

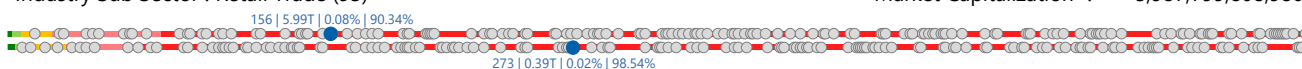
TELE Tiphone Mobile Indonesia Tbk.

COMPANY REPORT : JANUARY 2019

Main Board
Industry Sector : Trade, Services & Investment (9)
Industry Sub Sector : Retail Trade (93)

As of 31 January 2019

Individual Index : 264.516
Listed Shares : 7,302,194,889
Market Capitalization : 5,987,799,808,980



COMPANY HISTORY

Established Date : 24-Mar-2006
Listing Date : 12-Jan-2012 (IPO Price: 310)
Underwriter IPO :
PT Sinarmas Sekuritas
Securities Administration Bureau :
PT Sinartama Gunita

SHAREHOLDERS (December 2018)

1. PT Upaya Cipta Sejahtera	2,728,700,000	: 37.37%
2. PT PINS Indonesia	1,754,641,247	: 24.03%
3. PT Esa Utama Inti Persada	1,000,000,000	: 13.69%
4. PT Asuransi Simas Jiwa-Simas Jiwa Fund Rupiah	557,010,500	: 7.63%
5. Public (<5%)	1,261,843,142	: 17.28%

BOARD OF COMMISSIONERS

1. Hengky Setiawan
2. Achmad Herlanto Anggono *)
3. Ferry Setiawan
4. Lukman Hadikusumo *)
5. Mhammad Firdaus

*) Independent Commissioners

DIVIDEND ANNOUNCEMENT

Year	Bonus Shares	Cash Dividend	Cum Date	Ex Date	Recording Date	Payment Date	F/I
2014		10.00	28-May-15	29-May-15	3-Jun-15	24-Jun-15	F
2015		13.00	22-Jun-16	23-Jun-16	27-Jun-16	15-Jul-16	F
2016		16.00	3-Jul-17	4-Jul-17	6-Jul-17	17-Jul-17	F
2017		5.00	12-Apr-18	13-Apr-18	17-Apr-18	7-May-18	F

BOARD OF DIRECTORS

1. Tan Lie Pin
2. Andri Ryanto
3. Gatot Bekt Haryono
4. Meijaty Jawidjaja
5. Rukmono Cahyadi

ISSUED HISTORY

No.	Type of Listing	Shares	Listing Date	Trading Date
1.	First Issue	1,350,000,000	12-Jan-12	12-Jan-12
2.	Company Listing	4,000,000,000	12-Jan-12	12-Jan-12
3.	Warrant I	1,314,143,542	17-Jul-12	13-Jan-17
4.	Add. Listing without RI	638,051,347	18-Sep-14	18-Sep-14

AUDIT COMMITTEE

1. Lukman Hadikusumo
2. Erry Firmansyah
3. Muhammad Noer Qomari

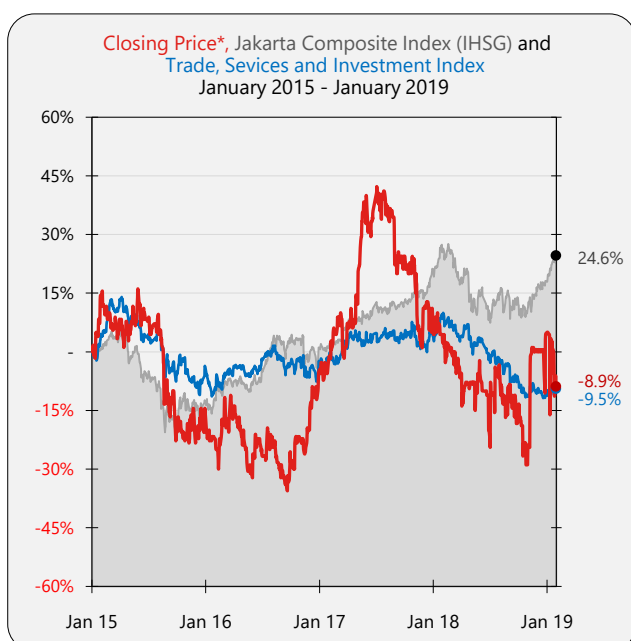
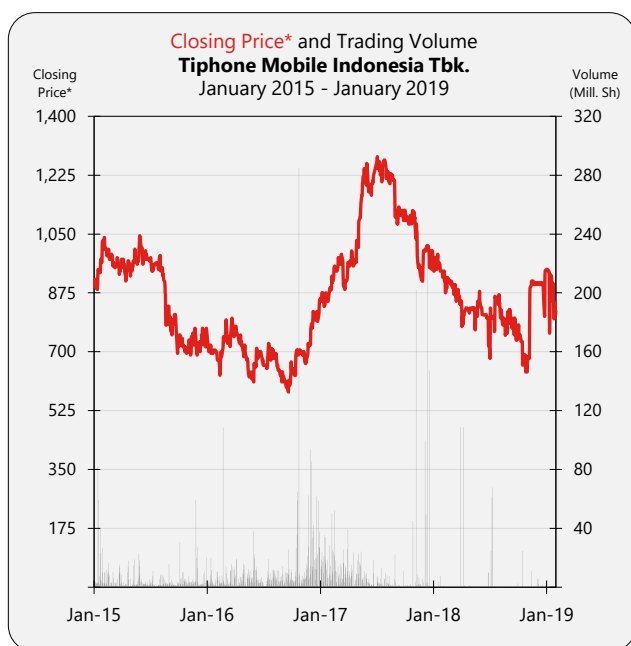
CORPORATE SECRETARY

Semuel Kurniawan

HEAD OFFICE

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Jakarta 11140
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info@tiphonemobile.com

TELE Tiphone Mobile Indonesia Tbk.



SHARES TRADED	2015	2016	2017	2018	Jan-19
Volume (Million Sh.)	1,309	2,733	2,247	489	2
Value (Billion Rp)	1,165	1,947	2,219	406	2
Frequency (Thou. X)	61	140	103	5	0.4
Days	244	246	237	220	20
Price (Rupiah)					
High	1,050	895	1,315	1,000	945
Low	675	570	805	620	755
Close	770	855	1,000	940	820
Close*	770	855	1,000	940	820
PER (X)					
PER (X)	14.81	12.97	17.49	11.93	10.41
PER Industry (X)	14.53	19.07	17.44	5.25	6.49
PBV (X)	1.95	2.00	2.06	1.80	1.57

* Adjusted price after corporate action

TRADING ACTIVITIES

Month	Closing Price			Freq. (X)	Volume (Thou. Sh.)	Value (Million Rp)	Day
	High	Low	Close				
Jan-15	1,040	885	1,030	7,830	291,668	277,917	21
Feb-15	1,050	960	990	7,660	109,153	108,981	19
Mar-15	990	920	975	5,388	101,906	96,539	22
Apr-15	980	900	960	2,920	72,549	68,461	21
May-15	1,045	925	1,045	6,602	130,703	129,098	19
Jun-15	1,035	960	970	3,908	55,774	55,175	21
Jul-15	1,040	925	975	2,200	55,903	53,509	19
Aug-15	990	675	835	3,289	81,830	72,328	20
Sep-15	835	675	715	3,789	45,993	35,418	21
Oct-15	795	690	700	5,701	110,823	81,094	21
Nov-15	780	680	690	6,673	152,744	111,852	21
Dec-15	775	690	770	5,492	99,843	74,468	19
Jan-16	760	690	700	3,986	85,150	60,227	20
Feb-16	750	625	740	5,458	191,756	133,680	20
Mar-16	815	715	755	9,272	143,003	109,075	21
Apr-16	785	685	685	5,864	134,862	98,978	21
May-16	730	610	610	9,665	169,673	109,267	20
Jun-16	720	610	675	9,927	141,082	95,579	22
Jul-16	740	650	690	6,783	97,833	68,038	16
Aug-16	735	600	640	10,893	157,953	105,681	22
Sep-16	675	570	645	9,737	161,876	99,142	21
Oct-16	735	625	695	10,379	551,753	373,697	21
Nov-16	740	655	720	10,875	256,105	180,201	22
Dec-16	895	715	855	46,702	642,116	513,367	20
Jan-17	905	805	880	20,831	322,368	275,787	21
Feb-17	1,030	875	980	18,091	290,090	268,869	19
Mar-17	1,000	875	965	20,215	257,225	240,936	22
Apr-17	1,100	950	1,030	6,863	134,269	130,544	17
May-17	1,260	995	1,260	9,526	194,432	217,818	20
Jun-17	1,260	1,160	1,225	4,948	57,179	68,291	15
Jul-17	1,315	1,185	1,255	7,731	76,778	95,290	21
Aug-17	1,260	1,095	1,100	5,446	67,754	80,843	22
Sep-17	1,145	1,070	1,120	2,392	20,903	23,020	19
Oct-17	1,120	1,065	1,115	1,939	54,422	60,672	22
Nov-17	1,120	900	1,000	4,242	244,036	244,557	22
Dec-17	1,030	930	1,000	1,206	527,957	512,571	17
Jan-18	1,000	910	925	921	18,125	17,392	22
Feb-18	945	875	910	682	4,105	3,724	18
Mar-18	905	820	850	249	110,710	91,999	20
Apr-18	950	670	830	551	115,357	96,203	20
May-18	920	700	850	214	387	313	18
Jun-18	830	720	720	37	19,884	15,692	11
Jul-18	920	675	850	312	153,840	123,572	19
Aug-18	870	670	785	579	1,692	1,312	20
Sep-18	830	715	735	447	1,882	1,468	18
Oct-18	800	620	640	288	27,477	22,264	18
Nov-18	925	680	905	334	14,937	13,343	19
Dec-18	940	750	940	788	20,340	18,342	17
Jan-19	945	755	820	430	1,905	1,690	20

TELE Tiphone Mobile Indonesia Tbk.

Financial Data and Ratios

Public Accountant : Anwar & Partners

Book End : December

BALANCE SHEET	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
<i>(in Million Rp, except Par Value)</i>					
Cash & Cash Equivalents	637,739	1,172,828	1,068,111	872,829	761,506
Receivables	2,025,578	2,428,486	2,938,376	2,943,777	2,448,406
Inventories	948,683	1,893,708	2,906,541	3,551,469	3,984,890
Current Assets	4,440,877	6,364,111	7,472,601	8,034,490	7,751,152
Fixed Assets	144,647	163,629	152,680	135,620	137,465
Other Assets	218,575	1,884	22,056	3,724	3,788
Total Assets	5,017,544	7,128,717	8,215,481	8,749,797	8,470,329
Growth (%)		42.08%	15.24%	6.50%	-3.19%

Current Liabilities	2,465,590	1,256,834	1,247,690	2,068,709	1,519,329
Long Term Liabilities	52,783	3,056,442	3,762,428	3,137,712	3,224,885
Total Liabilities	2,518,373	4,313,276	5,010,118	5,206,421	4,744,214
Growth (%)		71.27%	16.16%	3.92%	-8.88%

Authorized Capital	1,600,000	1,600,000	1,600,000	1,600,000	1,600,000
Paid up Capital	704,205	712,010	718,212	731,093	731,093
Paid up Capital (Shares)	7,042	7,120	7,182	7,311	7,311
Par Value	100	100	100	100	100
Retained Earnings	846,446	1,151,307	1,519,517	1,816,713	2,069,442
Total Equity	2,499,171	2,815,441	3,205,363	3,543,376	3,726,115
Growth (%)		12.65%	13.85%	10.55%	5.16%

INCOME STATEMENTS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Total Revenues	14,589,691	22,039,666	27,310,057	27,914,330	14,129,269
Growth (%)		51.06%	23.91%	2.21%	

Cost of Revenues	13,770,529	20,832,146	25,729,180	26,366,180	13,214,765
Gross Profit	819,162	1,207,520	1,580,877	1,548,150	914,504
Expenses (Income)	286,512	431,254	566,506	516,752	320,801
Operating Profit	532,650	776,266	1,014,371	1,031,398	593,703
Growth (%)		45.74%	30.67%	1.68%	

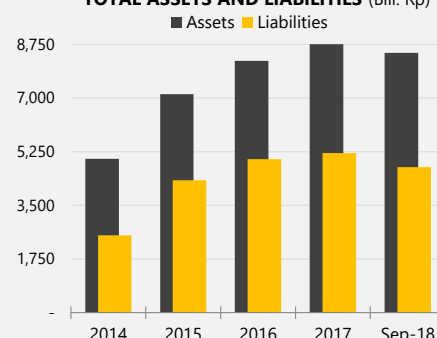
Other Income (Expenses)	-120,734	-275,542	-379,923	-470,142	-189,538
Income before Tax	411,916	500,724	634,448	561,256	404,165
Tax	107,148	130,075	165,570	143,094	102,525
Profit for the period	304,768	370,649	468,878	418,162	301,640
Growth (%)		21.62%	26.50%	-10.82%	

Period Attributable	304,875	370,351	468,188	417,597	301,330
Comprehensive Income	304,818	363,405	463,562	415,056	219,294
Comprehensive Attributable	304,915	363,091	462,912	414,406	218,844

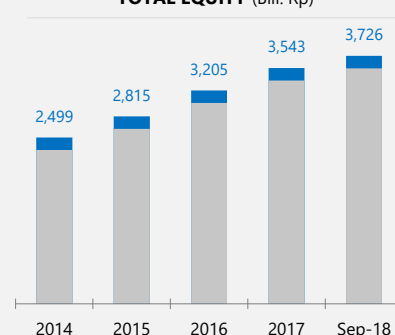
RATIOS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Current Ratio (%)	180.11	506.36	598.91	388.38	510.17
Dividend (Rp)	10.00	13.00	16.00	5.00	-
EPS (Rp)	43.29	52.01	65.19	57.12	41.22
BV (Rp)	354.89	395.42	446.30	484.67	509.66
DAR (X)	0.50	0.61	0.61	0.60	0.56
DER(X)	1.01	1.53	1.56	1.47	1.27
ROA (%)	6.07	5.20	5.71	4.78	3.56
ROE (%)	12.19	13.16	14.63	11.80	8.10
GPM (%)	5.61	5.48	5.79	5.55	6.47
OPM (%)	3.65	3.52	3.71	3.69	4.20
NPM (%)	2.09	1.68	1.72	1.50	2.13
Payout Ratio (%)	23.10	24.99	24.54	8.75	-
Yield (%)	1.08	1.69	1.87	0.50	-

*US\$ Rate (BI), Rp	12,436	13,794	13,436	13,548	14,929
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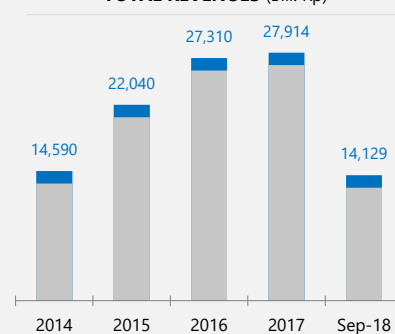
TOTAL ASSETS AND LIABILITIES (Bill. Rp)



TOTAL EQUITY (Bill. Rp)



TOTAL REVENUES (Bill. Rp)



PROFIT FOR THE PERIOD (Bill. Rp)

