

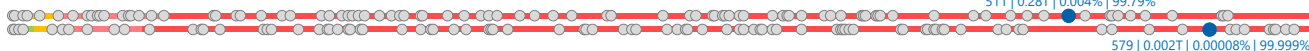
# TRUS Trust Finance Indonesia Tbk.

## COMPANY REPORT : JANUARY 2019

Development Board  
Industry Sector : Finance (8)  
Industry Sub Sector : Financial Institution (82)

## As of 31 January 2019

Individual Index : 418.824  
Listed Shares : 800,000,000  
Market Capitalization : 284,800,000,000



### COMPANY HISTORY

Established Date : 12-Feb-1990  
Listing Date : 28-Nov-2002 (IPO Price: 170)  
Under Writer IPO :  
PT Artha Securities Tbk  
PT Asia Kapitalindo Securities (affiliated)  
Securities Administration Bureau :  
PT Adimitra Jasa Korpora

### BOARD OF COMMISSIONERS

1. Renee Tang \*)
  2. Halim Kesuma \*)
- \*) *Independent Commissioners*

### BOARD OF DIRECTORS

1. Suparman Sulina
2. Suhiwan Budiyo
3. Tandijono Koko

### AUDIT COMMITTEE

1. Halim Kesuma
2. Wifin Supinawati
3. Wira Natapraja

### CORPORATE SECRETARY

Windy Wijaya

### HEAD OFFICE

Artha Graha Building, 21st Floor  
Jl. Jend. Sudirman Kav. 52 - 53  
Jakarta 12190  
Phone : (021) 515-5477; 515-5484  
Fax : (021) 515-5484  
Homepage : [www.trustfinanceindonesia.com](http://www.trustfinanceindonesia.com)  
Email : [tfi\\_pusat@yahoo.com](mailto:tfi_pusat@yahoo.com)

### SHAREHOLDERS (December 2018)

1. PT Majujaya Terus Sejahtera	240,000,000	: 30.00%
2. PT Artha Capital Indonesia	223,760,000	: 27.97%
3. PT Artha Perdana Investama	74,760,000	: 9.35%
4. Hendry Hartato	56,190,000	: 7.02%
5. Public (<5%)	205,290,000	: 25.66%

### DIVIDEND ANNOUNCEMENT

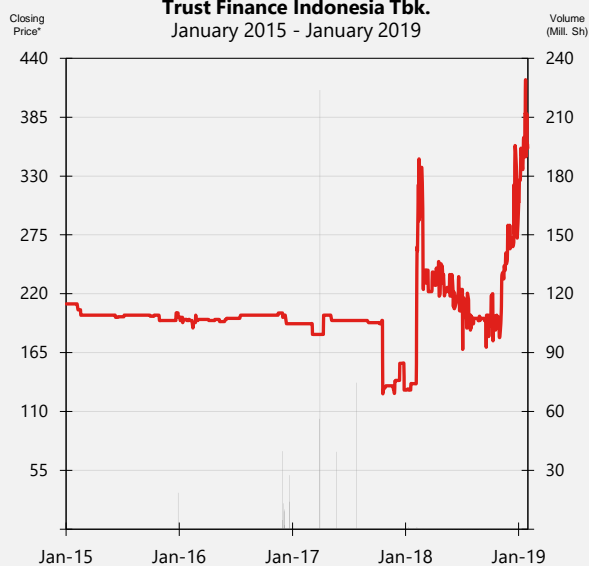
Year	Bonus Shares	Cash Dividend	Cum Date	Ex Date	Recording Date	Payment Date	F/I
2002		7.50	8-Jul-03	9-Jul-03	11-Jul-03	24-Jul-03	F
2004		10.00	8-Jul-05	11-Jul-05	13-Jul-05	27-Jul-05	F

### ISSUED HISTORY

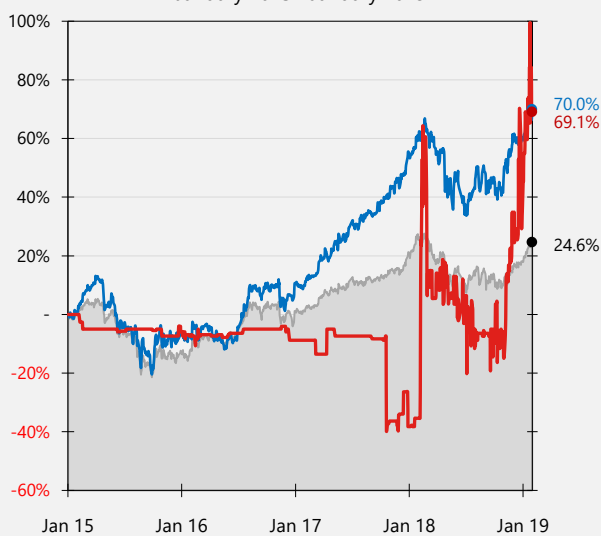
No.	Type of Listing	Shares	Listing Date	Trading Date
1.	First Issue	100,000,000	28-Nov-02	28-Nov-02
2.	Company Listing	300,000,000	28-Nov-02	8-Jul-03
3.	Stock Split	400,000,000	27-Jul-15	27-Jul-15

# TRUS Trust Finance Indonesia Tbk.

**Closing Price\* and Trading Volume**  
**Trust Finance Indonesia Tbk.**  
January 2015 - January 2019



**Closing Price\*, Jakarta Composite Index (IHSG) and Finance Index**  
January 2015 - January 2019



SHARES TRADED	2015	2016	2017	2018	Jan-19
Volume (Million Sh.)	19	121	394	6	1
Value (Billion Rp)	5	23	86	1	0.4
Frequency (Thou. X)	0.07	0.5	0.05	6	3
Days	27	55	24	175	22
<b>Price (Rupiah)</b>					
High	410	205	200	386	440
Low	190	188	126	128	262
Close	198	192	130	272	356
Close*	198	192	130	272	356
<b>PER (X)</b>					
PER (X)	16.69	13.69	8.06	12.71	16.63
PER Industry (X)	25.09	20.71	19.10	25.63	24.30
PBV (X)	0.71	0.66	0.42	0.83	1.09

\* Adjusted price after corporate action

## TRADING ACTIVITIES

Month	Closing Price			Freq. (X)	Volume (Thou. Sh.)	Value (Million Rp)	Day
	High	Low	Close				
Jan-15	-	-	421	-	-	-	-
Feb-15	410	400	400	2	8	3	2
Mar-15	400	400	400	1	0.5	0.2	1
Apr-15	-	-	400	-	-	-	-
May-15	400	400	400	1	2	0.8	1
Jun-15	397	396	397	2	1	0.4	2
Jul-15	400	400	200	3	0.3	0.1	1
Aug-15	-	-	200	-	-	-	-
Sep-15	199	199	199	1	0.2	0.0	1
Oct-15	200	195	195	13	3	0.7	5
Nov-15	195	195	195	9	5	1	4
Dec-15	202	190	198	40	18,515	4,628	10
Jan-16	198	193	195	178	35	7	13
Feb-16	205	188	195	196	127	25	11
Mar-16	196	195	196	6	1	0.3	4
Apr-16	196	195	196	4	2	0.3	3
May-16	196	194	196	3	0.3	0.1	3
Jun-16	197	196	197	7	2	0.4	4
Jul-16	200	197	200	2	0.4	0.1	1
Aug-16	200	200	200	1	0.8	0.2	1
Sep-16	200	200	200	2	0.7	0.1	2
Oct-16	-	-	200	-	-	-	-
Nov-16	202	196	202	50	40,776	7,558	4
Dec-16	200	192	192	78	80,489	15,440	9
Jan-17	-	-	192	-	-	-	-
Feb-17	-	-	192	-	-	-	-
Mar-17	182	182	182	4	279,950	55,430	3
Apr-17	200	200	200	4	0.5	0.1	2
May-17	195	195	195	13	39,506	7,822	3
Jun-17	195	193	195	2	0.2	0.0	1
Jul-17	-	-	195	2	74,760	22,308	1
Aug-17	-	-	195	-	-	-	-
Sep-17	193	193	193	1	0.2	0.0	1
Oct-17	195	127	134	10	2	0.3	6
Nov-17	139	127	139	5	2	0.2	4
Dec-17	159	126	130	6	0.9	0.1	3
Jan-18	136	130	136	7	1,564	203	6
Feb-18	378	183	224	898	2,379	593	16
Mar-18	248	167	240	45	39	9	11
Apr-18	290	177	246	145	245	56	15
May-18	274	210	238	104	54	12	17
Jun-18	238	182	204	39	15	3	12
Jul-18	224	168	200	102	56	11	21
Aug-18	200	184	197	77	13	3	12
Sep-18	204	128	188	58	30	6	9
Oct-18	248	170	180	143	77	15	18
Nov-18	300	161	264	1,870	609	145	21
Dec-18	386	202	272	2,453	1,070	351	17
Jan-19	440	262	356	2,671	1,214	426	22

# TRUS Trust Finance Indonesia Tbk.

## Financial Data and Ratios

Book End : December

Public Accountant : Heliantono & Partners

BALANCE SHEET	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
<i>(in Million Rp, except Par Value)</i>					
Cash & Cash Equivalents	16,952	27,691	46,562	18,083	18,847
Other Recievables	-	-	-	-	-
Consumer Financing Receivables	146,818	146,275	130,229	217,098	274,012
Prepaid Expenses and Deferred Tax	26	525	85	7	7
Fixed Assets	5,603	5,384	8,495	7,949	7,784
Other Assets	501	524	800	447	431
Total Assets	266,656	289,337	268,275	281,802	301,941
Growth (%)		8.51%	-7.28%	5.04%	7.15%

Fund Borrowings	-	-	-	-	-
Taxes Payable	383	265	365	1,195	1,164
Total Liabilities	39,741	27,125	14,032	23,496	40,266
Growth (%)		-31.75%	-48.27%	67.45%	71.37%

Authorized Capital (Shares)	1,600	1,600	1,600	1,600	1,600
Authorized Capital	160,000	160,000	80,000	80,000	80,000
Paid up Capital	40,000	40,000	40,000	40,000	40,000
Paid up Capital (Shares)	400	400	800	800	800
Par Value	100	100	50	50	50
Retained Earnings	167,334	177,840	188,626	202,325	215,166
Total Equity	213,763	224,269	235,135	248,834	261,675
Growth (%)		4.91%	4.84%	5.83%	5.16%

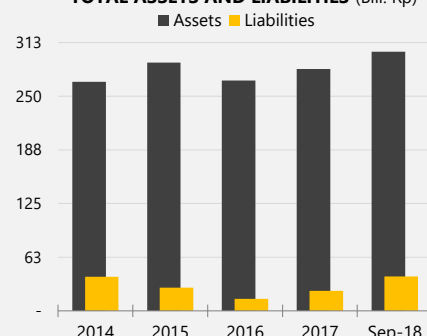
INCOME STATEMENTS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Total Revenues	42,462	35,088	35,645	38,484	32,167
Growth (%)		-17.37%	1.59%	7.96%	
Expenses	-	23,928	22,300	21,523	15,389
Other Income	-	-	-	-	-
Earning Before Tax	13,443	11,160	13,345	16,961	16,779
Growth (%)		-16.98%	19.58%	27.09%	
Net Tax	3,319	1,666	2,696	3,616	3,937
Profit for the period	10,124	9,493	10,649	13,345	12,842
Growth (%)		-6.23%	12.17%	25.32%	

Period Attributable	10,124	9,493	10,649	13,345	12,842
Comprehensive Income	10,124	11,167	10,786	13,699	12,842
Comprehensive Attributable	10,124	11,167	10,786	13,699	12,842

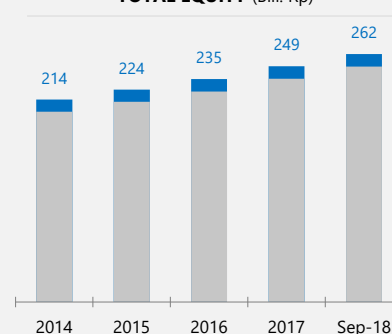
RATIOS	Dec-14	Dec-15	Dec-16	Dec-17	Sep-18
Dividend (Rp)	-	-	-	-	-
EPS (Rp)	25.31	23.73	13.31	16.68	16.05
BV (Rp)	534.41	560.67	293.92	311.04	327.09
DAR (X)	0.15	0.09	0.05	0.08	0.13
DER(X)	0.19	0.12	0.06	0.09	0.15
ROA (%)	3.80	3.28	3.97	4.74	4.25
ROE (%)	4.74	4.23	4.53	5.36	4.91
OPM (%)	31.66	31.81	37.44	44.07	52.16
NPM (%)	23.84	27.06	29.88	34.68	39.92
Payout Ratio (%)	-	-	-	-	-
Yield (%)	-	-	-	-	-

*US\$ Rate (B), Rp	12,436	13,794	13,436	13,548	14,929
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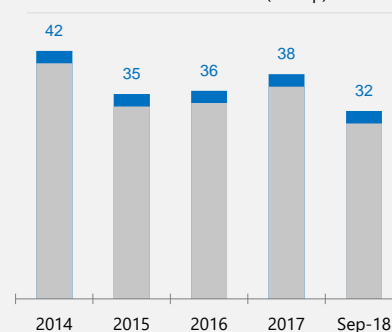
### TOTAL ASSETS AND LIABILITIES (Bill. Rp)



### TOTAL EQUITY (Bill. Rp)



### TOTAL REVENUES (Bill. Rp)



### COMPREHENSIVE INCOME (Bill. Rp)

