

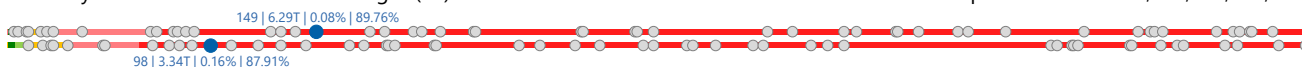
# BTEK Bumi Teknokultura Unggul Tbk.

## COMPANY REPORT : JANUARY 2019

Development Board  
Industry Sector : Consumer Goods Industry (5)  
Industry Sub Sector : Food And Beverages (51)

## As of 31 January 2019

Individual Index : 1,041.986  
Listed Shares : 46,277,496,376  
Market Capitalization : 6,293,739,507,136



### COMPANY HISTORY

Established Date : 06-Jun-2001  
Listing Date : 14-May-2004 (IPO Price: 125)  
Underwriter IPO :  
PT. Inovasi Utama Sekurindo  
PT. Meridian Capital Indonesia  
Securities Administration Bureau :  
PT Ficomindo Buana Registrar

### SHAREHOLDERS (December 2018)

1. Golden Harvest Cocoa Ltd. 21,990,288,400 : 47.52%  
2. Public (<5%) 24,287,207,976 : 52.48%

### DIVIDEND ANNOUNCEMENT

Year	Bonus Shares	Cash Dividend	Cum Date	Ex Date	Recording Date	Payment Date	F/I
2004		0.12	14-Jul-05	15-Jul-05	19-Jul-05	2-Aug-05	F

### BOARD OF COMMISSIONERS

1. Edy Suwarno Al Jap L Sing
  2. Gunawan Angkawibawa \*)
  3. Yenny Sutanto
- \*) *Independent Commissioners*

### BOARD OF DIRECTORS

1. Anne Patricia Sutanto
2. Ari Sutanto
3. Dhanny Cahyadi
4. Naning Wahyuningsih

### AUDIT COMMITTEE

1. Gunawan Angkawibawa
2. Josua Hutapea
3. Nur Muhammad

### CORPORATE SECRETARY

Argo Nughoru

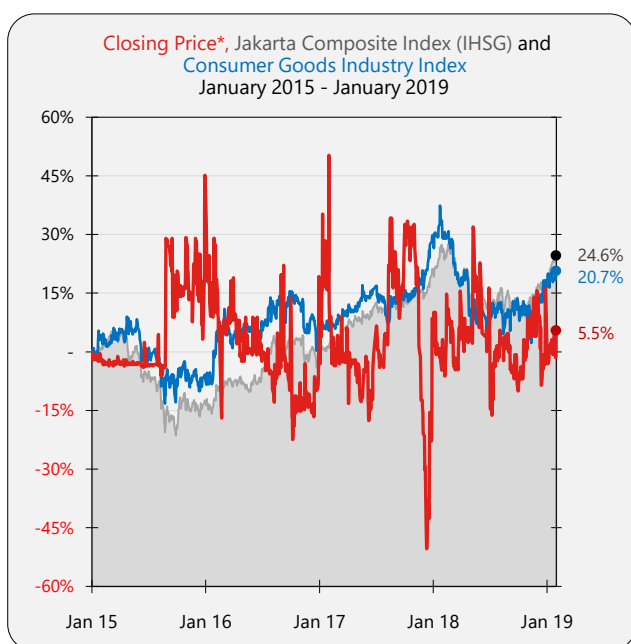
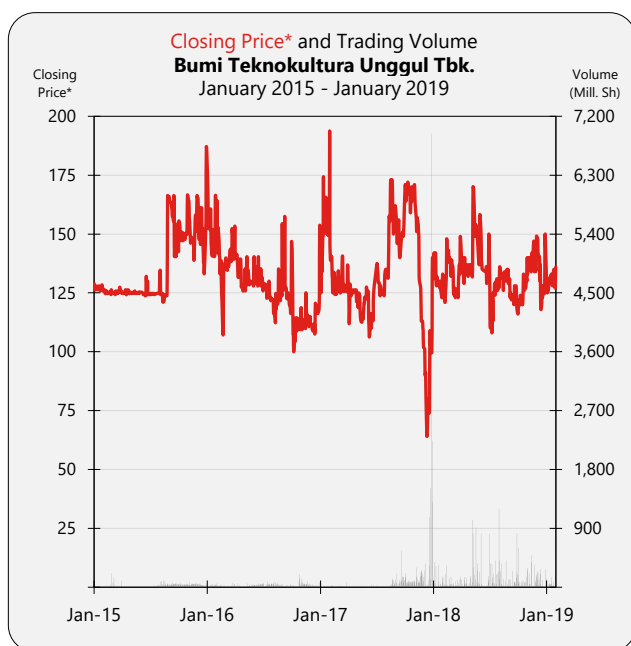
### HEAD OFFICE

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Jl. Tentara Pelajar  
Jakarta Selatan 12210  
Phone : (021) 530-0700  
Fax : (021) 5365-3136  
Homepage : [www.btek.co.id](http://www.btek.co.id)  
Email : [corporate@btek.com](mailto:corporate@btek.com)

### ISSUED HISTORY

No.	Type of Listing	Shares	Listing Date	Trading Date
1.	First Issue	120,000,000	14-May-04	14-May-04
2.	Company Listing	800,000,000	14-May-04	29-Dec-04
3.	Warrant	10,000,000	17-Dec-04	17-Dec-04
4.	Warrant	12,257,000	12-Apr-05	12-Apr-05
5.	Warrant	3,200,000	30-Apr-07	30-Apr-07
6.	Warrant	75,000,000	10-May-07	10-May-07
7.	Warrant	40,000,000	15-May-07	15-May-07
8.	Warrant	42,520,500	22-May-07	22-May-07
9.	Right Issue	1,173,015	22-Sep-16	22-Sep-16
10.	Right Issue	30,000,830	23-Sep-16	23-Sep-16
11.	Right Issue	9,702	26-Sep-16	26-Sep-16
12.	Right Issue	526,000	27-Sep-16	27-Sep-16
13.	Right Issue	4,650,000,000	29-Sep-16	29-Sep-16
14.	Stock Split	40,492,809,329	15-Aug-17	15-Aug-17

# BTEK Bumi Teknokultura Unggul Tbk.



SHARES TRADED	2015	2016	2017	2018	Jan-19
Volume (Million Sh.)	5,899	6,953	23,171	26,243	1,245
Value (Billion Rp)	7,894	7,782	3,709	3,394	174
Frequency (Thou. X)	26	36	265	36	0.5
Days	243	246	238	239	22
<b>Price (Rupiah)</b>					
High	1,800	1,620	1,550	200	136
Low	1,165	775	61	82	120
Close	1,800	1,230	140	150	136
Close*	187	154	140	150	136
<b>PER (X)</b>					
	3,896.69	3,483.49	573,697.32	54.82	49.70
<b>PER Industry (X)</b>					
	-6.37	19.38	2.40	24.94	36.52
<b>PBV (X)</b>					
	24.85	1.49	3.17	2.95	2.68

\* Adjusted price after corporate action

Month	Closing Price			Freq. (X)	Volume (Thou. Sh.)	Value (Million Rp)	Day
	High	Low	Close				
Jan-15	1,260	1,210	1,210	3,465	96,191	119,482	21
Feb-15	1,225	1,185	1,205	2,104	466,984	537,265	19
Mar-15	1,310	1,185	1,210	2,342	440,251	483,162	22
Apr-15	1,220	1,195	1,200	2,747	80,991	100,497	21
May-15	1,300	1,200	1,205	2,505	78,240	94,640	19
Jun-15	1,270	1,190	1,195	1,485	73,252	88,503	20
Jul-15	1,200	1,190	1,200	914	215,254	252,112	19
Aug-15	1,600	1,165	1,595	730	951,464	1,153,196	20
Sep-15	1,600	1,350	1,435	2,378	943,709	1,389,273	21
Oct-15	1,600	1,355	1,600	2,085	881,350	1,242,144	21
Nov-15	1,600	1,305	1,600	3,175	990,106	1,436,694	21
Dec-15	1,800	1,255	1,800	2,334	680,985	997,151	19
Jan-16	1,620	1,325	1,600	1,945	463,749	668,247	20
Feb-16	1,600	1,030	1,320	3,041	448,576	605,602	20
Mar-16	1,495	1,245	1,475	1,184	384,325	497,759	21
Apr-16	1,475	1,210	1,215	682	185,007	242,768	21
May-16	1,350	1,195	1,240	2,921	466,207	578,025	20
Jun-16	1,350	1,190	1,210	6,948	837,531	1,019,731	22
Jul-16	1,250	1,160	1,175	3,094	711,157	829,936	16
Aug-16	1,485	1,075	1,485	2,914	815,826	925,454	22
Sep-16	1,485	895	1,175	3,003	423,474	437,135	21
Oct-16	1,065	775	950	2,659	766,852	664,415	21
Nov-16	1,030	850	890	5,014	1,015,407	911,124	22
Dec-16	1,250	820	1,230	2,745	434,638	401,625	20
Jan-17	1,550	960	1,550	753	131,982	151,402	21
Feb-17	1,500	950	1,075	1,494	238,522	242,584	19
Mar-17	1,125	920	1,050	806	273,881	266,163	22
Apr-17	1,070	890	970	803	55,960	55,681	17
May-17	1,025	900	1,000	246	49,641	50,634	20
Jun-17	1,005	815	1,000	189	121,678	117,755	15
Jul-17	1,245	930	1,080	413	85,492	92,953	21
Aug-17	1,285	146	162	7,129	839,603	170,618	22
Sep-17	165	130	160	31,947	2,162,358	320,745	19
Oct-17	177	158	170	63,588	1,895,150	302,502	22
Nov-17	172	102	102	137,582	2,885,696	386,691	22
Dec-17	150	61	140	20,534	14,431,307	1,551,267	18
Jan-18	144	119	133	8,510	1,703,466	231,294	22
Feb-18	158	117	137	5,427	1,334,528	175,331	19
Mar-18	150	118	149	2,613	958,197	127,240	21
Apr-18	159	125	135	3,874	1,103,805	151,090	21
May-18	170	125	158	2,787	4,815,389	655,238	20
Jun-18	200	118	150	3,644	1,377,804	236,248	13
Jul-18	152	100	127	2,604	3,250,788	402,469	22
Aug-18	142	124	129	1,246	3,300,043	349,461	21
Sep-18	134	103	118	1,179	2,106,221	240,134	18
Oct-18	142	106	140	1,423	2,021,731	244,822	23
Nov-18	149	126	149	865	2,482,654	332,867	21
Dec-18	165	82	150	2,201	1,788,693	247,782	18
Jan-19	136	120	136	500	1,244,678	174,175	22

BALANCE SHEET	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
<i>(in Million Rp, except Par Value)</i>					
Cash & Cash Equivalents	1,096	1,046	22,021	19,930	9,221
Receivables	3,657	21,304	339,308	419,290	206,347
Inventories	28,676	54,988	180,318	499,429	680,925
Current Assets	43,803	90,852	660,182	1,105,184	1,166,470
Fixed Assets	148,503	236,162	3,061,460	3,037,773	3,141,009
Other Assets	-	126,893	51,728	56,934	4,647
Total Assets	442,407	495,390	4,879,715	5,306,055	5,396,650
<b>Growth (%)</b>		<b>11.98%</b>	<b>885.02%</b>	<b>8.74%</b>	<b>1.71%</b>

Current Liabilities	127,872	185,468	1,101,431	1,096,689	0
Long Term Liabilities	236,002	230,039	2,267,430	2,221,747	2,358,358
Total Liabilities	363,874	415,508	3,368,860	3,318,436	2,358,358
<b>Growth (%)</b>		<b>14.19%</b>	<b>710.78%</b>	<b>-1.50%</b>	<b>-28.93%</b>

Authorized Capital	320,000	320,000	2,000,000	2,000,000	2,000,000
Paid up Capital	110,298	110,298	578,469	578,469	578,469
Paid up Capital (Shares)	1,103	1,103	5,785	5,785	5,785
Par Value	100	100	100	100	100
Retained Earnings	-46,167	-44,948	53,492	-59,936	-59,936
Total Equity	78,534	79,883	1,510,855	1,987,619	2,298,867
<b>Growth (%)</b>		<b>1.72%</b>	<b>1,791.34%</b>	<b>31.56%</b>	<b>15.66%</b>

INCOME STATEMENTS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Total Revenues	43,387	49,116	748,089	887,141	453,907
<b>Growth (%)</b>		<b>13.21%</b>	<b>1,423.11%</b>	<b>18.59%</b>	

Cost of Revenues	34,118	34,552	638,351	773,314	387,227
Gross Profit	9,268	14,564	109,738	113,827	66,680
Expenses (Income)	11,068	13,095	36,658	48,191	16,980
Operating Profit	-1,799	1,470	73,080	65,637	49,700
<b>Growth (%)</b>		<b>N/A</b>	<b>4,872.75%</b>	<b>-10.18%</b>	

Other Income (Expenses)	246	-1,200	-70,742	-106,741	39,447
Income before Tax	-1,554	269	2,338	-41,104	89,147
Tax	1,669	-3	92	1,740	-
Profit for the period	-3,223	272	2,246	-42,844	89,147
<b>Growth (%)</b>		<b>N/A</b>	<b>726.12%</b>	<b>N/A</b>	

Period Attributable	-3,223	509	1,650	-31,477	89,147
Comprehensive Income	-4,611	1,108	-8,039	-51,679	160,071
Comprehensive Attributable	-4,069	1,271	-4,374	-45,581	114,933

RATIOS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Current Ratio (%)	34.26	48.98	59.94	100.77	197,706,701,804,548
Dividend (Rp)	-	-	-	-	-
EPS (Rp)	-2.92	0.46	0.29	-5.44	15.41
BV (Rp)	71.20	72.42	261.18	343.60	397.41
DAR (X)	0.82	0.84	0.69	0.63	0.44
DER(X)	4.63	5.20	2.23	1.67	1.03
ROA (%)	-0.73	0.05	0.05	-0.81	1.65
ROE (%)	-4.10	0.34	0.15	-2.16	3.88
GPM (%)	21.36	29.65	14.67	12.83	14.69
OPM (%)	-4.15	2.99	9.77	7.40	10.95
NPM (%)	-7.43	0.55	0.30	-4.83	19.64
Payout Ratio (%)	-	-	-	-	-
Yield (%)	-	-	-	-	-

*US\$ Rate (BI), Rp	12,436	13,794	13,436	13,548	14,929
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