

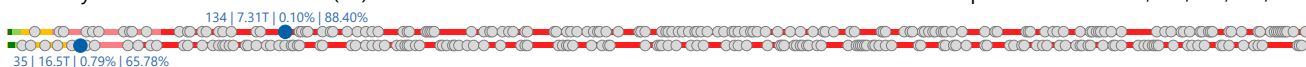
# ERAA Erajaya Swasembada Tbk.

## COMPANY REPORT : JANUARY 2019

Main Board  
Industry Sector : Trade, Services & Investment (9)  
Industry Sub Sector : Retail Trade (93)

## As of 31 January 2019

Individual Index : 229.000  
Listed Shares : 3,190,000,000  
Market Capitalization : 7,305,100,000,000



### COMPANY HISTORY

Established Date : 08-Oct-1996  
Listing Date : 14-Dec-2011 (IPO Price: 1,000)  
Underwriter IPO :  
PT Buana Capital  
Securities Administration Bureau :  
PT Raya Saham Registra

### BOARD OF COMMISSIONERS

1. Ardy Hady Wijaya
  2. Lim Bing Tjay \*)
  3. Richard Halim Kusuma
- \*) *Independent Commissioners*

### BOARD OF DIRECTORS

1. Budiarto Halim
2. Andreas Harun Djumadi
3. Djohan Sutanto
4. Hasan Aula
5. Jody Rasjidgandha
6. Sim Chee Ping
7. Sintawati Halim

### AUDIT COMMITTEE

1. Lim Bing Tjay
2. Irawan Riza
3. Rodolfo C. Balmater

### CORPORATE SECRETARY

Hendra Wijaya

### HEAD OFFICE

Erajaya Plaza  
Jl. Bandengan Selatan No.19-20, Pekojan-Tambora  
Jakarta 11240  
Phone : (021) 690-5788  
Fax : (021) 690-5789  
Homepage : [www.erajaya.com](http://www.erajaya.com)  
Email : [dl-corsec@erajaya.com](mailto:dl-corsec@erajaya.com)

### SHAREHOLDERS (December 2018)

1. PT Eralink International 1,738,996,040 : 54.51%
2. Public (<5%) 1,451,003,960 : 45.49%

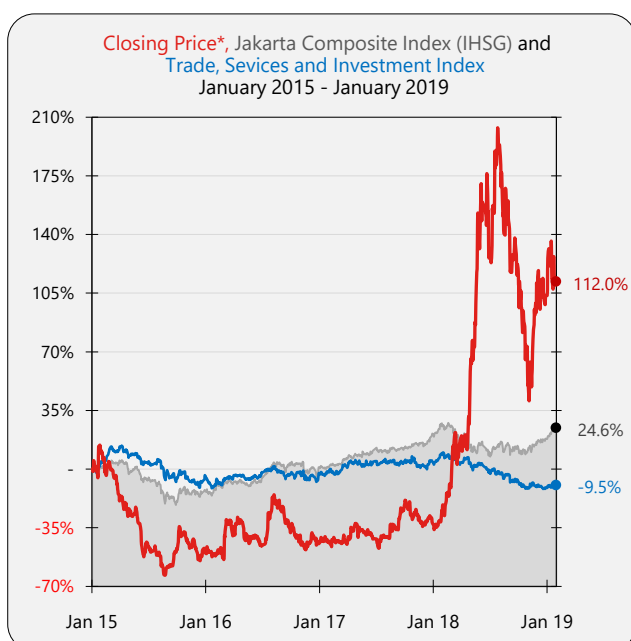
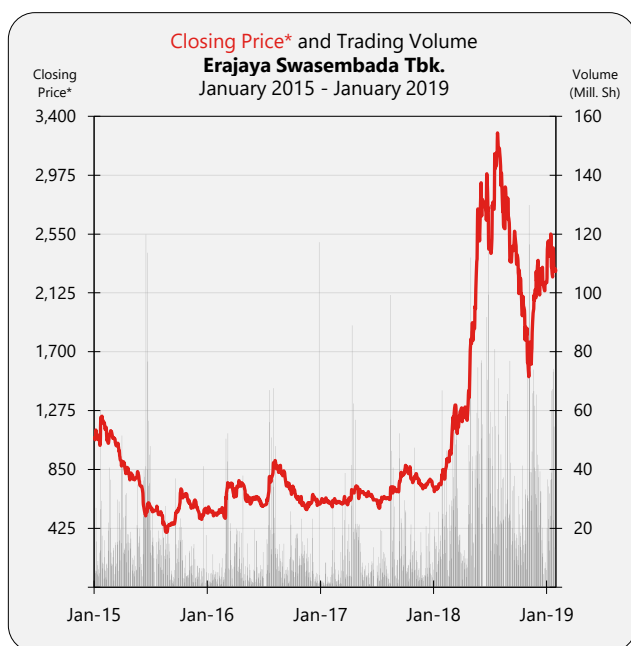
### DIVIDEND ANNOUNCEMENT

Year	Bonus Shares	Cash Dividend	Cum Date	Ex Date	Recording Date	Payment Date	F/I
2012		60.00	25-Jun-13	26-Jun-13	28-Jun-13	12-Jul-13	F
2015		20.00	16-Jun-16	17-Jun-16	21-Jun-16	1-Jul-16	F
2017		38.00	30-Apr-18	2-May-18	4-May-18	25-May-18	F

### ISSUED HISTORY

No.	Type of Listing	Shares	Listing Date	Trading Date
1.	First Issue	920,000,000	14-Dec-11	14-Dec-11
2.	Company Listing	1,980,000,000	14-Dec-11	14-Dec-11
3.	Add. Listing without RI	290,000,000	8-May-18	8-May-18

# ERAA Erajaya Swasembada Tbk.



SHARES TRADED	2015	2016	2017	2018	Jan-19
Volume (Million Sh.)	3,502	2,504	2,486	7,156	794
Value (Billion Rp)	2,573	1,742	1,770	14,848	1,901
Frequency (Thou. X)	195	161	162	973	130
Days	244	246	238	240	22

Price (Rupiah)	2015	2016	2017	2018	Jan-19
High	1,250	930	910	3,400	2,590
Low	369	491	565	680	2,180
Close	545	600	735	2,200	2,290
Close*	545	600	735	2,200	2,290

PER (X)	6.99	6.86	7.18	8.27	8.61
PER Industry (X)	14.53	19.07	17.44	5.25	6.49
PBV (X)	0.49	0.52	0.60	1.55	1.61

\* Adjusted price after corporate action

## TRADING ACTIVITIES

Month	Closing Price			Freq. (X)	Volume (Thou. Sh.)	Value (Million Rp)	Day
	High	Low	Close				
Jan-15	1,250	1,010	1,205	18,184	274,933	311,620	21
Feb-15	1,215	1,025	1,120	17,014	246,436	273,952	19
Mar-15	1,120	860	875	22,026	318,996	317,046	22
Apr-15	950	740	825	21,091	408,495	355,797	21
May-15	845	740	740	13,985	224,640	179,611	19
Jun-15	755	510	590	34,900	815,181	475,413	21
Jul-15	605	500	525	16,543	299,133	167,076	19
Aug-15	550	369	450	15,232	267,259	121,364	20
Sep-15	575	437	560	10,456	183,660	92,298	21
Oct-15	715	555	640	10,181	190,547	123,696	21
Nov-15	645	550	570	8,405	141,538	87,538	21
Dec-15	580	482	545	7,284	131,136	67,658	19

Jan-16	580	510	525	5,856	71,096	38,151	20
Feb-16	600	491	497	5,389	77,785	41,899	20
Mar-16	805	492	690	21,815	382,696	254,110	21
Apr-16	790	650	735	11,066	240,352	170,545	21
May-16	730	600	645	6,098	82,174	53,501	20
Jun-16	675	580	585	11,343	138,805	87,530	22
Jul-16	830	580	800	19,286	344,596	255,906	16
Aug-16	930	790	835	21,016	373,899	324,606	22
Sep-16	860	670	670	14,171	157,855	116,885	21
Oct-16	745	600	655	18,591	222,327	147,300	21
Nov-16	670	525	610	16,437	199,459	118,679	22
Dec-16	690	580	600	9,523	213,104	132,978	20

Jan-17	660	595	610	5,240	48,990	30,809	21
Feb-17	655	580	615	13,308	117,181	72,203	19
Mar-17	670	590	605	12,682	208,535	128,868	22
Apr-17	765	610	730	22,820	445,563	311,323	17
May-17	730	640	655	13,305	186,495	127,649	20
Jun-17	695	625	630	7,304	86,057	56,525	15
Jul-17	670	565	640	11,350	159,447	99,880	21
Aug-17	750	600	700	15,367	377,148	267,463	22
Sep-17	855	670	830	16,001	290,805	225,901	19
Oct-17	910	730	790	20,768	263,440	219,620	22
Nov-17	835	710	730	11,210	143,967	110,994	22
Dec-17	785	690	735	12,509	158,648	119,140	18

Jan-18	865	680	840	25,461	350,668	264,973	22
Feb-18	1,020	750	995	24,585	352,368	312,605	19
Mar-18	1,380	970	1,265	45,652	624,757	750,566	21
Apr-18	1,710	1,160	1,710	36,286	373,864	528,970	21
May-18	2,870	1,685	2,570	105,909	783,993	1,745,086	20
Jun-18	3,070	2,210	2,440	114,313	798,822	2,171,142	13
Jul-18	3,400	2,190	3,120	120,084	779,868	2,231,286	22
Aug-18	3,230	2,530	2,680	107,896	650,888	1,839,298	21
Sep-18	2,800	2,070	2,400	82,756	455,982	1,110,146	19
Oct-18	2,400	1,680	1,700	95,074	488,160	978,115	23
Nov-18	2,340	1,435	2,210	155,744	1,095,951	2,008,031	21
Dec-18	2,430	2,010	2,200	58,947	401,125	908,125	18

Jan-19	2,590	2,180	2,290	130,305	794,466	1,901,306	22
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BALANCE SHEET	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
<i>(in Million Rp, except Par Value)</i>					
Cash & Cash Equivalents	169,857	126,820	614,544	366,396	321,101
Receivables	1,746,257	2,387,217	1,876,233	1,902,548	1,693,525
Inventories	1,999,824	2,552,505	2,202,800	3,388,147	6,469,455
Current Assets	4,318,605	5,465,564	5,168,223	6,684,618	9,939,913
Fixed Assets	402,453	436,642	457,248	485,805	519,795
Other Assets	38,624	158	1,811	995	3,053
Total Assets	6,120,307	7,800,300	7,424,604	8,873,875	12,325,054
<b>Growth (%)</b>		<b>27.45%</b>	<b>-4.82%</b>	<b>19.52%</b>	<b>38.89%</b>

Current Liabilities	2,913,604	4,399,336	3,935,217	5,048,720	7,642,503
Long Term Liabilities	192,917	195,557	80,226	118,501	140,976
Total Liabilities	3,106,521	4,594,894	4,015,443	5,167,221	7,783,479
<b>Growth (%)</b>		<b>47.91%</b>	<b>-12.61%</b>	<b>28.68%</b>	<b>50.63%</b>

Authorized Capital	3,900,000	3,900,000	3,900,000	3,900,000	3,900,000
Paid up Capital	1,450,000	1,450,000	1,450,000	1,450,000	1,450,000
Paid up Capital (Shares)	2,900	2,900	2,900	2,900	2,900
Par Value	500	500	500	500	500
Retained Earnings	1,084,257	1,257,224	1,462,980	1,744,438	2,270,747
Total Equity	3,013,786	3,205,406	3,409,161	3,706,655	4,541,575
<b>Growth (%)</b>		<b>6.36%</b>	<b>6.36%</b>	<b>8.73%</b>	<b>22.52%</b>

INCOME STATEMENTS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Total Revenues	14,451,413	20,007,598	20,547,128	24,229,915	25,333,321
<b>Growth (%)</b>		<b>38.45%</b>	<b>2.70%</b>	<b>17.92%</b>	

Cost of Revenues	13,162,173	18,502,000	18,754,820	22,071,008	22,992,071
Gross Profit	1,289,240	1,505,598	1,792,309	2,158,907	2,341,249
Expenses (Income)	811,870	1,028,052	1,258,759	1,558,857	1,254,468
Operating Profit	477,370	477,546	533,549	600,050	1,086,782
<b>Growth (%)</b>		<b>0.04%</b>	<b>11.73%</b>	<b>12.46%</b>	

Other Income (Expenses)	-181,288	-157,144	-150,013	-120,393	-213,009
Income before Tax	296,082	320,401	383,537	479,656	873,772
Tax	81,695	90,590	121,816	132,507	217,791
Profit for the period	214,387	229,812	261,721	347,150	655,981
<b>Growth (%)</b>		<b>7.19%</b>	<b>13.88%</b>	<b>32.64%</b>	

Period Attributable	211,522	226,023	263,755	339,458	636,509
Comprehensive Income	211,267	240,860	257,485	345,753	655,422
Comprehensive Attributable	209,582	241,212	262,086	336,171	633,068

RATIOS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Current Ratio (%)	148.22	124.24	131.33	132.40	130.06
Dividend (Rp)	-	20.00	-	38.00	-
EPS (Rp)	72.94	77.94	90.95	117.05	219.49
BV (Rp)	1,039.24	1,105.31	1,175.57	1,278.16	1,566.06
DAR (X)	0.51	0.59	0.54	0.58	0.63
DER(X)	1.03	1.43	1.18	1.39	1.71
ROA (%)	3.50	2.95	3.53	3.91	5.32
ROE (%)	7.11	7.17	7.68	9.37	14.44
GPM (%)	8.92	7.53	8.72	8.91	9.24
OPM (%)	3.30	2.39	2.60	2.48	4.29
NPM (%)	1.48	1.15	1.27	1.43	2.59
Payout Ratio (%)	-	25.66	-	32.46	-
Yield (%)	-	3.67	-	5.17	-

*US\$ Rate (BI), Rp	12,436	13,794	13,436	13,548	14,929
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