

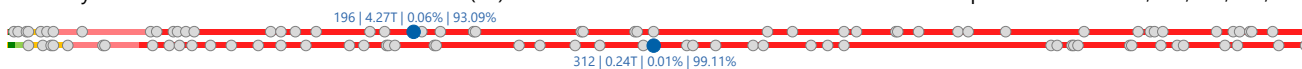
# KINO Kino Indonesia Tbk.

## COMPANY REPORT : JANUARY 2019

Development Board  
Industry Sector : Consumer Goods Industry (5)  
Industry Sub Sector : Cosmetics And Household (54)

## As of 31 January 2019

Individual Index : 78.684  
Listed Shares : 1,428,571,500  
Market Capitalization : 4,271,428,785,000



### COMPANY HISTORY

Established Date : 08-Feb-1999  
Listing Date : 11-Dec-2015 (IPO Price: 3,800)  
Underwriter IPO :  
PT Deutsche Securities Indonesia  
PT Credit Suisse Securities Indonesia  
PT Indo Premier Securities  
Securities Administration Bureau :  
PT Datindo Entrycom

### BOARD OF COMMISSIONERS

1. Alfonso Djakaria Rahardja \*)
2. Adjie Rustam Ramdja
3. Sidharta Prawira Oetama
4. Susanto Setiono \*)

\*) Independent Commissioners

### BOARD OF DIRECTORS

1. Harry Sanusi
2. Budi Muljono
3. Budi Susanto
4. Lukas Nugroho Yuwono
5. Tjiang Likson Chandra

### AUDIT COMMITTEE

1. Susanto Setiono
2. Imam Supeno Djojokusumo
3. Siswanto

### CORPORATE SECRETARY

Budi Muljono

### HEAD OFFICE

Gedung Datascrip floor 9  
Jl. Selaparang Blok B-15 Kav.9, Komplek Kemayoran  
Jakarta Pusat 10610  
Phone : (021) 654 5422  
Fax : (021) 654 6780  
Homepage : [www.kino.co.id](http://www.kino.co.id)  
Email : [peter.chayson@kino.co.id](mailto:peter.chayson@kino.co.id)

### SHAREHOLDERS (December 2018)

1. PT Kino Investindo	992,857,100	: 69.50%
2. Harry Sanusi	153,623,000	: 10.75%
3. DBSSG S/A Nusantara FMCG Limited	153,255,700	: 10.73%
4. Public (<5%)	128,835,700	: 9.02%

### DIVIDEND ANNOUNCEMENT

Year	Bonus Shares	Cash Dividend	Cum Date	Ex Date	Recording Date	Payment Date	F/I
2015		37.00	1-Jun-16	2-Jun-16	6-Jun-16	24-Jun-16	F
2016		25.00	24-May-17	26-May-17	30-May-17	16-Jun-17	F
2017		27.00	31-May-18	4-Jun-18	6-Jun-18	22-Jun-18	F

### ISSUED HISTORY

No.	Type of Listing	Shares	Listing Date	Trading Date
1.	First Issue	228,541,500	11-Dec-15	11-Dec-15
2.	Company Listing	1,200,000,000	11-Dec-15	11-Dec-15
3.	Employee Stock Allocation (ESA) Program	30,000	11-Dec-15	11-Dec-15



## TRADING ACTIVITIES

Month	Closing Price			Freq. (X)	Volume (Thou. Sh.)	Value (Million Rp)	Day
	High	Low	Close				
Dec-15	4,300	3,600	3,840	4,837	80,275	306,947	12
Jan-16	3,865	3,680	3,800	1,216	17,839	67,379	19
Feb-16	3,800	3,520	3,520	374	9,617	35,688	20
Mar-16	4,600	3,400	4,470	5,718	25,634	103,611	21
Apr-16	5,250	4,450	4,880	8,749	31,095	151,265	21
May-16	6,100	4,850	5,575	8,031	33,210	188,281	20
Jun-16	6,775	5,350	6,675	6,790	24,330	145,935	22
Jul-16	7,175	6,025	6,350	3,421	19,070	129,220	16
Aug-16	6,625	5,475	5,800	6,954	64,962	390,177	22
Sep-16	6,225	4,100	4,200	12,170	39,114	199,212	21
Oct-16	4,360	3,350	3,380	9,440	22,102	88,091	21
Nov-16	3,440	2,740	2,750	4,667	11,170	35,068	22
Dec-16	3,350	2,250	3,030	9,626	18,108	51,383	20
Jan-17	3,430	2,590	2,970	6,737	7,979	24,372	21
Feb-17	3,140	2,820	2,950	1,972	3,731	11,014	19
Mar-17	2,970	2,400	2,510	2,428	6,430	17,726	22
Apr-17	2,560	2,400	2,400	1,065	16,679	40,720	17
May-17	2,400	2,180	2,220	1,603	6,186	14,035	20
Jun-17	2,500	2,150	2,280	562	1,295	2,874	15
Jul-17	2,370	2,100	2,140	444	408	886	21
Aug-17	2,120	1,700	1,770	949	1,282	2,389	22
Sep-17	1,780	1,640	1,680	646	1,493	2,528	19
Oct-17	2,050	1,670	2,000	1,637	5,540	10,687	22
Nov-17	2,950	1,995	2,170	3,162	4,654	11,524	22
Dec-17	2,280	1,955	2,120	497	42,974	86,070	18
Jan-18	2,200	1,950	2,070	560	824	1,698	22
Feb-18	2,130	1,905	2,020	616	1,369	2,728	19
Mar-18	2,080	1,900	1,970	462	1,996	3,969	21
Apr-18	2,250	1,900	2,030	489	590	1,176	21
May-18	2,150	1,910	1,995	611	2,552	5,135	20
Jun-18	2,060	1,750	1,760	362	1,927	3,810	13
Jul-18	1,770	1,660	1,695	1,452	6,174	10,493	22
Aug-18	1,745	1,600	1,615	1,666	5,056	8,466	21
Sep-18	1,700	1,490	1,630	892	2,767	4,300	19
Oct-18	2,150	1,510	2,040	4,024	11,396	20,727	23
Nov-18	2,640	2,010	2,570	3,609	8,005	19,341	21
Dec-18	3,020	2,220	2,800	4,395	15,607	42,069	18
Jan-19	3,150	2,640	2,990	5,557	40,526	113,794	22

SHARES TRADED	2015	2016	2017	2018	Jan-19
Volume (Million Sh.)	80	316	99	58	41
Value (Billion Rp)	307	1,585	225	124	114
Frequency (Thou. X)	5	77	22	19	6
Days	12	245	238	240	22
<b>Price (Rupiah)</b>					
High	4,300	7,175	3,430	3,020	3,150
Low	3,600	2,250	1,640	1,490	2,640
Close	3,840	3,030	2,120	2,800	2,990
Close*	3,840	3,030	2,120	2,800	2,990
<b>PER (X)</b>					
PER (X)	20.86	17.58	32.25	28.43	30.36
PER Industry (X)	17.71	23.77	18.48	24.94	36.52
<b>PBV (X)</b>					
PBV (X)	3.09	2.25	1.53	1.89	2.02

\* Adjusted price after corporate action

Public Accountant : Kosasih, Nurdjaman, Tjahjo & Partners

BALANCE SHEET	Dec-15	Dec-16	Dec-17	Sep-18
<i>(in Million Rp, except Par Value)</i>				
Cash & Cash Equivalents	665,988	376,655	350,225	292,083
Receivables	932,005	931,007	870,994	984,086
Inventories	343,075	410,138	384,646	499,224
Current Assets	2,089,897	1,876,158	1,795,405	1,983,801
Fixed Assets	1,007,345	1,222,356	1,247,283	1,326,965
Other Assets	-	91,816	-	90,940
Total Assets	3,211,235	3,284,504	3,237,595	3,506,699
<b>Growth (%)</b>		<b>2.28%</b>	<b>-1.43%</b>	<b>8.31%</b>

Current Liabilities	1,291,022	1,220,778	1,085,566	1,301,392
Long Term Liabilities	143,584	111,654	96,858	90,266
Total Liabilities	1,434,605	1,332,432	1,182,424	1,391,658
<b>Growth (%)</b>		<b>-7.12%</b>	<b>-11.26%</b>	<b>17.70%</b>

Authorized Capital	480,000	480,000	480,000	480,000
Paid up Capital	714,286	142,857	142,857	142,857
Paid up Capital (Shares)	1,429	1,429	1,429	1,429
Par Value	500	100	100	100
Retained Earnings	467,923	600,132	670,659	737,599
Total Equity	1,776,629	1,952,072	2,055,171	2,115,041
<b>Growth (%)</b>		<b>9.88%</b>	<b>5.28%</b>	<b>2.91%</b>

INCOME STATEMENTS	Dec-15	Dec-16	Dec-17	Sep-18
Total Revenues	3,603,848	3,493,029	3,160,637	2,597,382
<b>Growth (%)</b>		<b>-3.08%</b>	<b>-9.52%</b>	

Cost of Revenues	2,135,496	2,088,615	1,830,140	1,413,982
Gross Profit	1,468,351	1,404,414	1,330,497	1,183,400
Expenses (Income)	1,131,377	1,185,101	1,189,532	1,040,490
Operating Profit	336,974	219,313	140,965	142,910
<b>Growth (%)</b>		<b>-34.92%</b>	<b>-35.72%</b>	

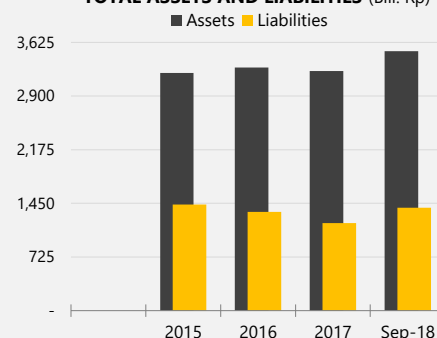
Other Income (Expenses)	-	-	-	-
Income before Tax	336,974	219,313	140,965	142,910
Tax	73,943	38,203	31,269	37,613
Profit for the period	263,031	181,110	109,696	105,297
<b>Growth (%)</b>		<b>-31.14%</b>	<b>-39.43%</b>	

Period Attributable	263,022	180,602	110,417	105,511
Comprehensive Income	317,826	207,150	121,130	107,167
Comprehensive Attributable	317,809	206,441	121,800	107,381

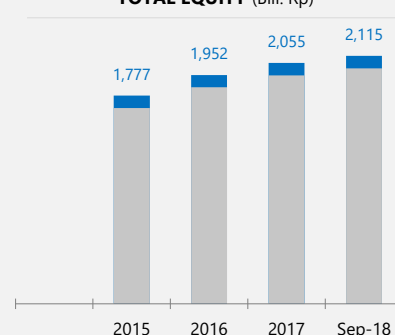
RATIOS	Dec-15	Dec-16	Dec-17	Sep-18
Current Ratio (%)	161.88	153.69	165.39	152.44
Dividend (Rp)	37.00	25.00	27.00	-
EPS (Rp)	184.12	126.42	77.29	73.86
BV (Rp)	1,243.64	1,366.45	1,438.62	1,480.53
DAR (X)	0.45	0.41	0.37	0.40
DER(X)	0.81	0.68	0.58	0.66
ROA (%)	8.19	5.51	3.39	3.00
ROE (%)	14.81	9.28	5.34	4.98
GPM (%)	40.74	40.21	42.10	45.56
OPM (%)	9.35	6.28	4.46	5.50
NPM (%)	7.30	5.18	3.47	4.05
Payout Ratio (%)	20.10	19.78	34.93	-
Yield (%)	0.96	0.83	1.27	-

*US\$ Rate (BI), Rp	13,794	13,436	13,548	14,929
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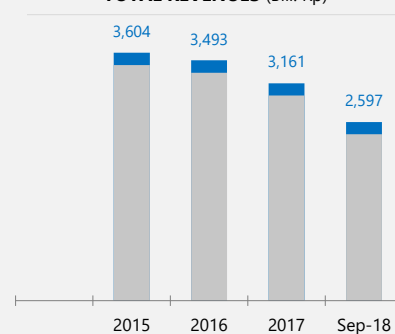
### TOTAL ASSETS AND LIABILITIES (Bill. Rp)



### TOTAL EQUITY (Bill. Rp)



### TOTAL REVENUES (Bill. Rp)



### PROFIT FOR THE PERIOD (Bill. Rp)

