

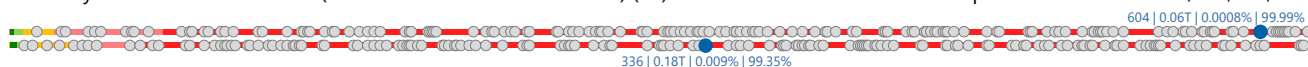
# TRIL Triwira Insanlestari Tbk.

## COMPANY REPORT : JANUARY 2019

Development Board  
Industry Sector : Trade, Services & Investment (9)  
Industry Sub Sector : Wholesale (Durable & Non-Durable Goods) (91)

## As of 31 January 2019

Individual Index : 12.750  
Listed Shares : 1,200,000,000  
Market Capitalization : 61,200,000,000



### COMPANY HISTORY

Established Date : 26-Oct-1992  
Listing Date : 28-Jan-2008 (IPO Price: 400)  
Underwriter IPO :  
PT Optima Kharya Capital Securities  
PT Danasakti Securities  
Securities Administration Bureau :  
PT Adimitra Jasa Korpora

### SHAREHOLDERS (December 2018)

1. PT Arthabuana Karya Mandiri	690,483,740	: 57.54%
2. PT Hengtraco Protecindo	173,150,000	: 14.43%
3. Public (<5%)	336,366,260	: 28.03%

### DIVIDEND ANNOUNCEMENT

Year	Bonus Shares	Cash Dividend	Cum Date	Ex Date	Recording Date	Payment Date	F/I
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### BOARD OF COMMISSIONERS

- Lo Khie Sin
  - Henry Sinaga \*)
- \*) *Independent Commissioners*

### BOARD OF DIRECTORS

- Tommy Lybianto
- Bigner Situmorang
- Yudhi Asmara Yasmine

### AUDIT COMMITTEE

- Henry Sinaga
- Hendera
- Tedy Dharmawan

### CORPORATE SECRETARY

Sindi Lovania Putri

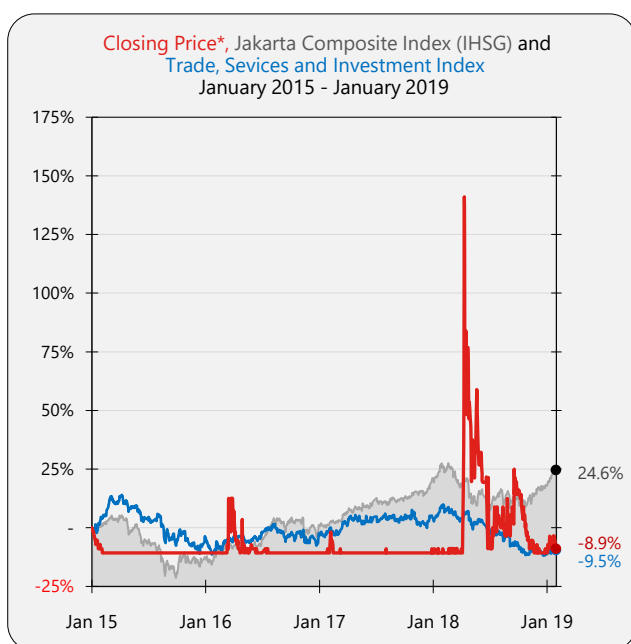
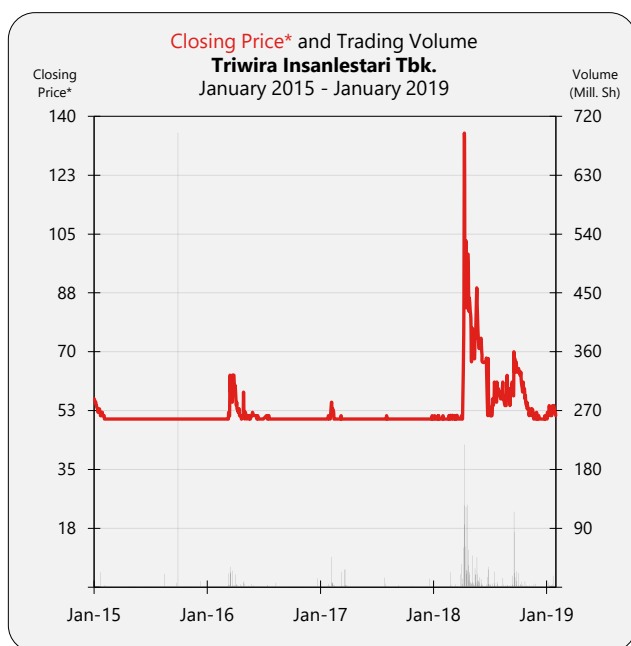
### HEAD OFFICE

Jl. Pangeran Jayakarta No. 93 BC  
Jakarta Pusat 10730  
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Fax : (021) 601-8922; 601-8924  
Homepage : [www.astragraphia.co.id](http://www.astragraphia.co.id)  
Email : [corsec@triwirainstanlestari.com](mailto:corsec@triwirainstanlestari.com)

### ISSUED HISTORY

No.	Type of Listing	Shares	Listing Date	Trading Date
1.	First Issue	300,000,000	28-Jan-08	28-Jan-08
2.	Company Listing	900,000,000	28-Jan-08	28-Sep-08

# TRIL Triwira Insanlestari Tbk.



SHARES TRADED	2015	2016	2017	2018	Jan-19
Volume (Million Sh.)	793	271	243	2,115	59
Value (Billion Rp)	22	15	13	180	3
Frequency (Thou. X)	3	19	10	114	2
Days	190	182	145	234	22
<b>Price (Rupiah)</b>					
High	60	72	64	165	58
Low	50	50	50	50	50
Close	50	50	50	50	51
Close*	50	50	50	50	51
<b>PER (X)</b>					
PER (X)	-7.34	-8.50	-19.71	-13.26	-13.52
PER Industry (X)	14.53	19.07	17.44	5.25	6.49
PBV (X)	0.42	0.43	0.45	0.49	0.50

\* Adjusted price after corporate action

## TRADING ACTIVITIES

Month	Closing Price			Freq. (X)	Volume (Thou. Sh.)	Value (Million Rp)	Day
	High	Low	Close				
Jan-15	60	50	51	2,126	42,774	2,319	21
Feb-15	52	50	50	480	10,389	520	19
Mar-15	50	50	50	146	239	12	21
Apr-15	50	50	50	128	2,950	147	16
May-15	50	50	50	41	59	3	19
Jun-15	50	50	50	20	1,372	69	12
Jul-15	50	50	50	15	226	8	11
Aug-15	50	50	50	27	20,386	734	15
Sep-15	50	50	50	20	701,853	17,718	14
Oct-15	50	50	50	33	1,395	65	15
Nov-15	50	50	50	16	394	18	12
Dec-15	51	50	50	120	11,161	503	15
Jan-16	50	50	50	18	2	0.1	18
Feb-16	50	50	50	43	1,857	86	12
Mar-16	72	50	58	11,088	146,123	8,874	18
Apr-16	67	50	53	4,775	63,410	3,389	21
May-16	54	50	51	759	24,936	1,256	20
Jun-16	51	50	50	404	3,176	159	20
Jul-16	52	50	50	616	8,544	429	15
Aug-16	52	50	50	320	8,379	402	16
Sep-16	50	50	50	8	71	4	6
Oct-16	50	50	50	314	116	6	11
Nov-16	50	50	50	36	11	0.5	10
Dec-16	51	50	50	137	14,155	708	15
Jan-17	54	50	50	706	11,546	584	10
Feb-17	64	50	50	2,539	83,944	4,718	18
Mar-17	63	50	50	5,379	96,429	5,077	20
Apr-17	50	50	50	466	267	13	11
May-17	50	50	50	30	854	43	11
Jun-17	50	50	50	8	304	14	6
Jul-17	57	50	50	641	20,072	1,034	9
Aug-17	54	50	50	233	5,713	287	20
Sep-17	51	50	50	111	6,275	315	12
Oct-17	51	50	50	57	3,181	159	11
Nov-17	50	50	50	30	577	29	10
Dec-17	51	50	50	21	13,457	340	7
Jan-18	51	50	50	205	4,553	229	19
Feb-18	60	50	50	1,282	33,562	1,769	17
Mar-18	55	50	50	755	30,764	1,582	21
Apr-18	165	50	82	52,703	1,091,071	110,937	21
May-18	92	65	73	18,719	282,923	22,223	20
Jun-18	80	50	54	6,867	116,162	7,466	13
Jul-18	68	50	57	6,230	80,813	4,690	22
Aug-18	65	52	59	4,615	47,287	2,750	21
Sep-18	82	52	64	15,235	313,295	21,918	19
Oct-18	71	51	53	4,838	77,380	4,777	23
Nov-18	55	50	52	1,521	27,865	1,422	21
Dec-18	52	50	50	656	9,098	458	17
Jan-19	58	50	51	2,383	58,512	3,011	22

Public Accountant : Doli, Bambang, Sudarmadji & Dadang

BALANCE SHEET	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
<i>(in Million Rp, except Par Value)</i>					
Cash & Cash Equivalents	9,060	9,388	7,629	9,806	9,210
Receivables	25,123	22,651	20,302	19,404	22,718
Inventories	79,613	76,806	76,733	64,469	58,663
Current Assets	113,978	109,025	104,852	93,823	90,775
Fixed Assets	47,781	45,186	42,678	40,176	38,509
Other Assets	-	-	-	-	-
Total Assets	163,050	155,543	148,478	134,762	130,048
<b>Growth (%)</b>		<b>-4.60%</b>	<b>-4.54%</b>	<b>-9.24%</b>	<b>-3.50%</b>

Current Liabilities	478	677	503	483	185
Long Term Liabilities	9,968	10,682	10,011	6,336	6,336
Total Liabilities	10,447	11,359	10,514	6,818	6,520
<b>Growth (%)</b>		<b>8.73%</b>	<b>-7.44%</b>	<b>-35.15%</b>	<b>-4.37%</b>

Authorized Capital	250,000	250,000	250,000	250,000	250,000
Paid up Capital	120,000	120,000	120,000	120,000	120,000
Paid up Capital (Shares)	1,200	1,200	1,200	1,200	1,200
Par Value	100	100	100	100	100
Retained Earnings	-50,057	-58,581	-65,721	-	-79,123
Total Equity	152,603	144,184	137,965	127,944	123,527
<b>Growth (%)</b>		<b>-5.52%</b>	<b>-4.31%</b>	<b>-7.26%</b>	<b>-3.45%</b>

INCOME STATEMENTS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Total Revenues	7,368	7,155	479	13,855	3,934
<b>Growth (%)</b>		<b>-2.89%</b>	<b>-93.31%</b>	<b>2,793.08%</b>	

Cost of Revenues	4,251	4,766	96	9,015	2,557
Gross Profit	3,117	2,388	383	4,840	1,377
Expenses (Income)	10,270	10,694	7,448	14,669	4,750
Operating Profit	-	-8,306	-	-9,829	-3,373
<b>Growth (%)</b>			<b>100.00%</b>		

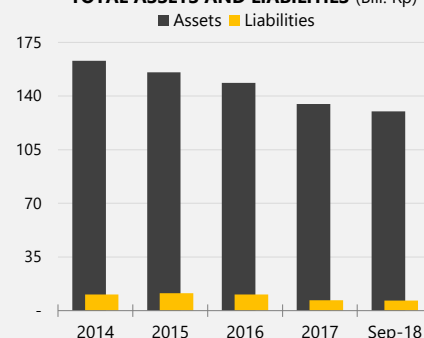
Other Income (Expenses)	-	-	-	-	-25
Income before Tax	-7,153	-8,306	-7,065	-9,829	-3,397
Tax	15,946	-131	76	181	-
Profit for the period	-23,099	-8,175	-7,141	-10,010	-3,397
<b>Growth (%)</b>		<b>64.61%</b>	<b>12.64%</b>	<b>-40.17%</b>	

Period Attributable	-23,099	-8,172	-7,139	-10,007	-3,395
Comprehensive Income	-23,117	-8,264	-6,220	-10,021	-3,397
Comprehensive Attributable	-23,113	-8,261	-6,218	-10,018	-3,395

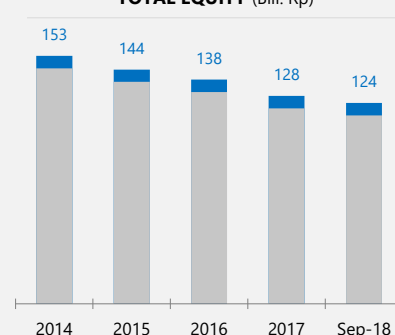
RATIOS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Current Ratio (%)	23,830.86	16,102.79	20,842.68	19,444.48	49,153.84
Dividend (Rp)	-	-	-	-	-
EPS (Rp)	-19.25	-6.81	-5.95	-8.34	-2.83
BV (Rp)	127.17	120.15	114.97	106.62	102.94
DAR (X)	0.06	0.07	0.07	0.05	0.05
DER(X)	0.07	0.08	0.08	0.05	0.05
ROA (%)	-14.17	-5.26	-4.81	-7.43	-2.61
ROE (%)	-15.14	-5.67	-5.18	-7.82	-2.75
GPM (%)	42.31	33.38	80.00	34.94	35.00
OPM (%)	-	-116.09	-	-70.94	-85.72
NPM (%)	-313.52	-114.26	-1,491.19	-72.25	-86.35
Payout Ratio (%)	-	-	-	-	-
Yield (%)	-	-	-	-	-

*US\$ Rate (BI), Rp	12,436	13,794	13,436	13,548	14,929
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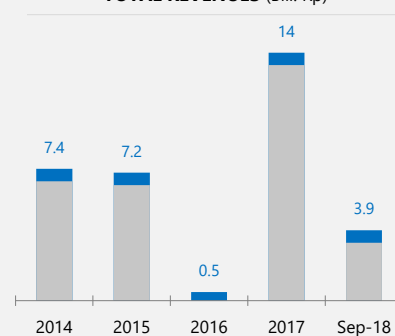
### TOTAL ASSETS AND LIABILITIES (Bill. Rp)



### TOTAL EQUITY (Bill. Rp)



### TOTAL REVENUES (Bill. Rp)



### PROFIT FOR THE PERIOD (Bill. Rp)

