

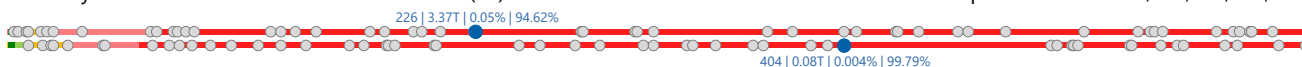
# TCID Mandom Indonesia Tbk.

## COMPANY REPORT : JANUARY 2019

Main Board  
 Industry Sector : Consumer Goods Industry (5)  
 Industry Sub Sector : Cosmetics And Household (54)

## As of 31 January 2019

Individual Index : 1,642,935  
 Listed Shares : 201,066,667  
 Market Capitalization : 3,367,866,672,250



### COMPANY HISTORY

Established Date : 05-Nov-1969  
 Listing Date : 30-Sep-1993 (IPO Price: 7,350)  
 Underwriter IPO :  
 PT Nomura Indonesia  
 Securities Administration Bureau :  
 PT Sirca Datapro Perdana

### BOARD OF COMMISSIONERS

1. Shinichiro Koshiba
  2. Harjono Lie
  3. Herman Saleh \*)
  4. Motonobu Nishimura
  5. Tesong Kim \*)
- \*) Independent Commissioners

### BOARD OF DIRECTORS

1. Tatsuya Arichi
2. Chin Choon Keng
3. Effendi Tandi
4. Hiroo Masuda
5. Hiroshi Ito
6. Koichi Watanabe
7. Liandhajani
8. Masahiro Ozaki
9. Masahiro Ueda
10. Muhammad Makmun Arsyad
11. Noboru Nonaka
12. Sanyata Adi Saputra
13. Tiurma Rondang Sari

### AUDIT COMMITTEE

1. Herman Saleh
2. Edi Priyono
3. Nadarsjah Mahdur,

### CORPORATE SECRETARY

Alia Risyamaya Dewi

### HEAD OFFICE

Kawasan Industri MM 2100  
 Jl.Irian Blok PP  
 Bekasi 17520  
 Phone : (021) 2980-9500  
 Fax : (021) 2980-9501  
 Homepage : [www.astragraphia.co.id](http://www.astragraphia.co.id)  
 Email : [corporatesecretary@mandom.co.id](mailto:corporatesecretary@mandom.co.id)

### SHAREHOLDERS (December 2018)

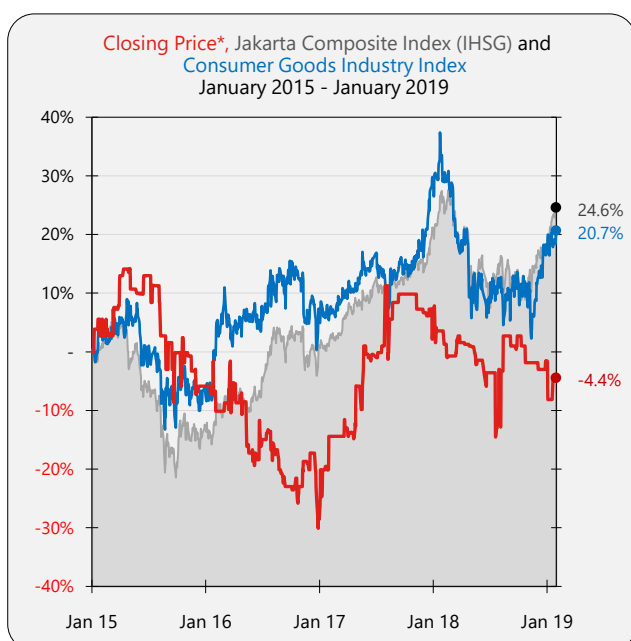
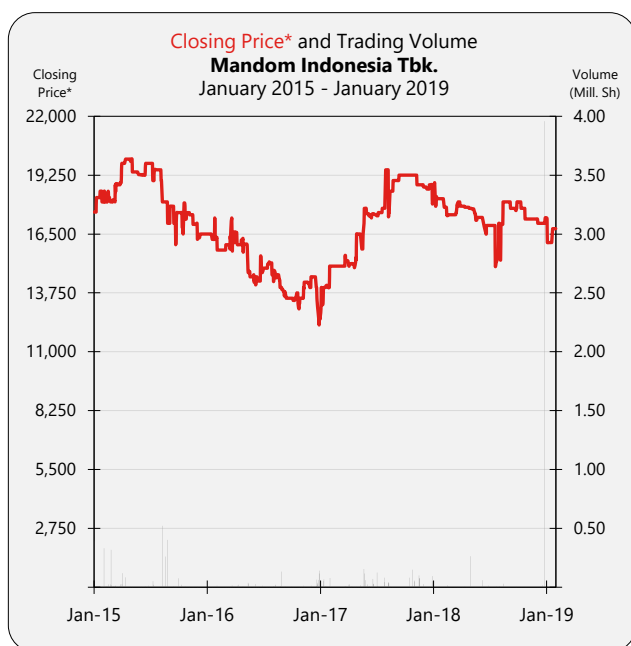
1. Mandom Corp.	122,319,485	60.84%
2. PT Asia Jaya Paramita	22,858,260	11.37%
3. Public (<5%)	55,888,922	27.80%

### DIVIDEND ANNOUNCEMENT

Year	Bonus Shares	Cash Dividend	Cum Date	Ex Date	Recording Date	Payment Date	F/I
1993		300.00	13-May-94	16-May-94	23-May-94	22-Jun-94	F
1994		400.00	9-Jun-95	12-Jun-95	20-Jun-95	20-Jul-95	F
1994	1 : 1		23-Aug-95	24-Aug-95	1-Sep-95	29-Sep-95	BS
1995		250.00	11-Jun-96	12-Jun-96	20-Jun-96	19-Jul-96	F
1996		300.00	29-May-97	30-May-97	9-Jun-97	3-Jul-97	F
1996	2 : 1		1-Aug-97	4-Aug-97	12-Aug-97	9-Sep-97	BS
1997		50.00	27-May-98	28-May-98	5-Jun-98	3-Jul-98	F
1998		150.00	31-May-99	1-Jun-99	9-Jun-99	7-Jul-99	F
1999		400.00	5-Apr-00	7-Apr-00	17-Apr-00	8-May-00	I
2000		150.00	1-Jun-01	5-Jun-01	8-Jun-01	22-Jun-01	F
2001		125.00	15-May-02	16-May-02	21-May-02	4-Jun-02	F
2002		150.00	19-May-03	20-May-03	22-May-03	5-Jun-03	F
2003		165.00	13-May-04	14-May-04	18-May-04	2-Jun-04	I
2004		200.00	11-May-05	12-May-05	16-May-05	31-May-05	F
2005		220.00	15-May-06	16-May-06	18-May-06	2-Jun-06	F
2006		250.00	14-May-07	15-May-07	21-May-07	5-Jun-07	I
2008		300.00	13-May-09	14-May-09	18-May-09	2-Jun-09	F
2009		320.00	12-May-10	14-May-10	18-May-10	2-Jun-10	F
2010		340.00	11-May-11	12-May-11	16-May-11	31-May-11	F
2011		370.00	11-May-12	14-May-12	16-May-12	31-May-12	F
2012		370.00	14-May-13	15-May-13	17-May-13	31-May-13	F
2013		370.00	14-May-14	16-May-14	20-May-14	5-Jun-14	F
2014		390.00	30-Apr-15	4-May-15	6-May-15	27-May-15	F
2015		410.00	28-Apr-16	29-Apr-16	3-May-16	24-May-16	F
2016		410.00	28-Apr-17	2-May-17	4-May-17	24-May-17	F

### ISSUED HISTORY

No.	Type of Listing	Shares	Listing Date	Trading Date
1.	First Issue	4,400,000	30-Sep-93	30-Sep-93
2.	Company Listing	8,600,000	30-Sep-93	27-Apr-94
3.	Bonus Shares	13,000,000	2-Oct-95	2-Oct-95
4.	Stock Split	26,000,000	18-Aug-97	18-Aug-97
5.	Bonus Shares	26,000,000	10-Sep-97	10-Sep-97
6.	Right Issue	78,000,000	4-Aug-00	4-Aug-00
7.	Right Issue	24,960,000	2-Feb-06	2-Feb-06
8.	Right Issue	20,106,667	10-Jul-08	10-Jul-08



SHARES TRADED	2015	2016	2017	2018	Jan-19
Volume (Million Sh.)	3	1	2	4	0.02
Value (Billion Rp)	54	14	35	84	0.3
Frequency (Thou. X)	0.5	0.7	0.5	0.2	0.03
Days	107	124	100	67	7
<b>Price (Rupiah)</b>					
High	20,000	17,850	19,500	18,900	17,200
Low	16,000	12,250	12,900	15,000	15,900
Close	16,500	12,500	17,900	17,250	16,750
Close*	16,500	12,500	17,900	17,250	16,750
<b>PER (X)</b>					
PER (X)	6.09	13.07	20.09	17.30	16.80
PER Industry (X)	17.71	23.77	18.48	24.94	36.52
<b>PBV (X)</b>					
PBV (X)	1.93	1.44	1.94	1.77	1.72

\* Adjusted price after corporate action

## TRADING ACTIVITIES

Month	Closing Price			Freq. (X)	Volume (Thou. Sh.)	Value (Million Rp)	Day
	High	Low	Close				
Jan-15	18,500	17,500	18,000	32	402	7,037	11
Feb-15	19,000	17,500	18,000	161	782	14,089	17
Mar-15	19,500	18,000	19,500	86	128	2,347	16
Apr-15	20,000	18,600	19,900	32	234	4,647	5
May-15	20,000	18,000	19,275	14	9	173	5
Jun-15	19,800	19,250	19,800	35	39	756	10
Jul-15	19,800	17,000	19,500	36	77	1,443	4
Aug-15	19,500	16,750	17,000	73	1,189	20,896	7
Sep-15	17,800	16,000	17,500	19	94	1,593	9
Oct-15	17,950	16,000	17,500	27	31	542	9
Nov-15	17,500	16,950	17,000	9	1	19	5
Dec-15	16,800	16,250	16,500	24	7	115	9
Jan-16	17,850	16,250	16,300	10	7	106	5
Feb-16	16,350	15,750	15,750	29	16	255	6
Mar-16	17,250	15,275	16,600	136	39	640	15
Apr-16	16,575	15,500	16,025	80	49	785	11
May-16	16,025	14,000	14,600	64	73	1,082	10
Jun-16	15,475	14,000	14,800	60	54	776	14
Jul-16	15,200	14,500	14,600	23	7	107	9
Aug-16	14,800	13,875	13,900	96	212	2,870	14
Sep-16	14,000	13,475	13,500	35	31	422	11
Oct-16	13,750	13,000	13,500	36	15	198	9
Nov-16	14,250	13,500	14,000	26	17	240	9
Dec-16	14,500	12,250	12,500	128	482	6,160	11
Jan-17	15,000	12,900	15,000	65	161	2,242	14
Feb-17	-	-	15,000	1	78	939	1
Mar-17	15,500	14,000	15,250	52	26	384	7
Apr-17	16,500	14,175	16,500	72	76	1,151	15
May-17	17,800	15,000	17,450	163	357	6,132	13
Jun-17	17,700	17,000	17,450	35	180	3,149	11
Jul-17	19,500	16,850	19,500	46	276	4,846	9
Aug-17	19,000	17,300	19,000	30	126	2,295	11
Sep-17	19,250	18,500	19,250	4	2	29	2
Oct-17	19,250	19,250	19,250	3	231	4,389	3
Nov-17	19,250	16,000	18,700	26	383	7,024	8
Dec-17	18,800	16,200	17,900	25	149	2,720	6
Jan-18	18,900	17,500	18,150	16	3	59	9
Feb-18	17,750	16,500	17,400	19	29	490	7
Mar-18	18,000	17,300	17,800	21	4	69	9
Apr-18	17,800	17,200	17,700	19	271	4,802	8
May-18	17,675	16,800	17,275	12	6	98	5
Jun-18	17,275	15,775	16,900	11	74	1,277	6
Jul-18	17,000	15,000	17,000	15	13	206	6
Aug-18	18,000	15,300	18,000	27	41	705	4
Sep-18	18,000	15,000	18,000	13	8	134	4
Oct-18	17,700	15,000	17,200	5	0.8	14	3
Nov-18	-	-	17,200	-	-	-	-
Dec-18	17,250	17,000	17,250	8	3,991	75,788	6
Jan-19	17,200	15,900	16,750	29	17	276	7

BALANCE SHEET	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
<i>(in Million Rp, except Par Value)</i>					
Cash & Cash Equivalents	95,091	219,670	298,564	431,574	448,683
Receivables	320,449	487,908	357,431	401,117	467,496
Inventories	419,658	382,732	492,741	422,626	388,346
Current Assets	874,017	1,112,673	1,174,482	1,276,479	1,336,839
Fixed Assets	923,952	902,695	935,345	964,643	987,437
Other Assets	-	-	-	-	-
Total Assets	1,853,235	2,082,097	2,185,101	2,361,807	2,433,645
Growth (%)		12.35%	4.95%	8.09%	3.04%

Current Liabilities	486,054	222,931	223,305	259,807	252,082
Long Term Liabilities	83,677	144,295	178,637	243,674	224,731
Total Liabilities	569,731	367,225	401,943	503,481	476,813
Growth (%)		-35.54%	9.45%	25.26%	-5.30%

Authorized Capital	402,133	402,133	402,133	402,133	402,133
Paid up Capital	100,533	100,533	100,533	100,533	100,533
Paid up Capital (Shares)	201	201	201	201	201
Par Value	500	500	500	500	500
Retained Earnings	991,826	1,425,716	1,493,933	1,569,128	1,667,623
Total Equity	1,283,504	1,714,871	1,783,159	1,858,326	1,956,833
Growth (%)		33.61%	3.98%	4.22%	5.30%

INCOME STATEMENTS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Total Revenues	2,308,204	2,314,890	2,526,776	2,706,395	2,048,795
Growth (%)		0.29%	9.15%	7.11%	

Cost of Revenues	1,411,935	1,436,978	1,543,337	1,699,418	1,317,690
Gross Profit	896,269	877,912	983,439	1,006,977	731,105
Expenses (Income)	641,772	659,232	747,585	781,657	555,630
Operating Profit	254,496	218,680	235,854	225,321	175,475
Growth (%)		-14.07%	7.85%	-4.47%	

Other Income (Expenses)	-15,068	364,442	-14,378	17,763	28,553
Income before Tax	239,429	583,122	221,476	243,083	204,027
Tax	65,114	38,648	59,416	63,957	53,701
Profit for the period	174,314	544,474	162,060	179,126	150,327
Growth (%)		212.35%	-70.24%	10.53%	

Period Attributable	174,314	544,474	162,060	179,126	150,327
Comprehensive Income	174,908	541,117	150,724	157,605	180,944
Comprehensive Attributable	174,908	541,117	150,724	157,605	180,944

RATIOS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Current Ratio (%)	179.82	499.11	525.95	491.32	530.32
Dividend (Rp)	390.00	410.00	410.00	-	-
EPS (Rp)	866.95	2,707.93	806.00	890.88	747.65
BV (Rp)	6,383.48	8,528.87	8,868.49	9,242.34	9,732.26
DAR (X)	0.31	0.18	0.18	0.21	0.20
DER(X)	0.44	0.21	0.23	0.27	0.24
ROA (%)	9.41	26.15	7.42	7.58	6.18
ROE (%)	13.58	31.75	9.09	9.64	7.68
GPM (%)	38.83	37.92	38.92	37.21	35.68
OPM (%)	11.03	9.45	9.33	8.33	8.56
NPM (%)	7.55	23.52	6.41	6.62	7.34
Payout Ratio (%)	44.99	15.14	50.87	-	-
Yield (%)	2.23	2.48	3.28	-	-

*US\$ Rate (BI), Rp	12,436	13,794	13,436	13,548	14,929
---------------------	--------	--------	--------	--------	--------

