

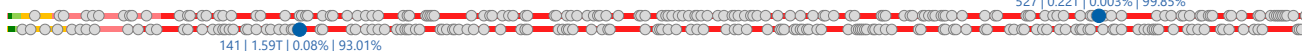
HOME Hotel Mandarin Regency Tbk.

COMPANY REPORT : JANUARY 2019

Development Board
Industry Sector : Trade, Services & Investment (9)
Industry Sub Sector : Tourism, Restaurant And Hotel (94)

As of 31 January 2019

Individual Index : 104.179
Listed Shares : 2,266,550,488
Market Capitalization : 222,121,947,824



COMPANY HISTORY

Established Date : 28-Oct-1986
Listing Date : 17-Jul-2008 (IPO Price: 110)
Underwriter IPO :
PT Overseas Securities
Securities Administration Bureau :
PT Ficomindo Buana Registrar

BOARD OF COMMISSIONERS

1. Iskandar Ali *)
 2. Michael Winata
 3. Zainuddin Effendi *)
- *) *Independent Commissioners*

BOARD OF DIRECTORS

1. Roger Morisson
2. Ardi Syofyan
3. Ikhwan Raiz Syaputra

AUDIT COMMITTEE

1. Iskandar Ali
2. Wahyudi Prasetya
3. Zainuddin Effendi

CORPORATE SECRETARY

Henry Chevalier

HEAD OFFICE

Goodway Hotel
Jl. Imam Bonjol No. 1, Nagoya
Batam 29432
Phone : (0778) 426888
Fax : (0778) 458057
Homepage : www.goodwayhotel.com
Email : chevalierhenry@yahoo.co.id

SHAREHOLDERS (December 2018)

| | | |
|-----------------------------|---------------|----------|
| 1. Sea Link Investment Ltd. | 634,568,500 | : 28.00% |
| 2. Agung Tobing (Tobi) | 229,377,200 | : 10.12% |
| 3. Soegianto | 120,000,000 | : 5.29% |
| 4. Public (<5%) | 1,282,604,788 | : 56.59% |

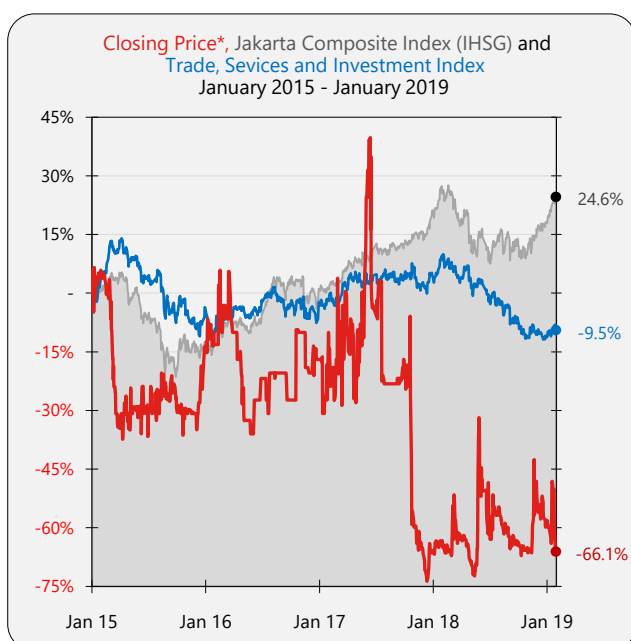
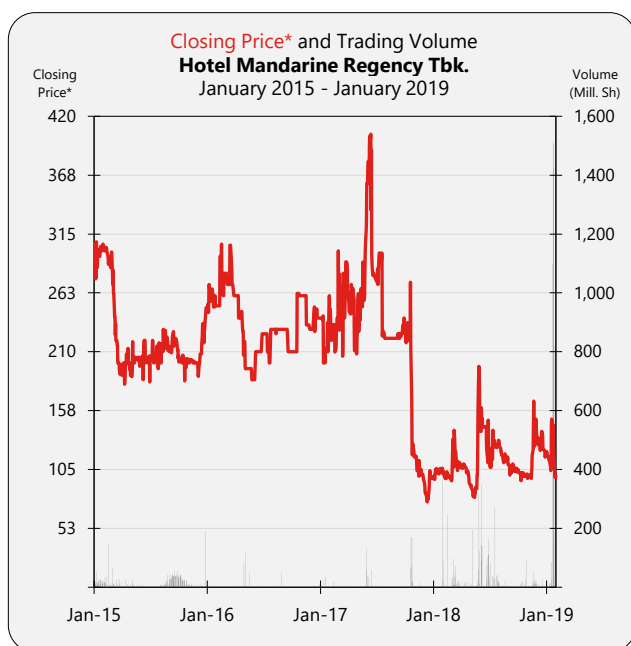
DIVIDEND ANNOUNCEMENT

| Year | Bonus Shares | Cash Dividend | Cum Date | Ex Date | Recording Date | Payment Date | F/I |
|------|--------------|---------------|----------|---------|----------------|--------------|-----|
| - | - | - | - | - | - | - | - |

ISSUED HISTORY

| No. | Type of Listing | Shares | Listing Date | Trading Date |
|-----|-----------------|---------------|--------------|--------------|
| 1. | First Issue | 300,000,000 | 17-Jul-08 | 17-Jul-08 |
| 2. | Company Listing | 912,200,000 | 17-Jul-08 | 17-Mar-08 |
| 3. | Warrant I | 44,500 | 26-Feb-09 | 26-Feb-09 |
| 4. | Warrant I | 25,000 | 14-Apr-09 | 14-Apr-09 |
| 5. | Warrant I | 50,000 | 11-Jun-09 | 11-Jun-09 |
| 6. | Warrant I | 50,000 | 19-Jun-09 | 19-Jun-09 |
| 7. | Warrant I | 388 | 6-Jul-09 | 6-Jul-09 |
| 8. | Warrant I | 195,000 | 13-Jul-09 | 13-Jul-09 |
| 9. | Warrant I | 227,500 | 16-Jul-09 | 16-Jul-09 |
| 10. | Warrant I | 569,000 | 22-Jul-09 | 22-Jul-09 |
| 11. | Right Issue | 1,031,357,180 | 3-Jan-13 | 3-Jan-13 |
| 12. | Warrant II | 166 | 24-Jun-13 | 24-Jun-13 |
| 13. | Warrant II | 500,000 | 1-Jul-13 | 1-Jul-13 |
| 14. | Warrant II | 333,333 | 11-Jul-13 | 11-Jul-13 |
| 15. | Warrant II | 2,935,832 | 19-Jul-13 | 19-Jul-13 |
| 16. | Warrant II | 611,000 | 23-Jul-13 | 23-Jul-13 |
| 17. | Warrant II | 333,333 | 26-Jul-13 | 26-Jul-13 |
| 18. | Warrant II | 91,000 | 1-Aug-13 | 1-Aug-13 |
| 19. | Warrant II | 445,500 | 2-Aug-13 | 2-Aug-13 |
| 20. | Warrant II | 25,000 | 16-Oct-13 | 16-Oct-13 |
| 21. | Warrant II | 50,000 | 24-Oct-13 | 24-Oct-13 |
| 22. | Warrant II | 174,000 | 12-Nov-13 | 12-Nov-13 |
| 23. | Warrant II | 283 | 19-Nov-13 | 19-Nov-13 |
| 24. | Warrant II | 41 | 20-Nov-13 | 20-Nov-13 |
| 25. | Warrant II | 100 | 21-Nov-13 | 21-Nov-13 |
| 26. | Warrant II | 101,000 | 2-Dec-13 | 2-Dec-13 |
| 27. | Warrant II | 3,338,000 | 4-Dec-13 | 4-Dec-13 |
| 28. | Warrant II | 6,666,666 | 6-Dec-13 | 6-Dec-13 |
| 29. | Warrant II | 2,195,500 | 11-Dec-13 | 11-Dec-13 |
| 30. | Warrant II | 11,000 | 13-Dec-13 | 13-Dec-13 |
| 31. | Warrant II | 257,000 | 17-Dec-13 | 17-Dec-13 |
| 32. | Warrant II | 16,000 | 18-Dec-13 | 18-Dec-13 |
| 33. | Warrant II | 3,747,166 | 19-Dec-13 | 19-Dec-13 |

HOME Hotel Mandarin Regency Tbk.



| SHARES TRADED | 2015 | 2016 | 2017 | 2018 | Jan-19 |
|-----------------------|----------|---------|----------|--------|--------|
| Volume (Million Sh.) | 2,954 | 365 | 1,100 | 4,631 | 6,798 |
| Value (Billion Rp) | 675 | 74 | 248 | 588 | 1,035 |
| Frequency (Thou. X) | 51 | 2 | 90 | 92 | 164 |
| Days | 223 | 205 | 207 | 240 | 22 |
| Price (Rupiah) | | | | | |
| High | 315 | 310 | 450 | 216 | 196 |
| Low | 180 | 179 | 63 | 77 | 97 |
| Close | 249 | 240 | 97 | 116 | 98 |
| Close* | 249 | 240 | 97 | 116 | 98 |
| PER (X) | | | | | |
| PER (X) | 1,135.91 | -697.16 | 8,874.17 | -11.03 | -9.32 |
| PER Industry (X) | 14.53 | 19.07 | 17.44 | 5.25 | 6.49 |
| PBV (X) | 2.72 | 2.62 | 1.05 | 1.38 | 1.16 |

* Adjusted price after corporate action

TRADING ACTIVITIES

| Month | Closing Price | | | Freq. (X) | Volume (Thou. Sh.) | Value (Million Rp) | Day |
|--------|---------------|-----|-------|-----------|--------------------|--------------------|-----|
| | High | Low | Close | | | | |
| Jan-15 | 315 | 220 | 306 | 4,399 | 443,556 | 130,378 | 21 |
| Feb-15 | 304 | 280 | 299 | 2,565 | 330,623 | 87,800 | 19 |
| Mar-15 | 294 | 190 | 190 | 1,126 | 208,830 | 48,374 | 22 |
| Apr-15 | 220 | 180 | 189 | 1,970 | 57,902 | 9,711 | 17 |
| May-15 | 219 | 185 | 197 | 2,315 | 74,062 | 13,270 | 15 |
| Jun-15 | 220 | 183 | 183 | 1,132 | 24,139 | 4,889 | 20 |
| Jul-15 | 220 | 195 | 216 | 76 | 12,115 | 2,553 | 11 |
| Aug-15 | 250 | 200 | 215 | 6,193 | 199,883 | 42,660 | 20 |
| Sep-15 | 230 | 194 | 204 | 20,476 | 807,678 | 174,236 | 21 |
| Oct-15 | 209 | 184 | 203 | 8,861 | 497,766 | 100,650 | 21 |
| Nov-15 | 204 | 195 | 200 | 1,753 | 76,839 | 15,440 | 20 |
| Dec-15 | 250 | 188 | 249 | 181 | 220,264 | 45,300 | 16 |
| Jan-16 | 310 | 245 | 251 | 178 | 1,318 | 347 | 17 |
| Feb-16 | 306 | 255 | 280 | 27 | 1,300 | 327 | 12 |
| Mar-16 | 305 | 258 | 260 | 94 | 3,098 | 845 | 20 |
| Apr-16 | 280 | 206 | 219 | 106 | 87,616 | 16,690 | 20 |
| May-16 | 218 | 185 | 185 | 70 | 169,345 | 31,951 | 16 |
| Jun-16 | 226 | 179 | 226 | 56 | 3,342 | 807 | 19 |
| Jul-16 | 230 | 200 | 230 | 50 | 1,783 | 407 | 15 |
| Aug-16 | 230 | 226 | 230 | 56 | 55,584 | 12,698 | 20 |
| Sep-16 | 210 | 210 | 210 | 42 | 2,737 | 615 | 20 |
| Oct-16 | 262 | 260 | 260 | 24 | 995 | 232 | 13 |
| Nov-16 | 260 | 230 | 230 | 36 | 3,326 | 742 | 15 |
| Dec-16 | 286 | 228 | 240 | 1,225 | 34,995 | 8,161 | 18 |
| Jan-17 | 260 | 200 | 240 | 433 | 78,472 | 18,252 | 18 |
| Feb-17 | 300 | 200 | 300 | 1,184 | 39,487 | 8,190 | 19 |
| Mar-17 | 320 | 206 | 264 | 997 | 25,994 | 6,905 | 22 |
| Apr-17 | 274 | 208 | 208 | 797 | 21,897 | 5,373 | 17 |
| May-17 | 360 | 216 | 360 | 943 | 208,965 | 50,332 | 20 |
| Jun-17 | 450 | 260 | 280 | 1,530 | 137,721 | 40,363 | 15 |
| Jul-17 | 330 | 210 | 222 | 320 | 1,576 | 363 | 20 |
| Aug-17 | - | - | 222 | 80 | 8 | 2 | 2 |
| Sep-17 | 240 | 170 | 240 | 180 | 275 | 64 | 14 |
| Oct-17 | 302 | 112 | 117 | 69,469 | 518,466 | 111,174 | 22 |
| Nov-17 | 125 | 95 | 96 | 9,464 | 46,143 | 5,053 | 20 |
| Dec-17 | 109 | 63 | 97 | 4,242 | 20,735 | 1,892 | 18 |
| Jan-18 | 110 | 95 | 104 | 2,386 | 430,687 | 30,695 | 22 |
| Feb-18 | 106 | 92 | 95 | 1,452 | 377,530 | 27,306 | 19 |
| Mar-18 | 163 | 94 | 108 | 26,364 | 439,877 | 53,104 | 21 |
| Apr-18 | 116 | 91 | 91 | 4,601 | 79,241 | 8,623 | 21 |
| May-18 | 216 | 77 | 141 | 15,216 | 777,379 | 120,816 | 20 |
| Jun-18 | 190 | 106 | 125 | 11,268 | 1,330,978 | 186,048 | 13 |
| Jul-18 | 145 | 105 | 131 | 4,308 | 645,593 | 93,089 | 22 |
| Aug-18 | 134 | 103 | 109 | 1,688 | 80,681 | 9,466 | 21 |
| Sep-18 | 114 | 98 | 103 | 1,182 | 10,234 | 1,074 | 19 |
| Oct-18 | 115 | 94 | 99 | 1,210 | 194,084 | 19,803 | 23 |
| Nov-18 | 185 | 95 | 137 | 14,015 | 192,294 | 27,374 | 21 |
| Dec-18 | 170 | 116 | 116 | 8,390 | 72,658 | 10,222 | 18 |
| Jan-19 | 196 | 97 | 98 | 163,680 | 6,798,280 | 1,035,320 | 22 |

HOME Hotel Mandarin Regency Tbk.

Financial Data and Ratios

Book End : December

Public Accountant : Herman, Dody Tanumihardja & Partners

| BALANCE SHEET | Dec-14 | Dec-15 | Dec-16 | Dec-17 | Sep-18 |
|--|---------|---------|---------|---------|---------|
| <i>(in Million Rp, except Par Value)</i> | | | | | |
| Cash & Cash Equivalents | 9,008 | 4,836 | 3,416 | 970 | 3,577 |
| Receivables | 13,293 | 19,602 | 26,813 | 34,379 | 36,642 |
| Inventories | 405 | 301 | 408 | 349 | 196 |
| Current Assets | 23,059 | 24,899 | 30,875 | 36,617 | 41,035 |
| Fixed Assets | 237,419 | 232,575 | 234,289 | 244,743 | 247,665 |
| Other Assets | - | - | - | - | - |
| Total Assets | 260,781 | 257,837 | 266,032 | 282,560 | 290,399 |
| Growth (%) | | -1.13% | 3.18% | 6.21% | 2.77% |

| | | | | | |
|-----------------------|--------|--------|--------|--------|--------|
| Current Liabilities | 29,966 | 33,940 | 31,810 | 35,928 | 57,692 |
| Long Term Liabilities | 23,169 | 16,072 | 25,189 | 37,547 | 41,501 |
| Total Liabilities | 53,135 | 50,012 | 57,000 | 73,475 | 99,193 |
| Growth (%) | | -5.88% | 13.97% | 28.91% | 35.00% |

| | | | | | |
|--------------------------|---------|---------|---------|---------|---------|
| Authorized Capital | 360,000 | 360,000 | 360,000 | 360,000 | 360,000 |
| Paid up Capital | 226,655 | 226,655 | 226,655 | 226,655 | 226,655 |
| Paid up Capital (Shares) | 2,267 | 2,267 | 2,267 | 2,267 | 2,267 |
| Par Value | 100 | 100 | 100 | 100 | 100 |
| Retained Earnings | -21,825 | -21,646 | -21,509 | -21,457 | -39,336 |
| Total Equity | 207,646 | 207,825 | 209,032 | 209,085 | 191,206 |
| Growth (%) | | 0.09% | 0.58% | 0.02% | -8.55% |

| INCOME STATEMENTS | Dec-14 | Dec-15 | Dec-16 | Dec-17 | Sep-18 |
|-------------------|--------|--------|--------|--------|--------|
| Total Revenues | 61,077 | 60,728 | 56,778 | 65,026 | 31,821 |
| Growth (%) | | -0.57% | -6.51% | 14.53% | |

| | | | | | |
|-------------------|--------|---------|---------|---------|---------|
| Cost of Revenues | 38,391 | 40,428 | 37,807 | 43,546 | 32,775 |
| Gross Profit | 22,686 | 20,300 | 18,971 | 21,481 | -955 |
| Expenses (Income) | 18,103 | 16,884 | 16,313 | 15,255 | 12,861 |
| Operating Profit | 4,583 | 3,415 | 2,658 | 6,225 | -13,816 |
| Growth (%) | | -25.48% | -22.18% | 134.23% | |

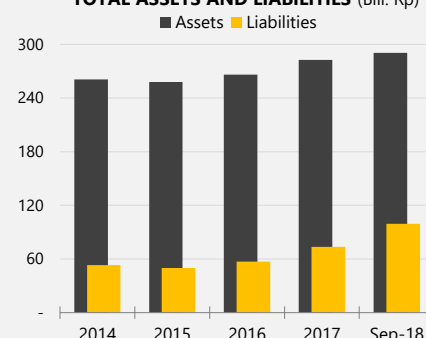
| | | | | | |
|-------------------------|--------|---------|--------|---------|---------|
| Other Income (Expenses) | -3,991 | -3,246 | -2,494 | -6,208 | -4,561 |
| Income before Tax | 593 | 169 | 164 | 18 | -18,377 |
| Tax | -166 | -79 | -96 | -110 | -498 |
| Profit for the period | 759 | 248 | 260 | 128 | -17,879 |
| Growth (%) | | -67.27% | 4.49% | -50.56% | |

| | | | | | |
|----------------------------|-----|-----|-----|-----|---------|
| Period Attributable | 698 | 248 | 260 | 128 | -17,879 |
| Comprehensive Income | 759 | 770 | 136 | 52 | -17,879 |
| Comprehensive Attributable | 698 | 770 | 136 | 52 | -17,879 |

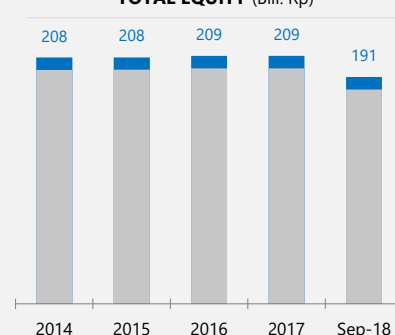
| RATIOS | Dec-14 | Dec-15 | Dec-16 | Dec-17 | Sep-18 |
|-------------------|--------|--------|--------|--------|--------|
| Current Ratio (%) | 76.95 | 73.36 | 97.06 | 101.92 | 71.13 |
| Dividend (Rp) | - | - | - | - | - |
| EPS (Rp) | 0.31 | 0.11 | 0.11 | 0.06 | -7.89 |
| BV (Rp) | 91.61 | 91.69 | 92.22 | 92.25 | 84.36 |
| DAR (X) | 0.20 | 0.19 | 0.21 | 0.26 | 0.34 |
| DER(X) | 0.26 | 0.24 | 0.27 | 0.35 | 0.52 |
| ROA (%) | 0.29 | 0.10 | 0.10 | 0.05 | -6.16 |
| ROE (%) | 0.37 | 0.12 | 0.12 | 0.06 | -9.35 |
| GPM (%) | 37.14 | 33.43 | 33.41 | 33.03 | -3.00 |
| OPM (%) | 7.50 | 5.62 | 4.68 | 9.57 | -43.42 |
| NPM (%) | 1.24 | 0.41 | 0.46 | 0.20 | -56.19 |
| Payout Ratio (%) | - | - | - | - | - |
| Yield (%) | - | - | - | - | - |

| | | | | | |
|---------------------|--------|--------|--------|--------|--------|
| *US\$ Rate (BI), Rp | 12,436 | 13,794 | 13,436 | 13,548 | 14,929 |
|---------------------|--------|--------|--------|--------|--------|

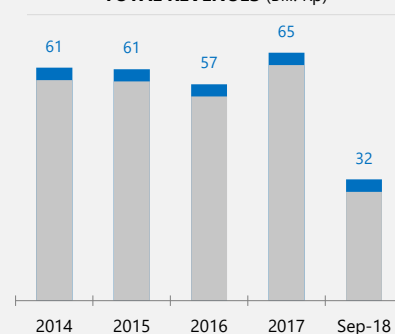
TOTAL ASSETS AND LIABILITIES (Bill. Rp)



TOTAL EQUITY (Bill. Rp)



TOTAL REVENUES (Bill. Rp)



PROFIT FOR THE PERIOD (Bill. Rp)

