

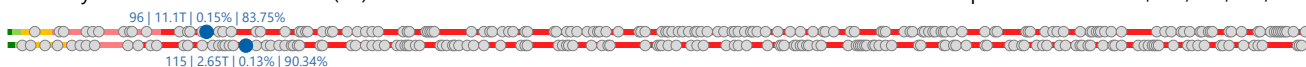
# RALS Ramayana Lestari Sentosa Tbk.

## COMPANY REPORT : JANUARY 2019

Main Board  
 Industry Sector : Trade, Services & Investment (9)  
 Industry Sub Sector : Retail Trade (93)

## As of 31 January 2019

Individual Index : 981.250  
 Listed Shares : 7,096,000,000  
 Market Capitalization : 11,140,720,000,000



### COMPANY HISTORY

Established Date : 14-Dec-1983  
 Listing Date : 24-Jul-1996 (IPO Price: 3,200)  
 Underwriter IPO :

PT Pentasena Arthasentosa  
 PT Trimegah Securindo Lestari  
 PT W.I Carr Dharmala  
 PT Wi Carr Indonesia  
 PT SBC Warburg Indonesia  
 PT Prime East Indonesia  
 Securities Administration Bureau :  
 PT Sinartama Gunita

### BOARD OF COMMISSIONERS

1. Paulus Tumewu
2. Kismanto
3. Koh Boom Kim \*)
4. Mohammad Iqbal
5. Selamat \*)

\*) *Independent Commissioners*

### BOARD OF DIRECTORS

1. Agus Makmur
2. Gantang Nitipranatio
3. Halomoan Hutabarat
4. Jane Melinda Tumewu
5. Muhamad Yani
6. Suryanto

### AUDIT COMMITTEE

1. Selamat
2. Andreas Lesmana
3. Ruddy Hermawan Wongso

### CORPORATE SECRETARY

Setyadi Surya

### HEAD OFFICE

Jl. KH. Wahid Hasyim No. 220 A-B  
 Jakarta - 10250

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Email : [setyadi.surya@ramayana.co.id](mailto:setyadi.surya@ramayana.co.id)

### SHAREHOLDERS (December 2018)

1. PT Ramayana Makmursentosa	3,965,000,000	: 55.88%
2. PT Ramayana Lestari Sentosa	373,181,100	: 5.26%
3. Public (<5%)	2,757,818,900	: 38.86%

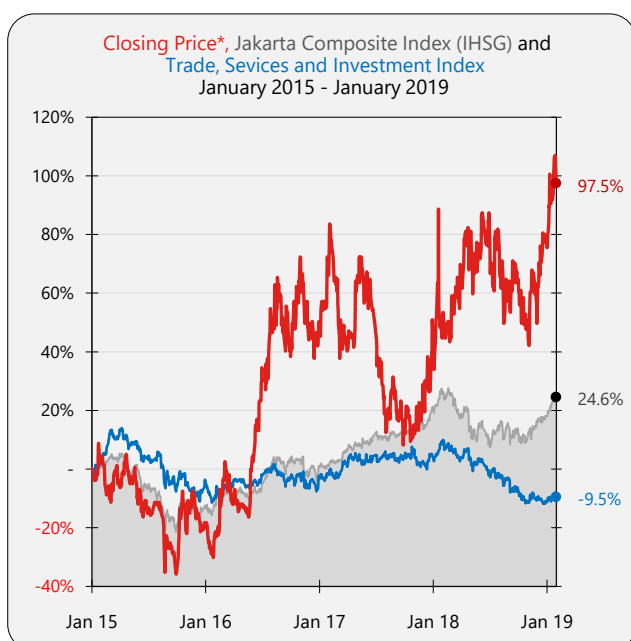
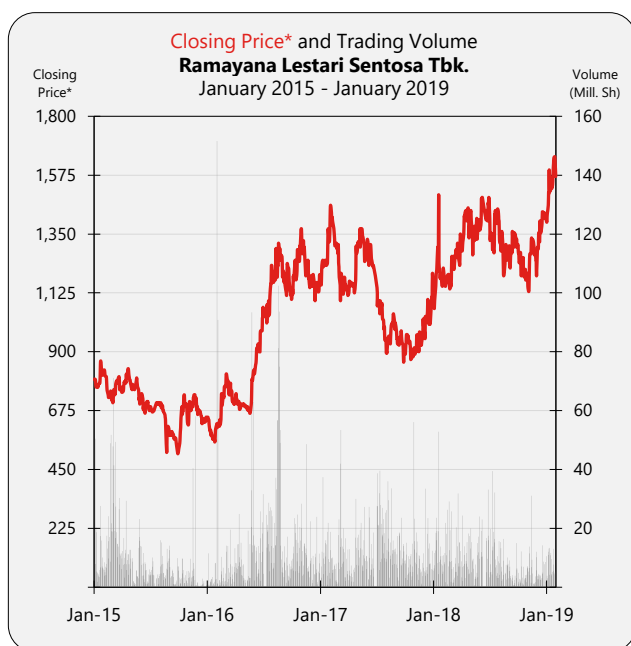
### DIVIDEND ANNOUNCEMENT

Year	Bonus		Cash		Recording Date	Payment Date	F/I
	Shares	Dividend	Cum Date	Ex Date			
1996		50.00	3-Jul-97	4-Jul-97	14-Jul-97	11-Aug-97	F
1997	1 : 1		29-Apr-98	30-Apr-98	8-May-98	25-May-98	BS
1997		50.00	7-Jul-98	8-Jul-98	16-Jul-98	3-Aug-98	F
1998		40.00	28-Jun-99	29-Jun-99	7-Jul-99	30-Jul-99	F
1999		100.00	3-Jul-00	4-Jul-00	2-Jul-00	18-Jul-00	F
2000		75.00	5-Jul-01	6-Jul-01	11-Jul-01	25-Jul-01	F
2001		100.00	2-Jul-02	3-Jul-02	8-Jul-02	19-Jul-02	F
2002		100.00	27-Jun-03	30-Jun-03	2-Jul-03	15-Jul-03	F
2003		120.00	12-Jul-04	13-Jul-04	15-Jul-04	28-Jul-04	F
2004		30.00	8-Jul-05	11-Jul-05	13-Jul-05	27-Jul-05	F
2005		22.00	14-Jul-06	17-Jul-06	19-Jul-06	26-Jul-06	F
2006		22.00	21-Jun-07	22-Jun-07	26-Jun-07	10-Jul-07	F
2007		31.00	23-Jun-08	20-Jun-08	25-Jun-08	9-Jul-08	F
2008		31.00	19-Jun-09	22-Jun-09	24-Jun-09	9-Jul-09	F
2009		25.00	18-Jun-10	21-Jun-10	23-Jun-10	7-Jul-10	F
2011		30.00	15-Jun-12	18-Jun-12	20-Jun-12	4-Jul-12	F
2012		30.00	1-Jul-13	2-Jul-13	4-Jul-13	5-Jul-13	F
2013		30.00	17-Jun-14	18-Jun-14	20-Jun-14	4-Jul-14	F
2015		30.00	27-May-16	30-May-16	1-Jun-16	23-Jun-16	F
2016		36.00	23-May-17	24-May-17	29-May-17	16-Jun-17	F
2017		40.00	5-Jun-18	6-Jun-18	8-Jun-18	29-Jun-18	F

### ISSUED HISTORY

No.	Type of Listing	Shares	Listing	Trading
			Date	Date
1.	First Issue	80,000,000	24-Jul-96	24-Jul-96
2.	Company Listing	270,000,000	24-Jul-96	26-Feb-97
3.	Bonus Shares	350,000,000	26-May-98	26-May-98
4.	Stock Split	700,000,000	15-Feb-01	15-Feb-01
5.	Stock Split	5,600,000,000	22-Oct-04	22-Oct-04
6.	Option Conversion	32,000,000	25-Jul-05	25-Jul-05
7.	Option Conversion	32,000,000	6-Oct-06	6-Oct-06
8.	Option Conversion	32,000,000	30-Jul-10	30-Jul-10

# RALS Ramayana Lestari Sentosa Tbk.



SHARES TRADED	2015	2016	2017	2018	Jan-19
Volume (Million Sh.)	2,085	3,133	2,800	2,103	168
Value (Billion Rp)	1,530	3,237	3,079	2,729	259
Frequency (Thou. X)	137	240	272	269	21
Days	244	246	238	240	22
<b>Price (Rupiah)</b>					
High	880	1,410	1,510	1,555	1,710
Low	490	550	835	1,030	1,380
Close	645	1,195	1,200	1,420	1,570
Close*	645	1,195	1,200	1,420	1,570
<b>PER (X)</b>					
PER (X)	13.62	17.59	17.36	14.33	15.85
PER Industry (X)	14.53	19.07	17.44	5.25	6.49
PBV (X)	1.37	2.58	2.46	2.69	2.97

\* Adjusted price after corporate action

## TRADING ACTIVITIES

Month	Closing Price			Freq. (X)	Volume (Thou. Sh.)	Value (Million Rp)	Day
	High	Low	Close				
Jan-15	880	760	820	11,522	237,774	191,197	21
Feb-15	850	710	715	14,899	296,301	223,872	19
Mar-15	820	705	750	28,701	513,137	387,682	22
Apr-15	845	725	775	12,339	219,825	173,807	21
May-15	815	695	700	12,482	122,233	91,572	19
Jun-15	755	660	690	14,389	117,281	82,775	21
Jul-15	710	665	700	7,428	84,565	57,827	19
Aug-15	720	505	605	7,679	146,683	96,391	20
Sep-15	625	505	515	6,073	97,029	54,929	21
Oct-15	745	490	630	7,972	70,313	45,952	21
Nov-15	750	615	675	7,601	165,032	114,756	21
Dec-15	700	620	645	5,638	14,624	9,456	19
Jan-16	670	550	605	5,510	53,431	31,992	20
Feb-16	785	600	770	7,943	295,204	187,927	20
Mar-16	845	695	710	13,731	135,220	102,755	21
Apr-16	750	670	700	14,194	180,822	127,879	21
May-16	840	650	830	14,198	316,146	252,790	20
Jun-16	1,100	805	1,070	20,925	258,363	243,781	22
Jul-16	1,260	990	1,215	19,336	288,276	315,092	16
Aug-16	1,375	1,150	1,240	32,288	781,485	971,699	22
Sep-16	1,245	1,050	1,100	20,405	138,805	161,678	21
Oct-16	1,380	1,105	1,370	37,999	287,597	358,057	21
Nov-16	1,410	1,120	1,190	35,642	244,854	306,805	22
Dec-16	1,215	1,070	1,195	18,284	152,711	176,950	20
Jan-17	1,385	1,130	1,340	21,886	224,432	283,228	21
Feb-17	1,510	1,250	1,310	19,687	127,942	176,945	19
Mar-17	1,310	1,075	1,115	28,323	312,642	363,616	22
Apr-17	1,320	1,075	1,275	18,278	133,657	159,956	17
May-17	1,420	1,210	1,300	32,855	252,345	334,047	20
Jun-17	1,340	1,200	1,225	19,732	151,780	190,159	15
Jul-17	1,230	935	945	32,639	446,129	470,585	21
Aug-17	1,060	870	1,010	30,378	329,383	318,317	22
Sep-17	1,015	835	900	16,906	221,638	206,880	19
Oct-17	980	865	915	14,701	224,086	205,636	22
Nov-17	1,035	880	1,000	15,749	190,977	177,859	22
Dec-17	1,200	935	1,200	20,972	185,072	192,199	18
Jan-18	1,500	1,030	1,170	33,790	284,181	341,292	22
Feb-18	1,230	1,050	1,180	19,673	219,967	255,808	19
Mar-18	1,380	1,175	1,350	17,991	211,009	266,759	21
Apr-18	1,470	1,275	1,425	22,312	203,418	277,391	21
May-18	1,455	1,210	1,365	23,469	188,917	258,865	20
Jun-18	1,555	1,330	1,490	17,653	193,066	278,665	13
Jul-18	1,495	1,220	1,405	25,857	251,724	340,080	22
Aug-18	1,450	1,155	1,270	25,956	158,589	205,920	21
Sep-18	1,370	1,050	1,300	17,462	80,437	104,893	19
Oct-18	1,335	1,140	1,190	22,143	78,023	94,539	23
Nov-18	1,375	1,100	1,190	24,762	145,696	183,492	21
Dec-18	1,455	1,200	1,420	17,690	88,273	121,618	18
Jan-19	1,710	1,380	1,570	21,338	167,896	258,981	22

Public Accountant : Purwanto, Sungkoro & Surja

BALANCE SHEET	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
<i>(in Million Rp, except Par Value)</i>					
Cash & Cash Equivalents	625,373	844,253	603,750	751,901	1,202,750
Receivables	23,306	33,612	51,726	57,122	37,083
Inventories	808,569	823,909	834,400	127,509	795,033
Current Assets	2,694,944	2,831,172	2,830,815	3,093,496	3,260,310
Fixed Assets	1,375,402	1,333,227	1,279,282	1,235,256	1,183,250
Other Assets	9,884	6,247	7,582	-	20,387
Total Assets	4,554,667	4,574,904	4,647,009	4,891,922	4,982,735
Growth (%)		0.44%	1.58%	5.27%	1.86%

Current Liabilities	967,544	960,890	1,008,981	1,048,640	850,824
Long Term Liabilities	227,676	280,210	300,629	348,937	384,344
Total Liabilities	1,195,220	1,241,100	1,309,610	1,397,577	1,235,168
Growth (%)		3.84%	5.52%	6.72%	-11.62%

Authorized Capital	1,400,000	1,400,000	1,400,000	1,400,000	1,400,000
Paid up Capital	354,800	354,800	354,800	354,800	354,800
Paid up Capital (Shares)	7,096	7,096	7,096	7,096	7,096
Par Value	50	50	50	50	50
Retained Earnings	2,895,480	3,045,099	3,247,049	3,411,608	3,669,969
Total Equity	3,359,447	3,333,804	3,337,399	3,494,345	3,747,567
Growth (%)		-0.76%	0.11%	4.70%	7.25%

INCOME STATEMENTS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Total Revenues	5,861,348	5,533,004	5,857,037	5,622,728	4,516,774
Growth (%)		-5.60%	5.86%	-4.00%	

Cost of Revenues	3,813,511	3,537,000	3,654,539	3,410,434	2,511,757
Gross Profit	2,047,837	1,996,004	2,202,498	2,212,294	2,005,017
Expenses (Income)	1,749,425	1,745,310	1,834,344	1,835,510	1,431,526
Operating Profit	298,412	250,694	368,154	376,784	573,491
Growth (%)		-15.99%	46.85%	2.34%	

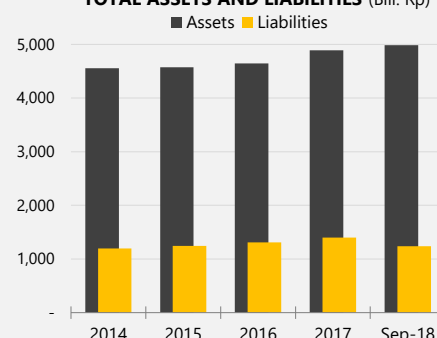
Other Income (Expenses)	89,712	113,926	96,911	89,808	78,149
Income before Tax	388,124	364,620	465,065	466,592	651,640
Tax	33,049	28,566	56,586	60,012	124,366
Profit for the period	355,075	336,054	408,479	406,580	527,274
Growth (%)		-5.36%	21.55%	-0.46%	

Period Attributable	355,075	336,054	408,479	406,580	527,274
Comprehensive Income	355,156	335,562	399,215	398,967	522,135
Comprehensive Attributable	355,156	335,562	399,215	398,967	522,135

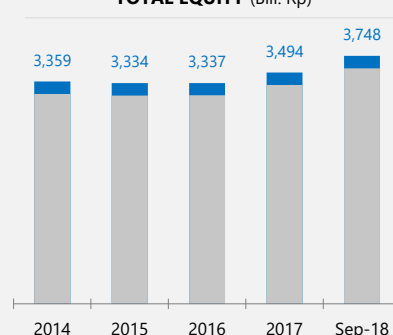
RATIOS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Current Ratio (%)	278.53	294.64	280.56	295.00	383.19
Dividend (Rp)	-	30.00	36.00	40.00	-
EPS (Rp)	50.04	47.36	57.56	57.30	74.31
BV (Rp)	473.43	469.81	470.32	492.44	528.12
DAR (X)	0.26	0.27	0.28	0.29	0.25
DER(X)	0.36	0.37	0.39	0.40	0.33
ROA (%)	7.80	7.35	8.79	8.31	10.58
ROE (%)	10.57	10.08	12.24	11.64	14.07
GPM (%)	34.94	36.07	37.60	39.35	44.39
OPM (%)	5.09	4.53	6.29	6.70	12.70
NPM (%)	6.06	6.07	6.97	7.23	11.67
Payout Ratio (%)	-	63.35	62.54	69.81	-
Yield (%)	-	4.65	3.01	3.33	-

*US\$ Rate (BI), Rp	12,436	13,794	13,436	13,548	14,929
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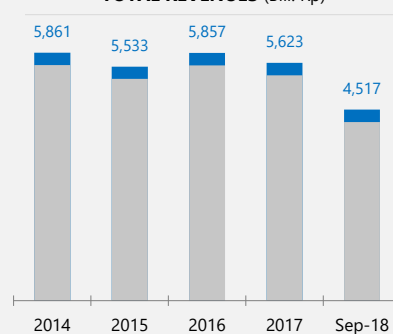
### TOTAL ASSETS AND LIABILITIES (Bill. Rp)



### TOTAL EQUITY (Bill. Rp)



### TOTAL REVENUES (Bill. Rp)



### PROFIT FOR THE PERIOD (Bill. Rp)

