

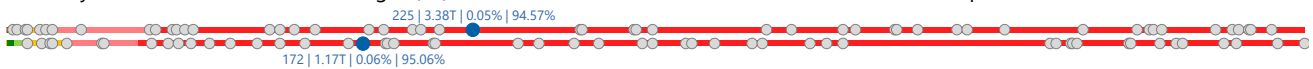
CLEO Sariguna Primatirta Tbk.

COMPANY REPORT : JANUARY 2019

Main Board
Industry Sector : Consumer Goods Industry (5)
Industry Sub Sector : Food And Beverages (51)

As of 31 January 2019

Individual Index : 1,226.087
Listed Shares : 12,000,000,000
Market Capitalization : 3,384,000,000,000



COMPANY HISTORY

Established Date : 10-Mar-1988
Listing Date : 05-May-2017 (IPO Price: 115)
Underwriter IPO :
PT Lautandhana Securindo
Securities Administration Bureau :
PT Bima Registra

BOARD OF COMMISSIONERS

1. Hermanto Tanoko
 2. Caroline Novilia
 3. Ida Bagus Oka Nila *)
- *) *Independent Commissioners*

BOARD OF DIRECTORS

1. Belinda Natalia
2. Lukas Setio Wongso Wong
3. Melisa Patricia
4. Nio Eko Susilo
5. Toto Sucartono

AUDIT COMMITTEE

1. Ida Bagus Oka Nila
2. Fani Rida Toyiba
3. Heni Suswanti

CORPORATE SECRETARY

Lukas Setio Wongso Wong

HEAD OFFICE

Kompleks Central Square Blok C-1
Jl. Raya A. Yani 41-43, Gedangan, Sidoarjo
Jawa Timur 61254
Phone : (031) 854-4400
Fax : (031) 854-4574
Homepage : www.tanobel.com
Email : customer@tanobelfood.com
customer@tanobelfood.com

SHAREHOLDERS (December 2018)

| | | |
|------------------------------------|---------------|--------|
| 1. PT Global Sentral Abadi | 6,680,000,000 | 55.67% |
| 2. PT Global Sukses Makmur Sentosa | 3,070,000,000 | 25.58% |
| 3. Public (<5%) | 2,250,000,000 | 18.75% |

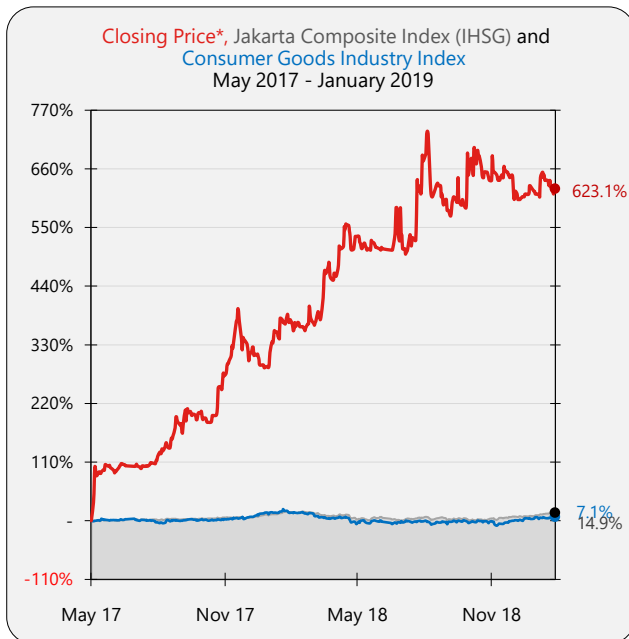
DIVIDEND ANNOUNCEMENT

| Year | Bonus Shares | Cash Dividend | Cum Date | Ex Date | Recording Date | Payment Date | F/I |
|------|--------------|---------------|----------|---------|----------------|--------------|-----|
|------|--------------|---------------|----------|---------|----------------|--------------|-----|

ISSUED HISTORY

| No. | Type of Listing | Shares | Listing Date | Trading Date |
|-----|----------------------|---------------|--------------|--------------|
| 1. | First Issue | 450,000,000 | 5-May-17 | 5-May-17 |
| 2. | Company Listing | 1,750,000,000 | 5-May-17 | 5-May-17 |
| 3. | Stock Split | 8,800,000,000 | 3-Jul-18 | 3-Jul-18 |
| 4. | Add. List Without RI | 1,000,000,000 | 28-Nov-18 | 28-Nov-18 |

CLEO Sariguna Primatirta Tbk.



TRADING ACTIVITIES

| Month | Closing Price | | | Freq. (X) | Volume (Thou. Sh.) | Value (Million Rp) | Day |
|--------|---------------|-------|-------|-----------|--------------------|--------------------|-----|
| | High | Low | Close | | | | |
| May-17 | 438 | 165 | 390 | 10,962 | 156,226 | 57,651 | 17 |
| Jun-17 | 408 | 368 | 396 | 5,895 | 61,604 | 23,827 | 15 |
| Jul-17 | 412 | 384 | 404 | 4,386 | 46,544 | 18,432 | 21 |
| Aug-17 | 595 | 402 | 560 | 9,611 | 82,284 | 40,671 | 22 |
| Sep-17 | 630 | 510 | 590 | 13,598 | 57,834 | 33,467 | 19 |
| Oct-17 | 715 | 535 | 675 | 9,612 | 60,481 | 37,281 | 22 |
| Nov-17 | 985 | 675 | 860 | 19,329 | 135,627 | 114,920 | 22 |
| Dec-17 | 865 | 745 | 755 | 5,999 | 47,967 | 38,564 | 18 |
| Jan-18 | 975 | 750 | 920 | 12,189 | 73,758 | 65,061 | 22 |
| Feb-18 | 990 | 860 | 980 | 8,065 | 43,662 | 39,945 | 19 |
| Mar-18 | 1,155 | 890 | 1,085 | 14,181 | 115,169 | 119,188 | 21 |
| Apr-18 | 1,300 | 990 | 1,190 | 14,394 | 73,848 | 87,749 | 21 |
| May-18 | 1,265 | 1,155 | 1,195 | 8,501 | 44,169 | 53,294 | 20 |
| Jun-18 | 1,385 | 1,160 | 1,270 | 8,895 | 58,278 | 74,562 | 13 |
| Jul-18 | 1,265 | 228 | 278 | 30,813 | 475,327 | 129,122 | 22 |
| Aug-18 | 330 | 242 | 270 | 28,540 | 543,105 | 153,792 | 21 |
| Sep-18 | 298 | 258 | 270 | 19,402 | 333,452 | 91,187 | 19 |
| Oct-18 | 320 | 268 | 292 | 51,895 | 648,011 | 192,924 | 23 |
| Nov-18 | 308 | 286 | 290 | 14,240 | 270,829 | 79,520 | 21 |
| Dec-18 | 292 | 272 | 284 | 11,221 | 188,704 | 52,679 | 18 |
| Jan-19 | 302 | 276 | 282 | 19,886 | 350,290 | 100,817 | 22 |

| SHARES TRADED | 2017 | 2018 | Jan-19 |
|-----------------------|-------|-------|--------|
| Volume (Million Sh.) | 649 | 2,868 | 350 |
| Value (Billion Rp) | 365 | 1,139 | 101 |
| Frequency (Thou. X) | 79 | 222 | 20 |
| Days | 156 | 240 | 22 |
| Price (Rupiah) | | | |
| High | 985 | 1,385 | 302 |
| Low | 165 | 228 | 276 |
| Close | 755 | 284 | 282 |
| Close* | 151 | 284 | 282 |
| PER (X) | 32.66 | 54.57 | 54.18 |
| PER Industry (X) | 18.48 | 24.94 | 36.52 |
| PBV (X) | 5.81 | 9.88 | 9.81 |

* Adjusted price after corporate action

BALANCE SHEET

| | Dec-17 | Sep-18 |
|--|----------------|----------------|
| <i>(in Million Rp, except Par Value)</i> | | |
| Cash & Cash Equivalents | 3,059 | 1,776 |
| Receivables | 65,836 | 87,341 |
| Inventories | 64,177 | 104,506 |
| Current Assets | 144,179 | 207,450 |
| Fixed Assets | 408,954 | 510,218 |
| Other Assets | - | - |
| Total Assets | 660,918 | 787,651 |
| Growth (%) | | 19.18% |
| Current Liabilities | 116,843 | 189,156 |
| Long Term Liabilities | 246,105 | 253,685 |
| Total Liabilities | 362,948 | 442,841 |
| Growth (%) | | 22.01% |
| Authorized Capital | 500,000 | 500,000 |
| Paid up Capital | 395,000 | 220,000 |
| Paid up Capital (Shares) | 3,950 | 11,000 |
| Par Value | 100 | 20 |
| Retained Earnings | 72,107 | 118,948 |
| Total Equity | 297,970 | 344,810 |
| Growth (%) | | 15.72% |

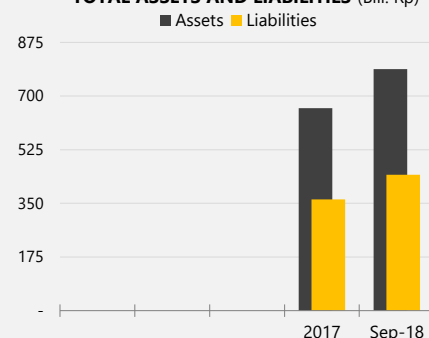
INCOME STATEMENTS

| | Dec-17 | Sep-18 |
|------------------------------|----------------|----------------|
| Total Revenues | 614,678 | 593,765 |
| Growth (%) | | |
| Cost of Revenues | 388,877 | 395,234 |
| Gross Profit | 225,800 | 198,531 |
| Expenses (Income) | 163,136 | 138,075 |
| Operating Profit | 62,664 | 60,456 |
| Growth (%) | | |
| Other Income (Expenses) | - | -130 |
| Income before Tax | 62,664 | 60,326 |
| Tax | 12,491 | 13,486 |
| Profit for the period | 50,174 | 46,841 |
| Growth (%) | | |
| Period Attributable | 50,174 | 46,841 |
| Comprehensive Income | 50,391 | 46,841 |
| Comprehensive Attributable | 20,391 | 46,841 |

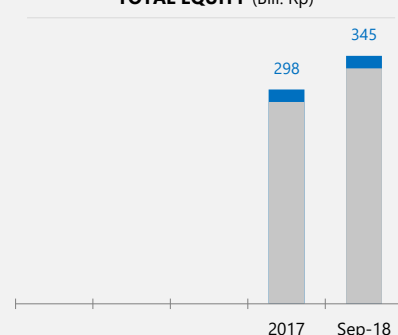
RATIOS

| | Dec-17 | Sep-18 |
|---------------------|--------|--------|
| Current Ratio (%) | 123.40 | 109.67 |
| Dividend (Rp) | - | - |
| EPS (Rp) | 12.70 | 4.26 |
| BV (Rp) | 75.44 | 31.35 |
| DAR (X) | 0.55 | 0.56 |
| DER(X) | 1.22 | 1.28 |
| ROA (%) | 7.59 | 5.95 |
| ROE (%) | 16.84 | 13.58 |
| GPM (%) | 36.73 | 33.44 |
| OPM (%) | 10.19 | 10.18 |
| NPM (%) | 8.16 | 7.89 |
| Payout Ratio (%) | - | - |
| Yield (%) | - | - |
| *US\$ Rate (BI), Rp | 13,548 | 14,929 |

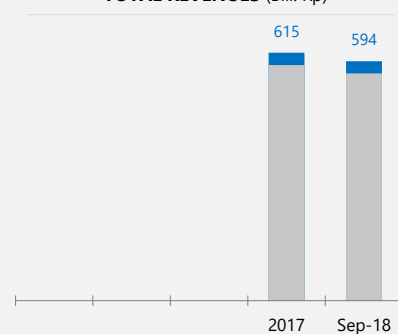
TOTAL ASSETS AND LIABILITIES (Bill. Rp)



TOTAL EQUITY (Bill. Rp)



TOTAL REVENUES (Bill. Rp)



PROFIT FOR THE PERIOD (Bill. Rp)

