

MBTO Martina Berto Tbk.

COMPANY REPORT : JANUARY 2019

Main Board
Industry Sector : Consumer Goods Industry (5)
Industry Sub Sector : Cosmetics And Household (54)

As of 31 January 2019

Individual Index : 19.459
Listed Shares : 1,070,000,000
Market Capitalization : 154,080,000,000

554 | 0.15T | 0.002% | 99.91%

557 | 0.003T | 0.0002% | 99.996%

COMPANY HISTORY

Established Date : 01-Jun-1977
Listing Date : 13-Jan-2011 (IPO Price: 740)
Underwriter IPO :
PT Trimegah Securities Tbk.
Securities Administration Bureau :
PT Adimitra Jasa Korpora

BOARD OF COMMISSIONERS

1. Martha Tilaar
 2. Ratna Handana
 3. Tjan Hong Tjhiang *)
- *) *Independent Commissioners*

BOARD OF DIRECTORS

1. Bryan David Emil
2. Iwan Herwanto
3. Kunto B. Widarto
4. Samuel Eduard Pranata

AUDIT COMMITTEE

1. Tjan Hong Tjhiang
2. Philipus Neri

CORPORATE SECRETARY

Desril Muchtar

HEAD OFFICE

Jl. Pulo Kambing II No.1
Kawasan Industri Pulo Gadung
Jakarta 13930
Phone : (021) 460-3717
Fax : (021) 468-26316
Homepage : www.astragraphia.co.id
Email : corpsecretary@martinaberto.co.id

SHAREHOLDERS (December 2018)

1. PT Marthana Megahayu Inti 714,999,990 : 66.82%
2. Public (<5%) 355,000,010 : 33.18%

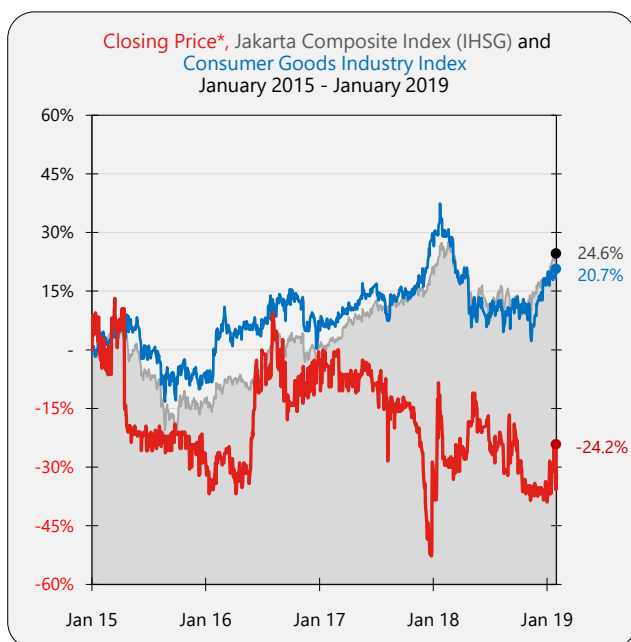
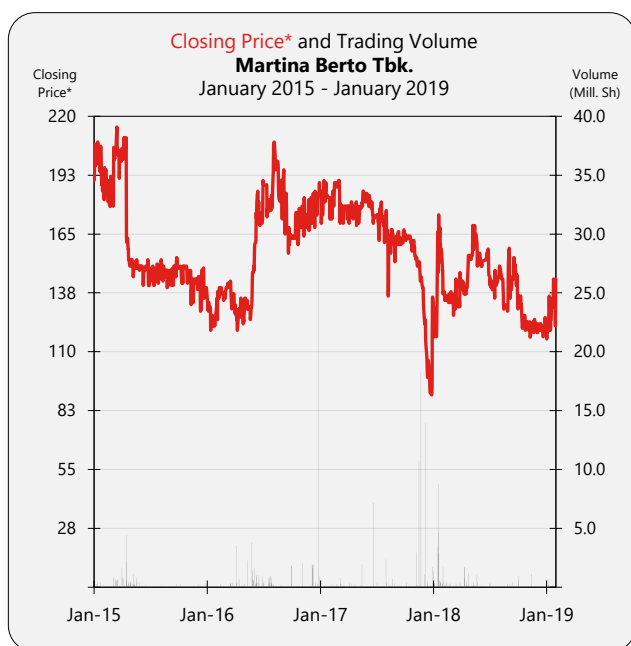
DIVIDEND ANNOUNCEMENT

Year	Bonus Shares	Cash Dividend	Cum Date	Ex Date	Recording Date	Payment Date	F/I
2010		10.00	5-Jul-11	6-Jul-11	8-Jul-11	22-Jul-11	F
2011		10.00	27-Jun-12	28-Jun-12	2-Jul-12	16-Jul-12	F

ISSUED HISTORY

No.	Type of Listing	Shares	Listing Date	Trading Date
1.	First Issue	355,000,000	13-Jan-11	13-Jan-11
2.	Company Listing	715,000,000	13-Jan-11	13-Jan-11

MBTO Martina Berto Tbk.



SHARES TRADED	2015	2016	2017	2018	Jan-19
Volume (Million Sh.)	28	82	72	46	2
Value (Billion Rp)	8	14	12	7	0.2
Frequency (Thou. X)	3	6	18	9	0.4
Days	216	228	215	227	20
Price (Rupiah)					
High	215	214	200	220	160
Low	127	115	70	84	110
Close	140	185	135	126	144
Close*	140	185	135	126	144
PER (X)					
PER (X)	-10.66	17.06	-4.11	-1.62	-1.86
PER Industry (X)	17.71	23.77	18.48	24.94	36.52
PBV (X)					
PBV (X)	0.34	0.45	0.35	0.38	0.44

* Adjusted price after corporate action

TRADING ACTIVITIES

Month	Closing Price			Freq. (X)	Volume (Thou. Sh.)	Value (Million Rp)	Day
	High	Low	Close				
Jan-15	215	180	186	800	1,662	336	21
Feb-15	205	176	191	97	351	67	17
Mar-15	215	178	199	308	4,398	895	16
Apr-15	215	146	153	628	12,918	4,782	20
May-15	153	145	150	333	4,342	651	18
Jun-15	153	140	145	117	791	117	16
Jul-15	151	141	144	57	428	63	14
Aug-15	153	138	146	132	538	80	19
Sep-15	155	140	149	151	823	122	21
Oct-15	151	135	142	97	426	63	17
Nov-15	148	127	144	105	107	15	18
Dec-15	149	129	140	141	791	352	19
Jan-16	137	115	127	201	258	32	19
Feb-16	150	125	135	143	397	54	19
Mar-16	148	128	128	278	1,923	624	20
Apr-16	140	115	124	2,215	5,436	710	20
May-16	155	124	150	854	10,088	1,391	19
Jun-16	190	147	190	1,425	7,972	1,365	22
Jul-16	191	171	177	204	5,443	982	14
Aug-16	214	170	172	268	1,276	240	21
Sep-16	195	151	164	132	3,903	585	21
Oct-16	188	155	170	125	231	39	15
Nov-16	185	156	176	82	2,189	368	18
Dec-16	190	163	185	236	43,097	7,582	20
Jan-17	194	160	182	59	186	33	16
Feb-17	190	170	187	41	1,072	180	13
Mar-17	190	162	178	63	1,748	248	19
Apr-17	180	160	169	158	1,241	214	15
May-17	200	163	184	274	2,448	427	20
Jun-17	183	165	172	97	7,522	1,309	14
Jul-17	180	161	173	171	819	142	19
Aug-17	176	110	160	276	4,203	715	22
Sep-17	168	151	165	178	422	68	19
Oct-17	168	154	158	140	1,283	222	21
Nov-17	161	132	132	168	32,797	5,693	19
Dec-17	151	70	135	16,123	18,090	2,513	18
Jan-18	220	110	148	5,153	24,974	4,326	22
Feb-18	157	130	137	805	4,377	599	19
Mar-18	174	121	140	561	1,551	219	20
Apr-18	165	132	155	974	7,061	982	21
May-18	172	140	156	553	2,664	409	20
Jun-18	170	140	146	69	173	26	12
Jul-18	160	134	145	174	845	121	20
Aug-18	160	124	150	131	721	96	17
Sep-18	158	127	146	240	831	114	17
Oct-18	146	112	124	248	1,762	235	21
Nov-18	130	84	120	147	1,170	134	20
Dec-18	127	110	126	102	50	6	18
Jan-19	160	110	144	356	1,562	200	20

BALANCE SHEET	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
<i>(in Million Rp, except Par Value)</i>					
Cash & Cash Equivalents	41,257	30,923	6,593	5,239	3,998
Receivables	303,321	337,083	347,375	389,112	262,723
Inventories	74,985	76,682	94,202	103,447	112,650
Current Assets	441,622	467,304	472,762	520,384	414,963
Fixed Assets	148,954	145,279	146,765	151,096	139,218
Other Assets	4,212	-	-	-	-
Total Assets	619,383	648,899	709,959	780,670	665,872
Growth (%)		4.77%	9.41%	9.96%	-14.71%

Current Liabilities	111,684	149,061	155,285	252,248	196,463
Long Term Liabilities	53,950	65,625	113,748	115,679	119,031
Total Liabilities	165,634	214,686	269,032	367,927	315,493
Growth (%)		29.61%	25.31%	36.76%	-14.25%

Authorized Capital	280,000	280,000	280,000	280,000	280,000
Paid up Capital	107,000	107,000	107,000	107,000	107,000
Paid up Capital (Shares)	1,070	1,070	1,070	1,070	1,070
Par Value	100	100	100	100	100
Retained Earnings	131,380	111,527	118,324	90,950	28,679
Total Equity	453,749	434,214	440,927	412,743	350,379
Growth (%)		-4.31%	1.55%	-6.39%	-15.11%

INCOME STATEMENTS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Total Revenues	671,399	694,783	685,444	731,577	382,633
Growth (%)		3.48%	-1.34%	6.73%	

Cost of Revenues	331,724	352,532	327,736	355,797	213,000
Gross Profit	339,675	342,251	357,708	375,781	169,633
Expenses (Income)	331,730	353,706	333,064	392,786	239,325
Operating Profit	7,945	-11,455	24,644	-17,005	-69,692
Growth (%)		N/A	N/A	N/A	

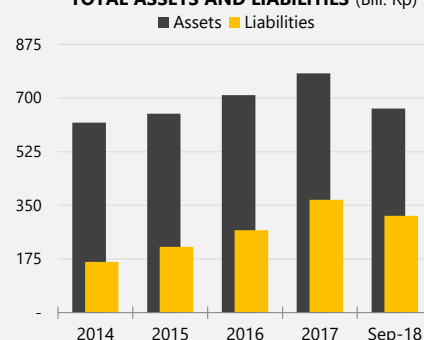
Other Income (Expenses)	-2,245	-5,379	-12,863	-14,653	-13,099
Income before Tax	5,699	-16,833	11,781	-31,658	-82,792
Tax	2,774	-2,777	2,968	-6,967	-20,522
Profit for the period	2,925	-14,057	8,814	-24,691	-62,270
Growth (%)		N/A	N/A	N/A	

Period Attributable	2,925	-14,056	8,813	-24,691	-62,270
Comprehensive Income	2,977	-8,678	6,713	-28,184	-62,364
Comprehensive Attributable	2,977	-8,678	6,713	-28,184	-62,364

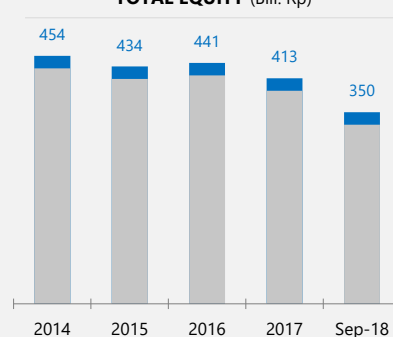
RATIOS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Current Ratio (%)	395.42	313.50	304.45	206.30	211.22
Dividend (Rp)	-	-	-	-	-
EPS (Rp)	2.73	-13.14	8.24	-23.08	-58.20
BV (Rp)	424.06	405.81	412.08	385.74	327.46
DAR (X)	0.27	0.33	0.38	0.47	0.47
DER(X)	0.37	0.49	0.61	0.89	0.90
ROA (%)	0.47	-2.17	1.24	-3.16	-9.35
ROE (%)	0.64	-3.24	2.00	-5.98	-17.77
GPM (%)	50.59	49.26	52.19	51.37	44.33
OPM (%)	1.18	-1.65	3.60	-2.32	-18.21
NPM (%)	0.44	-2.02	1.29	-3.38	-16.27
Payout Ratio (%)	-	-	-	-	-
Yield (%)	-	-	-	-	-

*US\$ Rate (BI), Rp	12,436	13,794	13,436	13,548	14,929
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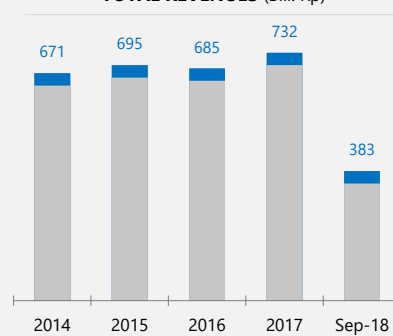
TOTAL ASSETS AND LIABILITIES (Bill. Rp)



TOTAL EQUITY (Bill. Rp)



TOTAL REVENUES (Bill. Rp)



PROFIT FOR THE PERIOD (Bill. Rp)

