

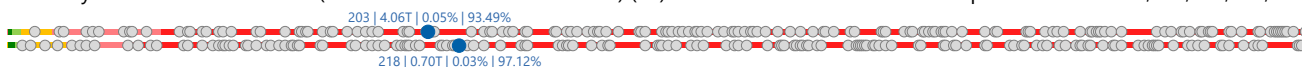
# MPMX Mitra Pinasthika Mustika Tbk.

## COMPANY REPORT : JANUARY 2019

Main Board  
Industry Sector : Trade, Services & Investment (9)  
Industry Sub Sector : Wholesale (Durable & Non-Durable Goods) (91)

## As of 31 January 2019

Individual Index : 60.667  
Listed Shares : 4,462,963,276  
Market Capitalization : 4,061,296,581,160



### COMPANY HISTORY

Established Date : 02-Nov-1987  
Listing Date : 29-May-2013 (IPO Price: 1,500)  
Underwriter IPO :  
PT Morgan Stanley Asia Indonesia  
Securities Administration Bureau :  
PT BSR Indonesia

### SHAREHOLDERS (December 2018)

1. PT Saratoga Investama Sedaya Tbk.	2,169,770,735	: 48.62%
2. Morninglight Investments S.A.R.L	684,227,847	: 15.33%
3. Claris Investments Pte. Ltd.	303,338,347	: 6.80%
4. PT Mitra Pinasthika Mustika Tbk.	249,242,385	: 5.58%
5. Public (<5%)	1,056,383,962	: 23.67%

### BOARD OF COMMISSIONERS

1. Edwin Soeryadjaya
2. Danny Walla
3. Istama Tatang Siddharta \*)
4. Lee Chul Joo
5. Simon Halim \*)
6. Tossin Himawan

\*) Independent Commissioners

### DIVIDEND ANNOUNCEMENT

Year	Bonus Shares	Cash Dividend	Cum Date	Ex Date	Recording Date	Payment Date	F/I
2014		7.00	29-May-15	1-Jun-15	4-Jun-15	24-Jun-15	F
2015		17.00	7-Jun-16	8-Jun-16	10-Jun-16	1-Jul-16	F
2016		10.00	23-Nov-16	24-Nov-16	28-Nov-16	16-Dec-16	I
2017		105.00	2-Nov-17	3-Nov-17	7-Nov-17	29-Nov-17	I

### BOARD OF DIRECTORS

1. Rudy Halim
2. Agung Cahyadi Kusumo
3. Andi Esfandiari
4. Titien Supeno
5. Troy Parwata

### ISSUED HISTORY

No.	Type of Listing	Shares	Listing Date	Trading Date
1.	First Issue	970,000,000	29-May-13	29-May-13
2.	Company Listing	2,574,000,000	29-May-13	29-May-13
3.	Mandatory Convertible Note	190,105,796	30-Jan-14	30-Jan-14
4.	Mandatory Convertible Note	684,227,847	30-Jan-14	30-Jan-14
5.	Stock Option	44,629,633	30-Jan-14	30-Jan-14

### AUDIT COMMITTEE

1. Istama Tatang Siddharta
2. Kurniawan Tedjo
3. Simon Halim

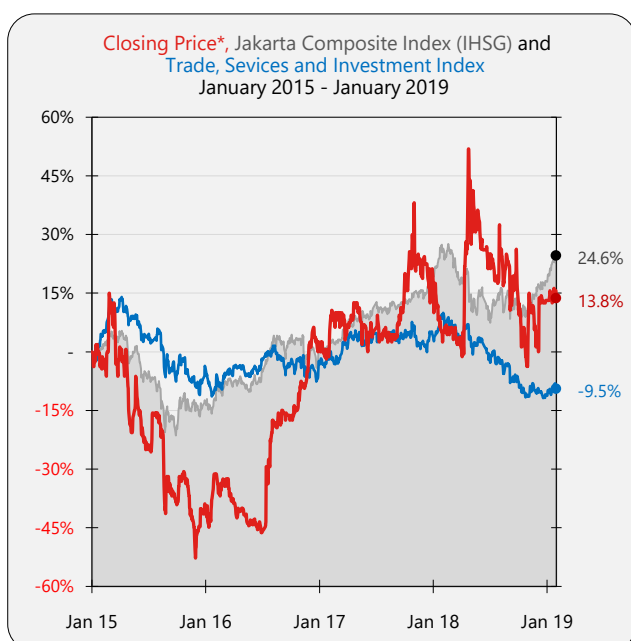
### CORPORATE SECRETARY

Fransiska Bernadeth Conny Ponto

### HEAD OFFICE

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# MPMX Mitra Pinasthika Mustika Tbk.



SHARES TRADED	2015	2016	2017	2018	Jan-19
Volume (Million Sh.)	647	431	1,055	667	38
Value (Billion Rp)	483	249	906	672	35
Frequency (Thou. X)	69	36	52	86	3
Days	244	246	238	239	22
<b>Price (Rupiah)</b>					
High	940	865	1,140	1,250	935
Low	378	424	770	745	890
Close	489	820	970	905	910
Close*	489	820	970	905	910
<b>PER (X)</b>					
PER (X)	7.66	9.48	8.94	0.73	0.73
PER Industry (X)	14.53	19.07	17.44	5.25	6.49
<b>PBV (X)</b>					
PBV (X)	0.41	0.63	0.86	0.45	0.45

\* Adjusted price after corporate action

## TRADING ACTIVITIES

Month	Closing Price			Freq. (X)	Volume (Thou. Sh.)	Value (Million Rp)	Day
	High	Low	Close				
Jan-15	855	765	770	3,849	47,319	37,330	21
Feb-15	940	720	915	9,854	152,869	125,669	19
Mar-15	940	745	805	13,139	178,434	158,003	22
Apr-15	815	660	675	5,390	47,104	37,350	21
May-15	765	630	690	5,383	41,144	28,399	19
Jun-15	710	595	610	4,281	27,224	16,932	21
Jul-15	710	575	675	2,764	22,524	14,378	19
Aug-15	680	464	545	4,950	28,097	16,138	20
Sep-15	555	475	498	4,589	31,431	16,022	21
Oct-15	560	487	530	4,733	25,004	13,193	21
Nov-15	550	378	378	5,602	31,869	13,769	21
Dec-15	489	380	489	4,847	13,842	6,066	19
Jan-16	550	435	550	4,866	13,770	6,515	20
Feb-16	560	499	535	2,047	45,931	24,985	20
Mar-16	545	482	490	3,671	25,139	12,935	21
Apr-16	497	450	480	6,008	43,090	20,434	21
May-16	500	444	448	1,623	70,142	33,053	20
Jun-16	470	424	430	2,584	21,211	9,382	22
Jul-16	690	428	620	5,835	52,349	30,501	16
Aug-16	700	620	655	4,366	66,928	45,083	22
Sep-16	690	650	665	1,112	20,818	13,918	21
Oct-16	745	660	730	842	24,786	16,243	21
Nov-16	820	670	815	1,458	33,280	24,992	22
Dec-16	865	760	820	1,462	13,425	11,010	20
Jan-17	830	785	790	957	15,932	12,704	21
Feb-17	900	785	875	1,179	12,428	10,652	19
Mar-17	885	800	855	1,793	27,255	23,434	22
Apr-17	910	830	900	910	25,294	22,346	17
May-17	900	800	840	604	660,550	548,825	20
Jun-17	860	770	840	1,205	11,796	9,595	15
Jul-17	905	815	845	5,754	32,498	27,112	21
Aug-17	850	810	825	9,735	40,627	33,621	22
Sep-17	910	820	900	6,031	32,628	27,996	19
Oct-17	1,090	900	1,085	14,362	116,546	111,999	22
Nov-17	1,140	795	985	7,799	35,247	35,926	22
Dec-17	1,000	875	970	1,806	44,273	41,821	18
Jan-18	975	815	820	1,706	5,448	4,727	22
Feb-18	870	815	850	837	3,062	2,570	19
Mar-18	910	765	815	2,518	5,461	4,555	20
Apr-18	1,250	770	1,150	22,668	197,105	212,187	21
May-18	1,200	990	1,045	11,107	87,418	93,768	20
Jun-18	1,055	960	990	3,898	21,936	22,173	13
Jul-18	1,010	930	960	2,743	15,282	14,814	22
Aug-18	1,145	915	980	16,751	153,271	155,709	21
Sep-18	1,025	875	930	7,664	65,187	62,302	19
Oct-18	940	745	770	7,027	33,932	28,886	23
Nov-18	945	770	820	5,341	35,888	30,884	21
Dec-18	935	785	905	3,908	42,848	39,431	18
Jan-19	935	890	910	3,057	38,107	34,781	22

BALANCE SHEET	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
<i>(in Million Rp, except Par Value)</i>					
Cash & Cash Equivalents	1,421,735	1,483,587	1,285,079	1,718,602	4,661,781
Receivables	3,898,599	3,878,304	5,402,350	997,169	738,155
Inventories	683,770	744,853	709,536	683,022	495,934
Current Assets	6,201,026	6,454,415	5,718,584	3,610,033	6,373,461
Fixed Assets	3,214,402	3,351,007	3,520,883	3,335,575	3,105,651
Other Assets	136,254	196,557	156,695	-	104,793
Total Assets	13,950,177	14,480,403	14,926,225	10,175,997	12,544,059
Growth (%)		3.80%	3.08%	-31.82%	23.27%

Current Liabilities	4,207,258	4,048,546	4,427,840	2,146,511	3,163,262
Long Term Liabilities	4,482,760	5,091,610	4,850,913	2,993,647	342,667
Total Liabilities	8,690,018	9,140,156	9,278,753	5,140,158	3,505,929
Growth (%)		5.18%	1.52%	-44.60%	-31.79%

Authorized Capital	5,000,000	5,000,000	5,000,000	5,000,000	5,000,000
Paid up Capital	2,231,482	2,231,482	2,231,482	2,231,482	2,231,482
Paid up Capital (Shares)	4,463	4,463	4,463	4,463	4,463
Par Value	500	500	500	500	500
Retained Earnings	1,366,010	1,639,196	1,919,595	1,943,420	5,388,806
Total Equity	5,260,159	5,340,247	5,647,472	5,035,839	9,038,130
Growth (%)		1.52%	5.75%	-10.83%	79.48%

INCOME STATEMENTS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Total Revenues	16,076,412	16,639,689	17,722,543	11,918,944	11,681,273
Growth (%)		3.50%	6.51%	-32.75%	

Cost of Revenues	13,762,866	14,341,164	15,091,592	10,551,074	10,748,548
Gross Profit	2,313,546	2,298,525	2,630,951	1,367,870	932,725
Expenses (Income)	1,445,602	1,585,809	1,794,132	640,178	428,684
Operating Profit	867,944	712,716	836,819	727,692	504,041
Growth (%)		-17.88%	17.41%	-13.04%	

Other Income (Expenses)	-168,985	-211,303	-213,970	-187,132	-333,552
Income before Tax	698,959	501,413	622,849	540,560	170,489
Tax	186,199	193,654	212,553	142,479	-139,184
Profit for the period	512,760	307,759	410,296	398,081	4,205,300
Growth (%)		-39.98%	33.32%	-2.98%	

Period Attributable	487,188	284,946	360,751	363,093	4,177,332
Comprehensive Income	379,562	113,998	418,416	419,032	4,181,316
Comprehensive Attributable	360,426	85,046	397,765	388,122	4,153,549

RATIOS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Current Ratio (%)	147.39	159.43	129.15	168.18	201.48
Dividend (Rp)	7.00	17.00	10.00	105.00	-
EPS (Rp)	109.16	63.85	80.83	81.36	936.00
BV (Rp)	1,178.62	1,196.57	1,265.41	1,128.36	2,025.14
DAR (X)	0.62	0.63	0.62	0.51	0.28
DER(X)	1.65	1.71	1.64	1.02	0.39
ROA (%)	3.68	2.13	2.75	3.91	33.52
ROE (%)	9.75	5.76	7.27	7.90	46.53
GPM (%)	14.39	13.81	14.85	11.48	7.98
OPM (%)	5.40	4.28	4.72	6.11	4.31
NPM (%)	3.19	1.85	2.32	3.34	36.00
Payout Ratio (%)	6.41	26.63	12.37	129.06	-
Yield (%)	0.89	3.48	1.22	10.82	-

*US\$ Rate (BI), Rp	12,436	13,794	13,436	13,548	14,929
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