIT FOR THE PERIOD (Bill. Rp)

